



Financial Market Authority
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Annual report on Insurance market 2002

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Introduction

The Financial Market Authority (hereinafter "Authority") pursuant § 4 Act No. 96/2002 Coll. on financial market supervision as amended, compiles and submits to the Government the Annual report on insurance market 2002 (hereinafter "Report"). The submitted Report analyzes on yearly basis basic indicators monitored in commercial insurance industry.

After major political and economical changes, which hit Central and Eastern Europe on the brink of 80's and 90's, one of the central objectives was to establish a financial market, including an insurance market. Thus, legislative and economic prerequisites had been gradually formed and are being further developed in order to create an environment based on market conditions and healthy competition in commercial insurance sector. Looking back at the last ten years, we can conclude that the insurance market in Slovakia has undergone a successful reform.

In the year 2002, the Slovak insurance industry witnessed several major changes. It was the year, which saw for the first time a change of the monopolistic position of the motor third-party liability insurance to the demonopolized compulsory contractual insurance. In connection with this, the deficiencies in creation and registration of relevant technical provision that originated in the past era of third-party insurance started to be more and more obvious. . But this deficiencies must be handled at present, by way of co-operation of all insurance companies offering compulsory contractual liability insurance.

Last year brought significant organizational and structural changes in Slovak insurance industry; that were completed by privatizing the Slovenská poisťovňa, j. s. c., by the end of the year. The said changes also resulted in a status when by leaving the number of composite insurers unchanged (18) since the end of 2002; there were more life (7) than non-life insurers (4).

Structural changes meant a further strengthening of the international character of Slovak insurance industry. The tendency of foreign capital influx into this sector is ongoing, that also brings with it international expertise and experience and the improvement of economic strength of the sector. At first sight, the overall results of economic sector worsened in 2002 (total loss over SKK 853 mil compared to total profit of SKK 825 mil in 2001), however, this development was influenced negatively by the result of Slovenská poisťovňa, j. s. c. Other insurers posted a joint profit of SKK 497 mil, compared to 2001 it is nearly twice as high (198.3 %). The achieved profitability against the share capital of insurers (7.88 %) proves the attractiveness of the Slovak insurance business.

The year 2002 was also important due to creation of a legal framework for insurance industry. Significant changes which mean further harmonization of Slovak legal environment with the EU legislation, consisted mainly the new Act No. 95/2002 Coll. on insurance as amended, came into effect on 1 March 2002, Act No. 96/2002 Coll. on financial market supervision as amended came into effect on 1 April 2002.

A prerequisite that enables insurance companies to survive in competitive environment is the creation of an independent market supervision and implementation of internationally accepted supervision principles. Among the Authority's tasks is the quarterly collection and analysis of data and it gradually introduces the "early warning system", which enables to detect possible deficiencies in time.

Regular evaluation of selected indicators, their comparison, reporting and creation of a statistical database offer a more objective view of the insurance market. What is monitored in course of the year is the amount and manner of placement of technical provisions, insurance market development through monitoring indicators such as premiums written, insurance claim payments and loss ratio, insurer's solvency (i.e. the ability of an insurer to permanently meet financial liabilities resulting from policies in force through its own funds). Special attention is paid to analysis and evaluation of actuarial reports on insurance companies. Important is also the situation and development of compulsory contractual motor third party liability insurance.

Changes in commercial insurance industry reflect mainly in changes of insurance structure, in favor of life insurance. The growth of premiums written in life insurance proves that in Slovakia the insurance market, as part of the financial market, is accepted as a possible tool for future social security scheme. Insurance companies witness a qualitative and quantitative change of generating and investing funds of life and non-life technical provisions. The introduction of new insurance products and services provides a wider range of possibilities for choosing the insurance coverage that would be most requested by the client.

Due to the fact that Act No. 95/2002 Coll. on insurance as amended (hereinafter "Insurance Act") came into effect on 1 March 2002, the supervision of insurance market in 2002 must be divided into two periods:

- insurance market supervision from 1 January 2002 to 28 February 2002, when Act No. 24/1991 Coll. on insurance as amended was valid,
- insurance market supervision from 1 March 2002 to 31 December 2002, when the new Insurance Act came into effect.

From 1 January 2002 to 28 February 2002, the insurance market supervision focused on:

- evaluation of new insurance products and approval of 14 policy conditions (wordings),
- issuing 5 decisions on granting license for insurance brokers - physical persons,
- issuing 8 decisions on granting license for insurance brokers - legal persons,
- issuing 3 decisions on granting prior approval for acquiring or exceeding a given share in insurance company share capital,
- issuing 1 decision on returning an administrative fee,
- issuing 7 decisions on sanctions in insurance industry,
- continuous inspection of fullimnet of remedial measures,
- approving insurance stock transfer of one insurance company,
- issuing 6 decisions on proceeding suspension,
- issuing 3 decisions on proceeding termination,
- processing 42 filings, incentives, requests for opinions and notification of legal and physical persons related to operations of subject on insurance market.

From 1 March 2002 to 31 December 2002, the insurance market supervision of the Authority focused on:

- issuing 3 decisions on granting license for providing insurance (Česká podnikatel'ská poisťovňa, j. s. c.; CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c. and Poisťovňa Slovenskej sporiteľne, j. s. c.),
- issuing 2 decisions on granting prior approval for two insurance companies merger (Allianz poisťovňa, j. s. c. with Slovenská poisťovňa, j. s. c., Zurich Poisťovňa, j. s. c. with Generali Poisťovňa j. s. c.),

- issuing 25 decision on granting insurance agent license (physical and legal persons),
- issuing 81 decision on granting insurance broker license (physical and legal persons),
- issuing 18 decisions on granting prior approval or disapproval for electing persons to Board of Directors of insurance company and Attorney (procuratory) position,
- issuing 6 decisions on granting prior approval for acquiring a share capital given share in an insurance company,
- issuing 2 decisions on returning administrative fee,
- issuing 46 decisions on sanctions in insurance industry,
- continuous inspection of fullimnet of remedial measures nce,
- issuing 87 decisions on proceeding suspension,
- issuing 61 decisions on proceeding termination,
- processing 106 filings, impetuses, requests for opinions and notifications of physical and legal persons related to operations of insurance market players.

In course of the year 2002, the employees in charge of insurance market supervision further concentrated on:

- quarterly data collection and analyzing, building of the early warning system,
- professional training,
- co-operation with international organizations such as OECD, IAIS,
- sessions with EU experts (observers) in scope of compiling an evaluation report on financial market supervision,
- co-operation with NBS, Statistical Office of the Slovak Republic, Tax Authority and its headquarters,
- presentation of the situation and development of commercial insurance sector on local and international professional seminars and conferences,
- experience exchange and professional training on reciprocal seminars organized by the Czech insurance market supervisory body,
- co-operation in PHARE projects compilation,
- co-operation in drafting legislation.

From 1 January 2002 to 31 December 2002 the Authority performed on-site inspections in 6 insurance companies - Poist'ovňa DRUKOS j. s. c., Poist'ovňa TATRA j. s. c., VICTORIA - VOLKSBANKEN Poist'ovňa, j. s. c., Poist'ovňa Cardif Slovakia, j. s. c., Wüstenrot, životná poisťovňa j. s. c. and R+V Poist'ovňa, j. s. c. In case of the first two insurers the supervision consisted in terminating supervision started under then valid legislation, in line with competences of Financial Market Authority which operated under Act No. 329/2000 Coll. on Financial Market Authority as amended.

On-site inspections focused on observance of Insurance Act provisions and implementary regulations, insurer management, creation and investment of technical provisions funds and inspection of documents for proving insurance company solvency. In 3 cases the inspections discovered infringement of generally biding legal regulations governing insurance industry (Poist'ovňa DRUKOS j. s. c., Poist'ovňa TATRA j. s. c. and Poist'ovňa Cardif Slovakia, j. s. c.) and subsequently proceedings were opened and decisions on imposing sanctions were issued.

1. Slovak insurance market

The insurance market with its specific tasks and principles plays a major role in market economy. One of the indicators reflecting its development is the number of insurance companies and type of insurance services provided. In line with the valid legislation the monopolistic status of Slovenská poisťovňa, j. s. c. was terminated in 1991. The overall change in insurance companies' number active on Slovak insurance market is listed in *Table 1*:

Table 1: Breakdown of number of licenses for providing insurance services

year	No. of insurers			Of which			Note
	new	lapsed	total	composite	life	non-life	
1991	2	-	3	3	-	-	
1992	3	-	6	6	-	-	
1993	3	-	9	9	-	-	
1994	2	-	11	10	-	1	
1995	4	-	15	13	1	1	
1996	4	-	19	14	2	3	
1997	4	-	23	16	2	5	
1998	3	-	26	17	3	6	
1999	2	-	28	18	3	7	
2000	2	2	28	19	4	5	License revoked from Všeobecná ľudová poisťovňa, j. s. c., change of business line of Európska Cestovná Poisťovňa, j. s. c.
2001	-	-	28	18	4	6	Life insurance portfolio transfer of Hasičská poisťovňa, j. s. c.
2002	3	2	29	18	7	4	Bratislava District Court decision on starting bankruptcy proceeding on Dopravná poisťovňa, j. s. c., on 4 March 2002 the license for providing insurance services of Dopravná poisťovňa, j. s. c. lapsed, Zurich Poisťovňa, j. s. c. ceased to operate without liquidation through merger with Generali Poisťovňa j. s. c. as of 31 Dec 2002.

The growth of insurers number in the beginning was significantly influenced by local capital. Later, the market witnessed foreign capital influx, by way of incorporating daughter companies of large European insurance companies and through capital participation in local insurance companies. Foreign capital shares broken-down to territorial division are listed in *Table 4* and *Pie chart 1*.

Despite the fact that there exists a legislative framework, there was no active branch of a foreign insurance company or a foreign re-insurer in Slovakia in 2002.

(1.1) Insurance market players

As of 31 December 2002 there were 28 registered insurance companies in Slovakia, of which 18 composite (offering both life and non-life insurance), 6 life and 4 non-life insurance companies. Compared to 2001 the total number of insurers increased by one company. What also changed was the number of life and non-life insurers.

In course of 2002, three entities applied for license for providing life insurance services. The supervisory body granted on 27 June 2002 after diligent revision of the applications and submission of comprehensive documentation the license for providing insurance services to Česká podnikateľská poisťovňa, j. s. c. (effective date 3 July 2002), on 26 August 2002 license for providing insurance services (effective date 26 August 2002) to CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c. and on 17 December 2002 the license for providing insurance services (effective on 18 December 2002) to Poisťovňa Slovenskej sporiteľne, j. s. c. All three licenses apply to providing insurance services for life insurance in insurance branches A1 and A6 listed in part A of Classification of insurance branches according to insurance types, forming part of the Insurance Act (see *Attachment 16* hereof). Pursuant the Authority decision of 23 January 2003, which came into effect on 10 February 2003, under § 36 sect. 1 par. e) Insurance Act the Authority granted prior approval for returning license for providing insurance services to Česká podnikateľská poisťovňa, j. s. c. due to the fact that the company did not commence its operations on the set date.

Poisťovňa Slovenskej sporiteľne, j. s. c. was incorporated into Commercial Register as of 27 January 2003 and on 10 February 2003 started its insurance operations; due to this, the insurance company is not registered among insurers active in 2002. The number of non-life insurance companies in 2002 fell by two companies: Dopravná poisťovňa, j. s. c. terminated its insurance operations pursuant the decision of County Court in Bratislava on opening bankruptcy proceeding on 4 March 2002 and Zurich Poisťovňa, j. s. c. ceased to exist on 30 December 2002 without liquidation by way of merging with Generali Poisťovňa j. s. c.

For a list of the entities and data on basic indicators, see *Table 2*.

On of 31 December 2002 there were 432 mediators of insurance services, of which 157 physical persons [14 insurance agents, 28 insurance brokers and 115 non-licensed (license valid under the previous legal regulations) mediators] and 275 legal persons (10 insurance agents, 50 insurance brokers and 215 non-licensed mediators).

(1.2) Share capital of insurers

The Insurance Act sets a minimum amount of share capital, which the companies must own in order to carry out insurance services, on the base of insurance branches.

Table 2: Breakdown of insurance companies active in Slovakia as of 31 December 2002

	Insurer	License granted	Share capital (SC) (SKK'000)	Share of foreign capital to SC	Share of foreign capital to SC (SKK'000)
1	Slovenská poisťovňa, j. s. c.	29.10.1991	4 130 000	99.21 %	4 097 356
2	KOOPERATIVA poisťovňa, j. s. c.	20.3.1991	700 000	91.36 %	639 520
3	UNIQA poisťovňa, j. s. c.	15.4.1991	300 000	99.73 %	299 190
4	ERGO poisťovňa, j. s. c.	12.5.1992	350 000	75.14 %	262 990
5	QBE poisťovňa, j. s. c.	25.5.1992	143 360	100.00 %	143 360
6	UNION poisťovňa, j. s. c.	24.9.1992	390 000	94.61 %	368 979
7	Allianz poisťovňa, j. s. c.	26.1.1993	370 000	100.00 %	370 000
8	Česká poisťovňa - Slovensko j. s. c.	24.3.1993	450 000	100.00 %	450 000
9	Komunálna poisťovňa j. s. c.	13.10.1993	280 000	-	-
10	POISŤOVŇA GERLING Slovensko, j. s. c.	29.9.1994	75 000	100.00 %	75 000
11	VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA j. s. c.	17.10.1994	130 000	-	-
12	Univerzálna banková poisťovňa, j. s. c.	27.3.1995	300 000	-	-
13	Prvá česko-slovenská poisťovňa, j. s. c.	30.5.1995	150 416	9.75 %	14 670
14	Hasičská poisťovňa j. s. c. ¹⁾	21.8.1995	140 000	-	-
15	AMSLICO AIG Life poisťovňa j. s. c. ¹⁾	19.9.1995	300 000	100.00 %	300 000
16	Nationale-Nederlanden poisťovňa j. s. c.	22.3.1996	462 800	100.00 %	462 800
17	Poisťovňa TATRA j. s. c. ¹⁾	25.6.1996	188 300	-	-
18	Generali Poisťovňa j. s. c.	22.1.1997	300 000	100.00 %	300 000
19	KONTINUITA-Slovenská životná poisťovňa, j. s. c.	13.2.1997	300 000	-	-
20	D.A.S. poisťovňa právnej ochrany, j. s. c.	17.10.1997	50 000	100.00 %	50 000
21	Wüstenrot, životná poisťovňa j. s. c.	9.7.1998	100 000	90.00 %	90 000
22	R+V Poisťovňa, j. s. c.	20.7.1998	140 000	100.00 %	140 000
23	Poisťovňa AIG Slovakia j. s. c.	14.9.1998	70 000	100.00 %	70 000
24	VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	2.11.1999	140 010	90.00 %	126 009
25	Poisťovňa Cardif Slovakia, j. s. c.	23.2.2000	130 000	100.00 %	130 000
26	Poisťovňa DRUKOS j. s. c.	28.11.2000	132 800	-	-
27	Česká podnikateľská poisťovňa, j. s. c.	27.6.2002	80 000	100.00 %	80 000
28	CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c.	26.8.2002	135 000	100.00 %	135 000
Total			10 437 686	82.44 %	8 604 874

¹⁾ Insurers that submitted non-audited financial statements when compiling this report

In course of 2002, 3 insurance companies increased their share capital (see **Table 3**): Poisťovňa TATRA j. s. c. (by SKK 35 mil), Generali Poisťovňa, j. s. c. (by SKK 20 mil) and VICTORIA – VOLKSBANKEN Poisťovňa, j. s. c. (by SKK 10 010 thousand).

On contrary, the share capital of Prva česko-slovenská poisťovňa, j. s. c. saw a decrease (by SKK 80 284 thousand). The decrease was due to settling losses from previous years and materialized by way of decreasing the nominal value of shares.

Table 3 shows that the total share capital amount of insurers grew Y-o-Y by 0.46 % (by SKK 47 910 thousand) and has been growing since 2001 by an average of 8.85 %. The total share capital figure was mainly influenced by the termination of Dopravná poisťovňa, j. s. c., Zurich Poisťovňa, j. s. c. and the establishment of 2 new insurance companies.

Table 3: Breakdown of share capital by years

Insurers	Share capital of insurers broken down to years (SKK'000)				
	1998	1999	2000	2001	2002
Slovenská poisťovňa, j. s. c.	1 500 000	3 500 000	3 500 000	4 130 000	4 130 000
KOOPERATIVA poisťovňa, j. s. c.	345 000	550 000	550 000	700 000	700 000
UNIQA poisťovňa, j. s. c.	300 000	300 000	300 000	300 000	300 000
ERGO poisťovňa, j. s. c.	190 000	230 000	230 000	350 000	350 000
QBE poisťovňa, j. s. c.	143 360	143 360	143 360	143 360	143 360
UNION poisťovňa, j. s. c.	200 000	266 000	390 000	390 000	390 000
Allianz poisťovňa, j. s. c.	370 000	370 000	370 000	370 000	370 000
Česká poisťovňa - Slovensko j. s. c.	210 000	210 000	250 000	450 000	450 000
Komunálna poisťovňa j. s. c.	136 000	136 000	136 000	280 000	280 000
POISŤOVŇA GERLING Slovensko, j. s. c.	75 000	75 000	75 000	75 000	75 000
VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA j. s. c.	120 000	120 000	120 000	130 000	130 000
Univerzálna banková poisťovňa, j. s. c.	300 000	300 000	300 000	300 000	300 000
Prvá česko-slovenská poisťovňa, j. s. c.	230 700	230 700	230 700	230 700	150 416
Hasičská poisťovňa j. s. c.	138 426	138 426	140 000	140 000	140 000
AMSLICO AIG Life poisťovňa j. s. c.	147 200	147 200	200 000	300 000	300 000
Európska Cestovná Poisťovňa, j. s. c.	52 030	52 030	52 030	-	-
Dopravná poisťovňa, j. s. c.	91 816	91 816	91 816	91 816	-
Nationale-Nederlanden poisťovňa j. s. c.	438 000	438 000	438 000	462 800	462 800
Poisťovňa TATRA j. s. c.	91 000	91 000	140 000	153 300	188 300
Generali Poisťovňa j. s. c.	145 000	145 000	145 000	280 000	300 000
KONTINUITA - Slovenská životná poisťovňa, j. s. c.	80 000	300 000	300 000	300 000	300 000
Všeobecná ľudová poisťovňa, j. s. c.	50 002	4 932 597	-	-	-
D.A.S. poisťovňa právnej ochrany, j. s. c.	30 000	30 000	50 000	50 000	50 000
Wüstenrot, životná poisťovňa j. s. c.	80 000	80 000	100 000	100 000	100 000
R+V Poisťovňa, j. s. c.	140 000	140 000	140 000	140 000	140 000
Poisťovňa AIG Slovakia j. s. c.	70 000	70 000	70 000	70 000	70 000
Zurich Poisťovňa, j. s. c.	-	60 000	60 000	60 000	-
VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	-	130 000	130 000	130 000	140 010
Poisťovňa Cardif Slovakia, j. s. c.	-	-	130 000	130 000	130 000
Poisťovňa DRUKOS j. s. c.	-	-	80 000	132 800	132 800
Česká podnikateľská poisťovňa, j. s. c.	-	-	-	-	80 000
CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c.	-	-	-	-	135 000
Total	5 673 534	13 277 129	8 861 906	10 389 776	10 437 686

The year 2002 saw significant changes in foreign capital share. The foreign capital volume invested into insurance sector in Slovakia rose on Y-o-Y basis by SKK 3 838 927 thousand, by 80.55 %, which means a value of SKK 8 604 874 thousand. That was mainly due to change in shareholder structure of Slovenská poisťovňa, j. s. c. after privatization completion, the entry of two new foreign insurers on Slovak insurance market but also due to increasing share capital by foreign shareholders in other insurance companies.

Among other significant events of 2002 were the takeover of the insurer Zurich Poist'ovňa, j. s. c. by Generali Poist'ovňa, j. s. c. and the prepared merger of the Slovenská poist'ovňa, j. s. c. with Allianz poist'ovňa j. s. c. into a company with new trade name - Allianz - Slovenská poist'ovňa, j. s. c.

Table 4: Foreign capital share structure in share capital of insurers

Country	Share of foreign shareholders (FS) to share capital (SC) (SKK'000)	Share of FS to total foreign capital	Share of FS to total SC	Share of FS to total SC in 2001	Y-o-Y chng of FS share in total FS
Germany	4 841 994	56.27 %	46.39 %	7.17 %	39.22 %
Austria	1 358 793	15.79 %	13.02 %	12.87 %	0.15 %
Netherlands	832 405	9.67 %	7.97 %	8.01 %	-0.03 %
Czech republic	703 315	8.17 %	6.74 %	6.15 %	0.59 %
USA	370 000	4.30 %	3.54 %	3.56 %	-0.02 %
UK	143 360	1.67 %	1.37 %	1.38 %	-0.01 %
Belgium	140 000	1.63 %	1.34 %	-	-
Switzerland	135 000	1.57 %	1.29 %	0.58 %	0.72 %
France	80 002	0.93 %	0.77 %	0.77 %	0.00 %
Cypruss	5	0.0001 %	0.0001 %	5.38 %	-5.38 %
Total	8 604 874	100.00 %	82.44 %	45.87 %	36.57 %

Zurich Poist'ovňa, j. s. c. ceased to exist as of 30 December 2002 without liquidation by merging with Generali Poist'ovňa j. s. c. with the effective date on 31 December 2002. After the completion of the merger of Slovenská poist'ovňa, j. s. c. with Allianz poist'ovňa j. s. c., the company Allianz poist'ovňa, j. s. c. ceased to exist without liquidation, effective as of 1 January 2003, due to this fact, the statistical reviews as of 31 December 2002 list both companies separately.

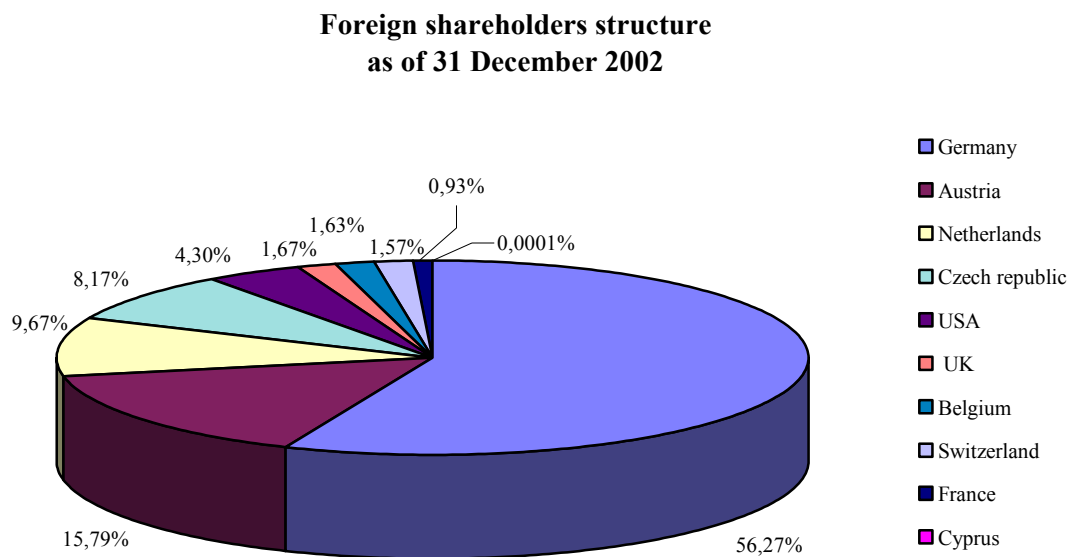
After the change in shareholder structure of Slovenská poist'ovňa, j. s. c., in which the share of the German shareholder Allianz Aktiengesellschaft amounted to 99.08 % of the share capital of Allianz - Slovenská poist'ovňa, j. s. c., the German share in total foreign capital increased. The share of German shareholders of SKK 745 130 thousand in 2001 jumped to SKK 4 841 994 thousand in 2002, this means a Y-o-Y increase by 549.82 %. Due to this changed the structure of foreign capital in Slovak insurance market.

Table 2 shows that of the total number of 28 insurers 21 companies were with foreign equity share, while in 20 of them the foreign share was prevailing, or amounting to 100 % of the foreign shareholders share. Seven insurance companies are owned by Slovak entities.

Total share of foreign capital in share capital of all insurance companies as of 31 December 2002 was 82.44 %, a Y-o-Y increase by 36.57 %.

For structure of foreign capital broken down to territories and origin, see **Table 4**.

Pie chart 1 shows the share of individual countries in foreign capital.

Pie chart 1:

(1.3) Profit or loss of insurers

The Slovak insurance market evolves only slowly and some insurers have been active on the Slovak market only for a short period, other underwent various changes. These facts together with legislation and economic environment changes are reflected in the profit or loss indicator. This became visible in recent years in which the profit or loss figures changed significantly.

Objective factors, which have impact on profit or loss in commercial insurance companies:

- a) operation start – from the insurance theory results, and experience from Slovak environment prove it, that in the first 5 years of operation on insurance market, especially in case of life insurers, the probability to post a loss is higher; it is due to high starting-up costs and high cost of acquisition,
- b) introduction of new insurance branch in course of the operation of an insurer,
- c) size of insurance portfolio,
- d) business policy,
- e) re-insurance policy,
- f) management of the insurance company.

(1.3.1) Profit or loss analysis

In 2002 insurance companies posted a total loss of SKK 853 598 thousand, this means an Y-o-Y decrease by SKK 1 678 624 thousand, when compared to 2001 when insurers generated profit totaling SKK 825 026 thousand. The total loss was influenced by the reported loss of Slovenská poisťovňa, j.

s. c. amounting to SKK 1 350 660 thousand, due to sale of shares for which the accounting created pricing differences.

In the evaluated period, 17 insurance companies posted a profit and 11 companies a loss. The development of the profit or loss result in the last 5 years of individual insurance companies is listed in **Table 5**.

In 2002, the highest loss was reported by Slovenská poisťovňa, j. s. c., due to accounting a negative pricing difference amounting to SKK 1.76 bil into realization cost in connection with the sale of shares (equity interest) of Investičná a rozvojová banka, j. s. c.

Table 5: Profit or loss of insurers broken down by years

Insurers	Profit or loss of insurers broken-down by years (SKK'000)				
	1998	1999	2000	2001	2002
Slovenská poisťovňa, j. s. c.	-1 837 320	46 563	103 521	574 323	-1 350 660
KOOPERATIVA poisťovňa, j. s. c.	35 877	50 453	58 026	121 131	146 010
UNIQA poisťovňa, j. s. c.	85 211	19 993	38 952	63 300	15 415
ERGO poisťovňa, j. s. c.	294	683	20 123	5 037	-58 139
QBE poisťovňa, j. s. c.	68 030	65 655	-18 645	-7 615	5 761
UNION poisťovňa, j. s. c.	-12 654	-118 798	-73 899	464	16 285
Allianz poisťovňa, j. s. c.	154 114	263 081	258 914	20 062	154 164
Česká poisťovňa - Slovensko j. s. c.	1 132	920	-11 913	-67 504	-19 098
Komunálna poisťovňa j. s. c.	5 470	1 306	8 425	23 022	35 379
POISŤOVŇA GERLING Slovensko, j. s. c.	10 702	942	5 486	13 498	15 950
VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA j. s. c.	-21 498	1 947	15 886	28 263	-29 239
Univerzálna banková poisťovňa, j. s. c.	4 778	7 763	9 003	18 045	18 036
Prvá česko-slovenská poisťovňa, j. s. c.	9 220	-5 113	-12 946	-10 444	20 178
Hasičská poisťovňa j. s. c. ¹⁾	-4 659	4 565	-46 708	-64 390	-107 710 ¹⁾
AMSLICO AIG Life poisťovňa j. s. c.	43 673	94 504	138 795	229 511	235 200
Európska Cestovná Poisťovňa, j. s. c.	-14 887	-14 801	-596	-	-
Dopravná poisťovňa, j. s. c.	17 663	14 305	-29 004	-72 344	-
Nationale-Nederlanden poisťovňa j. s. c.	-35 271	52 201	84 210	185 593	259 418
Poisťovňa TATRA j. s. c.	1 896	861	-15 915	-12 405	248
Generali Poisťovňa j. s. c.	4 510	-13 019	-27 939	-49 866	-108 317
KONTINUITA - Slovenská životná poisťovňa, j. s. c.	-24 109	-48 868	10 901	30 584	77 296
Všeobecná ľudová poisťovňa, j. s. c.	-13 487	-	-	-	-
D.A.S. poisťovňa právnej ochrany, j. s. c.	-2 220	-8 439	-7 563	-8 046	-3 543
Wüstenrot, životná poisťovňa j. s. c.	-5 027	-13 749	1 106	1 442	2 081
R+V Poisťovňa, j. s. c.	-53 371	-153 549	-117 299	-126 690	-115 248
Poisťovňa AIG Slovakia j. s. c.	-2 340	2 382	7 005	-2 158	-23 788
Zurich Poisťovňa, j. s. c.	-	-2 940	-5 342	-20 575	-
VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	-	-2 481	9 525	6 147	9 740
Poisťovňa Cardif Slovakia, j. s. c.	-	-	1 893	-5 221	1 131
Poisťovňa DRUKOS j. s. c.	-	-	144	-48 138	-43 884
Česká podnikateľská poisťovňa, j. s. c.	-	-	-	-	-7 755
CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c.	-	-	-	-	1 491
Total	-1 584 273	246 367	404 146	825 026	-853 598

¹⁾ The figure of Hasičská poisťovňa, j. s. c. was calculated on basis of book closing as of 30 November 2002, because this insurance company did not submit any financial statement as of 31 December

The second highest loss generated R+V Poist'ovňa, j. s. c. The reason for the long-time loss is the ongoing gradual introduction of life insurance products, high administration cost and business policy of the insurer. The company operates with a planned loss, which is covered by its major shareholder R+V Allgemeine Versicherung AG.

Serious problems continued in Hasičská poisťovňa j. s. c., due to which the life insurance portfolio was ceded in 2001. In the 2002 further measures in order to protect the valid claims of the insured were undertaken. On grounds of the decision of County Court in Bratislava on opening bankruptcy proceeding of Hasičská poisťovňa j. s. c. of 26 February 2003, the license for providing insurance services of this insurer terminated.

The loss posted by Generali Poist'ovňa j. s. c. was due to extending the insurer's business and the resulting high cost of administration costs and commissions.

For the first time since 1998 the insurer ERGO poisťovňa, j. s. c. generated a loss caused by high extraordinary cost related to write down of intangible assets

The insurer Drukos j. s. c., which has been offering life insurance since two years also, was also in red numbers. It was due to a short operation time on the market but mainly due to creating depreciations to receivables, to shares of DRUKOS j. s. c. and to shares of VSŽ j. s. c. These depreciation entries significantly decreased the result of the company.

VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA since 1999 posted a loss for the first time due to high extraordinary cost related to sale of its shares in spas, this loss was also caused by price adjustment of the participations in mutual fund held in the insurer portfolio.

The generated loss of Poist'ovňa AIG Slovakia j. s. c. was due to an increase of other cost over the assumed level, this was caused by a strengthening of Slovak Koruna because the company had a significant amount of funds deposited in foreign currency.

Compared to 2001 Česká poisťovňa - Slovensko j. s. c. cut its loss by SKK 48 406 thousand, i.e. by 71.71 %. The loss in 2002 was caused by high acquisition cost of unit-linked life insurance, but also by unfavorable results of small and medium scale risk insurance in non-life insurance.

Acquisition cost played a decisive role in the reported loss of D.A.S., poisťovňa právnej ochrany, j. s. c., which means a decrease by 55.97 % compared to 2001.

(1.3.2) Operating costs

The net value of operating costs represents:

- costs related to concluding insurance policies, as well as acquisition cost (commission paid to commissioners, salaries, super-commissions paid to employees for concluding insurance policies, cost of producing insurance files, administrative fees for processing proposals and issuing insurance policies such as expert opinions, medical checks, promotion cost and other cost related to concluding policies);
- administrative overhead (commissions for renewals, or commissions for policies maintenance, costs connected to collection of insurance premiums, policies administration, portfolio administration, managing profit participations, costs related to reinsurance).

For overview of net operating costs and part of it the acquisition costs as stated in book-closing broken down to individual insurers see **Table 6** and **7**.

For overview of net operating costs of which costs of insurance policy acquisition broken down to insurers and life and non-life insurance see **Attachment 1**.

Table 6: Operation costs (related to concluding and administration of insurance policies) in relation to premiums written in 2002 (SKK'000)

Insurer	Total insurance				
	Gross premiums written	Acquisition costs of insurance policies	Share in premium	Net operating costs	Share in premium
Slovenská poisťovňa, j. s. c.	12 772 751	1 595 154	12.49 %	3 792 922	29.70 %
KOOPERATIVA poisťovňa, j. s. c.	5 301 454	1 417 386	26.74 %	1 276 088	24.07 %
UNIQA poisťovňa, j. s. c.	1 271 055	213 598	16.80 %	249 679	19.64 %
ERGO poisťovňa, j. s. c.	1 017 924	120 736	11.86 %	322 712	31.70 %
QBE poisťovňa, j. s. c.	546 209	64 330	11.78 %	142 106	26.02 %
UNION poisťovňa, j. s. c.	775 622	174 325	22.48 %	304 638	39.28 %
Allianz poisťovňa, j. s. c.	4 484 492	668 949	14.92 %	1 026 759	22.90 %
Česká poisťovňa - Slovensko j. s. c.	1 798 127	293 885	16.34 %	275 186	15.30 %
Komunálna poisťovňa j. s. c.	401 340	78 990	19.68 %	61 737	15.38 %
POISŤOVŇA GERLING Slovensko, j. s. c.	180 113	15 842	8.80 %	5 859	3.25 %
VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA j. s. c.	53 014	1 241	2.34 %	17 068	32.20 %
Univerzálna banková poisťovňa, j. s. c.	338 844	58 667	17.31 %	154 256	45.52 %
Prvá česko-slovenská poisťovňa, j. s. c.	285 643	45 711	16.00 %	111 404	39.00 %
Hasičská poisťovňa j. s. c.	9 236	64	0.69 %	32 980	357.08 %
AMSLICO AIG Life poisťovňa j. s. c.	2 877 580	416 999	14.49 %	869 631	30.22 %
Nationale-Nederlanden poisťovňa j. s. c.	2 009 145	335 255	16.69 %	609 630	30.34 %
Poisťovňa TATRA j. s. c.	61 924	8 358	13.50 %	29 116	47.02 %
Generali Poisťovňa j. s. c.	648 480	245 885	37.92 %	164 003	25.29 %
KONTINUITA - Slovenská životná poisťovňa, j. s. c.	860 486	107 215	12.46 %	80 528	9.36 %
D.A.S. poisťovňa právnej ochrany, j. s. c.	50 388	29 889	59.32 %	15 843	31.44 %
Wüstenrot, životná poisťovňa j. s. c.	118 846	73 403	61.76 %	54 832	46.14 %
R+V Poisťovňa, j. s. c.	453 055	195 463	43.14 %	267 751	59.10 %
Poisťovňa AIG Slovakia j. s. c.	152 266	17 909	11.76 %	20 290	13.33 %
VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	23 421	3 231	13.80 %	14 626	62.45 %
Poisťovňa Cardif Slovakia, j. s. c.	57 108	424	0.74 %	24 889	43.58 %
Poisťovňa DRUKOS j. s. c.	71 231	4 241	5.95 %	46 674	65.52 %
Česká podnikateľská poisťovňa, j. s. c.	0	0	-	3 331	-
CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c.	0	0	-	112	-
Total	36 619 755	6 187 150	16.90 %	9 974 650	27.24 %

Table 7: Operating costs (related to concluding and administration of insurance policies) in comparison to premiums written in 2000 - 2002 (SKK'000)

Year	Insurance type	Gross premium written	Acquisition costs of insurance policies	Premium share	Net operating costs	Premium share
2000	Life insurance	11 209 722	1 958 138	17.47 %	3 880 141	34.61 %
	Non-life insurance	16 276 837	1 848 123	11.35 %	3 708 647	22.78 %
	Total insurance	27 486 559	3 806 261	13.85 %	7 588 788	27.61 %
2001	Life insurance	13 779 658	2 454 539	17.81 %	4 508 545	32.72 %
	Non-life insurance	18 338 276	2 760 641	15.05 %	4 810 270	26.23 %
	Total insurance	32 117 934	5 215 180	16.24 %	9 318 815	29.01 %
2002	Life insurance	15 753 313	3 137 505	19.92 %	4 960 415	31.49 %
	Non-life insurance	20 866 442	3 049 645	14.62 %	5 014 235	24.03 %
	Total insurance	36 619 755	6 187 150	16.90 %	9 974 650	27.24 %

(1.3.3) Premiums written and GDP ratio

Share of premiums written on gross domestic product (GDP) is an indicator measuring weight of insurance transactions in national economy. This figure had been growing on Y-o-Y basis since 1995 by 0.22% on average and in 2002, it climbed to 3.41% despite the fact that it is far below the international average. The gradual growth of premiums written share on GDP together with the comparison to the development of this indicator in Czech Republic is shown in **Table 8** and illustrated by **Graph 2**.

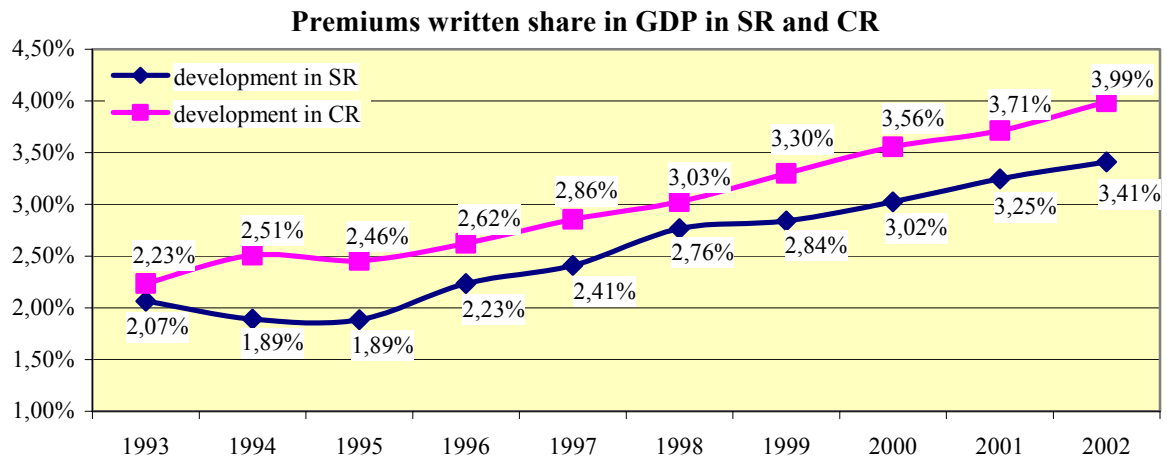
For comparison, in EU countries this ratio in 2000 was 9.22%, the OECD countries posted 9.06 %. According to the annual report of CEA (Comité Européen des Assurances) the premiums written to GDP ratio of countries with insurance companies associations associated in CEA, represented 8.6% in 2001 and 8.7% in 2002.

Table 8: Comparison of premiums written to GDP ratio development in Slovakia and Czech Republic.

Year	Slovak republic			Czech Republic		
	GDP in current prices (SKK bil) ¹⁾	Premiums written (SKK bil)	Premiums written and GDP ratio (penetration)	GDP in current prices (CZK bil)	Premiums written (CZK bil)	Premiums written and GDP ratio (penetration)
1993	406.6	8.399	2.07 %	1 020.30	22.792	2.23 %
1994	486.1	9.193	1.89 %	1 182.80	29.669	2.51 %
1995	568.9	10.732	1.89 %	1 381.00	33.940	2.46 %
1996	628.6	14.041	2.23 %	1 567.00	41.125	2.62 %
1997	708.6	17.087	2.41 %	1 679.90	47.985	2.86 %
1998	775.0	21.424	2.76 %	1 839.10	55.637	3.03 %
1999	835.7	23.727	2.84 %	1 902.30	62.784	3.30 %
2000	908.8	27.487	3.02 %	1 984.80	70.589	3.56 %
2001	989.3	32.118	3.25 %	2 175.20	80.744	3.71 %
2002	1 073.6	36.621	3.41 %	2 275.60	90.784	3.99 %

¹⁾ Source: Statistical Office of the Slovak Republic

Graf 2:



(1.3.4) Other monitored indicators

For overview of other indicators monitored, processed and evaluated by the Authority, see *Table 9*.

Table 9: Selected indicators of insurance companies

General data on 2002		
Average calculated headcount in 2002		7 839
of which: internal employees in commercial service (CS) (for 2002)		2 384
Paid out commissions to internal CS employees (SKK'000)	life insurance	146 963
	non-life insurance	195 607
External employees in CS (as of 31 Dec 2002)	commissioners (insurance brokers)	1 849
	commissioners (insurance agents)	37 895
Paid out commissions to commissioners (SKK'000)	life insurance	1 803 770
	non-life insurance	1 310 257
Paid out commissions from active reinsurance (SKK'000)	life insurance	0
	non-life insurance	6 463
Collected commissions from reinsurer (SKK'000)	life insurance	333 167
	non-life insurance	1 566 814

In 2002, insurance companies continued to create the fund for loss prevention, while compared to 2001 its value fell on Y-o-Y basis by 26.6 % and we assume that in future the fund will see a decreasing trend. For development of funds provided for loss prevention broken-down by years, see *Table 10*.

Table 10: Funds provided for loss prevention (SKK'000)

Exposure type	1998	1999	2000	2001	2002
Fire	11 698	10 334	9 878	9 881	2 966
Theft	3 417	5 189	2 879	100	0
Health protection	33 832	4 070	21 421	8 047	5 437
Environment	0	2 349	0	0	0
Other risks	24 980	7 307	4 771	7 392	10 255
Total	73 927	29 249	38 949	25 420	18 658

2. Specific insurance market indicators

In conditions of commercial insurance following specific indicators are monitored:

- premiums written,
- insurance claim payments,
- loss ratio.

(2.1) Premiums written

Total premiums written in 2002 grew on Y-o-Y basis by SKK 4 503 542 thousand, i.e. by 14.02 %, and climbed to SKK 36 621 476 thousand. Compared to previous years when the value rose by 20% Y-o-Y, in the last four years the development was more stable; despite of it however, in 2002 it was still higher than inflation. In life insurance the premiums written increased on Y-o-Y basis by 14.32 % to SKK 15 753 313 thousand and in non-life insurance the premiums written climbed to SKK 20 868 163 thousand, this means a Y-o-Y increase by 13.8 %.

For overview of premiums written in 2002 broken down by insurers, see *Table 11*.

Despite the fact that the highest premiums written volume in 2002 posted Slovenská poisťovňa, j. s. c. worth SKK 12 772 751 thousand, its premiums written fell compared to 2001 by SKK 2 035 948 thousand. A Y-o-Y decrease by 13.75 % compared to 2002 was due to demonopolizing and transformation of motor third-party liability insurance to compulsory contractual motor third party liability insurance and due to the transfer of legalinsurance of liability for losses caused by work-related accident and occupational illness into social sphere. Slovenská poisťovňa, j. s. c. participated on total premiums written with 34.88 %. The share of premiums written of Slovenská poisťovňa, j. s. c. fell on Y-o-Y basis by 11.23 %, of which in life insurance by 3.82 % and in non-life insurance by 16.77 %.

For the development of share of Slovenská poisťovňa, j. s. c. on insurance market based on the premiums written see *Table 12* and *Graph 3*.

The second largest share on premiums written amounting to SKK 5 301 454 thousand reported KOOOPERATIVA poisťovňa, j. s. c., representing a Y-o-Y jump by 72.64 % and a 14.48 % insurance market share. It is followed by Allianz poisťovňa, j. s. c. with the premiums written volume of SKK 484 492 thousand and Y-o-Y increase by 67.47 % and a 12.25 % market share, AMSLICO AIG Life poisťovňa j. s. c. with a volume of SKK 2 877 580 thousand and Y-o-Y increase by 9.12 % and a 7.86 % market share. The group of five insurers that ranked first with the highest premiums written volumes is completed by Nationale-Nederlanden poisťovňa j. s. c., with premiums written amounting SKK 2 009 145 thousand, a Y-o-Y increase by 6.96 % and a 5.49 % market share.

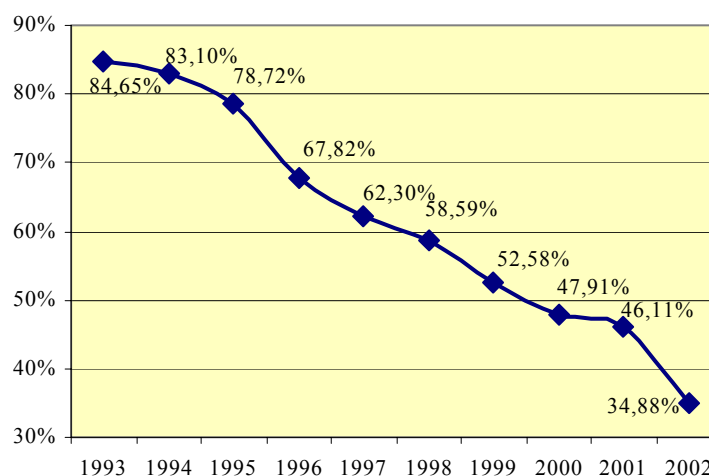
For graphical illustration of premiums written broken-down to insurers in 2002 see *Attachment 2, 3* and *4*. For overview of premiums written development in 1993 - 2002 see *Attachment 5*, for premiums written broken down to life and non-life insurance in 1997 - 2002 with Y-o-Y changes see *Attachment 6* and *7*.

Table 11: Premiums written broken-down to insurers in 2002 (SKK'000)

Insurer	Premiums written as of 31 Dec 2002 (SKK'000)				31.12.2001		Y-0-Y increase/decrease		
	LIFE insurance	Market share (%)	NON-LIFE insurance	Market share (%)	TOTAL	Market share (%)			
1 Slovenská poisťovňa, j. s. c.	4 461 585	28,32	8 311 166	39,83	12 772 751	34,88	14 808 699	46,11	-13,75%
2 KOOERATIVA poisťovňa, j. s. c.	1 867 634	11,86	3 433 820	16,45	5 301 454	14,48	3 070 888	9,56	72,64%
3 UNIQA poisťovňa, j. s. c.	281 718	1,79	989 337	4,74	1 271 055	3,47	977 900	3,04	29,98%
4 ERGO poisťovňa, j. s. c.	665 577	4,22	352 347	1,69	1 017 924	2,78	841 211	2,62	21,01%
5 QBE poisťovňa, j. s. c.	341 463	2,17	204 746	0,98	546 209	1,49	549 218	1,71	-0,55%
6 UNION poisťovňa, j. s. c.	217 932	1,38	557 690	2,67	775 622	2,12	799 954	2,49	-3,04%
7 Allianz poisťovňa, j. s. c.	854 705	5,43	3 629 787	17,39	4 484 492	12,25	2 677 852	8,34	67,47%
8 Česká poisťovňa - Slovensko j. s. c.	162 260	1,03	1 635 867	7,84	1 798 127	4,91	959 730	2,99	87,36%
9 Komunálna poisťovňa j. s. c.	107 567	0,68	293 773	1,41	401 340	1,10	306 463	0,95	30,96%
10 POISŤOVŇA GERLING Slovensko, j. s. c.	-	-	180 113	0,86	180 113	0,49	143 906	0,45	25,16%
11 VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA, j. s. c.	680	0,00	52 334	0,25	53 014	0,14	34 190	0,11	55,06%
12 Univerzálna banková poisťovňa, j. s. c.	104 073	0,66	234 771	1,13	338 844	0,93	420 757	1,31	-19,47%
13 Prvá česko-slovenská poisťovňa, j. s. c.	285 643	1,81	-	-	285 643	0,78	230 026	0,72	24,18%
14 Hasičská poisťovňa, j. s. c.	-	-	9 236	0,04	9 236	0,03	59 025	0,18	-84,35%
15 AMSLICO AIG Life poisťovňa, j. s. c.	2 809 615	17,84	67 965	0,33	2 877 580	7,86	2 637 146	8,21	9,12%
16 Dopravná poisťovňa, j. s. c.	-	-	-	-	-	-	88 391	0,28	-
17 Nationale-Nederlanden poisťovňa, j. s. c.	2 009 145	12,75	-	-	2 009 145	5,49	1 878 334	5,85	6,96%
18 Poisťovňa TATRA, j. s. c.	11 239	0,07	50 685	0,24	61 924	0,17	68 005	0,21	-8,94%
19 Generali Poisťovňa, j. s. c.	298 412	1,89	350 068	1,68	648 480	1,77	371 217	1,16	74,69%
20 KONTINUITA - Slovenská životná poisťovňa, j. s. c.	833 191	5,29	27 295	0,13	860 486	2,35	577 595	1,80	48,98%
21 D.A.S. poisťovňa právnej ochrany, j. s. c.	-	-	50 388	0,24	50 388	0,14	45 715	0,14	10,22%
22 Wislomeni, životná poisťovňa, j. s. c.	118 846	0,75	-	-	118 846	0,32	72 343	0,23	64,28%
23 R+V Poisťovňa, a. s.	229 157	1,45	223 898	1,07	453 055	1,24	228 298	0,71	98,45%
24 Poisťovňa AIG Slovakia, j. s. c.	-	-	152 266	0,73	152 266	0,42	93 164	0,29	63,44%
25 Zurich Poisťovňa, j. s. c.	-	-	-	-	-	-	90 652	0,28	-
26 VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	14 168	0,09	9 253	0,04	23 421	0,064	11 486	0,036	103,91%
27 Poisťovňa Cardif Slovakia, j. s. c.	7 471	0,047	49 637	0,24	57 108	0,16	22 721	0,071	151,34%
28 Poisťovňa DRUKOS, j. s. c.	71 231	0,45	-	-	71 231	0,19	53 048	0,17	34,28%
29 Česká podnikateľská poisťovňa, j. s. c.	0	0,00	-	-	0	0,00	-	-	-
30 CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c.	0	0,00	-	-	0	0,00	-	-	-
31 Slovak Insurers Bureau	-	-	1 721	0,01	1 721	0,00	-	-	-
Total	15 753 313	100	20 868 163	100	36 621 476	100	32 117 934	100	14,02%

Table 12: SP, j. s. c. share in total premiums written

Year	Market share
1993	84.65 %
1994	83.10 %
1995	78.72 %
1996	67.82 %
1997	62.30 %
1998	58.59 %
1999	52.58 %
2000	47.91 %
2001	46.11 %
2002	34.88 %

Graph 3:

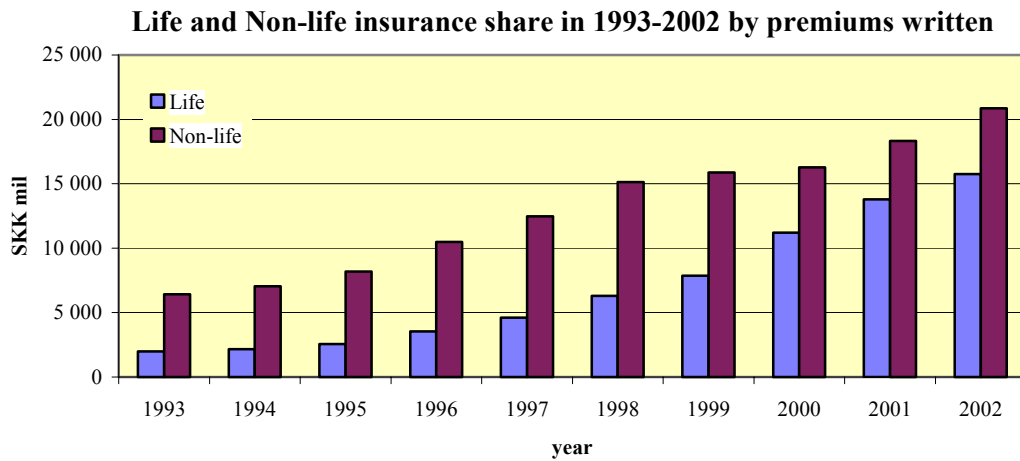
Life insurance share in total premiums written exceeded 40% already in 2000 and this trend was recorded in 2002, when the life insurance share in total premiums written climbed to 43.02%. **Table 13** shows that the life insurance share grew by 0.12% compared to 2002, we can see that the premiums written in life insurance stabilized on 43% compared to 2001, i.e. in 2002 the development in both life and non-life insurance sectors was stable while the non-life insurance keeps recording a moderate slowdown in growth.

For shares of life and non-life insurance compared to premiums written in 1993 - 2002 see **Table 13**.

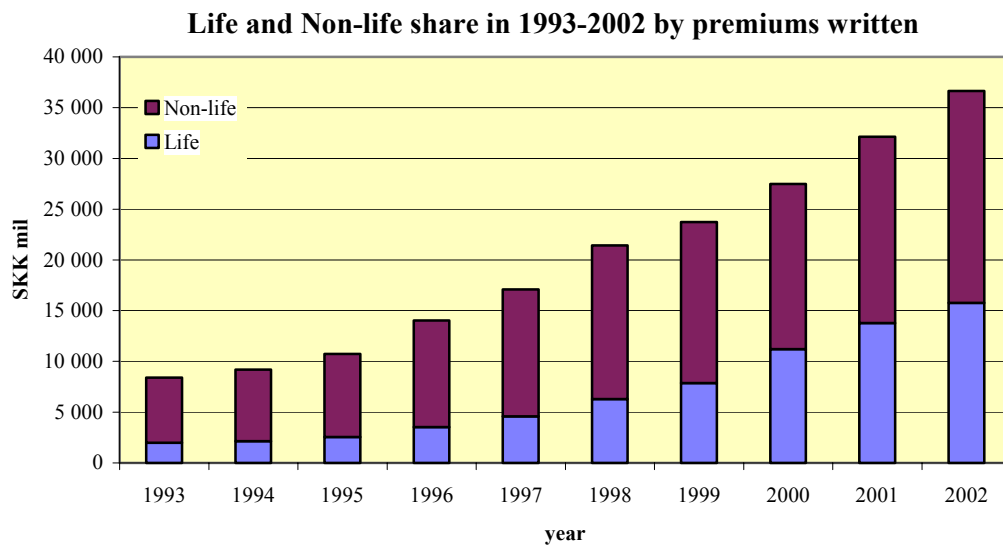
Table 13: Life and non-life share on total premiums written (SKK mil)

Year	Life insurance	Share	Y-o-Y increase	Non-life insurance	Share	Y-o-Y increase	Total	Y-o-Y increase
1993	1 972	23.48 %	-	6 427	76.52 %	-	8 399	-
1994	2 154	23.43 %	9.23 %	7 039	76.57 %	9.52 %	9 193	9.45 %
1995	2 552	23.79 %	18.48 %	8 173	76.21 %	16.11 %	10 725	16.66 %
1996	3 538	25.20 %	38.64 %	10 503	74.80 %	28.51 %	14 041	30.92 %
1997	4 603	26.94 %	30.10 %	12 484	73.06 %	18.86 %	17 087	21.69 %
1998	6 298	29.40 %	36.82 %	15 126	70.60 %	21.16 %	21 424	25.38 %
1999	7 860	33.13 %	24.80 %	15 868	66.87 %	4.91 %	23 728	10.75 %
2000	11 210	40.78 %	42.62 %	16 277	59.22 %	2.58 %	27 487	15.84 %
2001	13 780	42.90 %	22.93 %	18 338	57.10 %	12.66 %	32 118	16.85 %
2002	15 753	43.02%	14.32%	20 868	56.98%	13.80%	36 621	14.02%

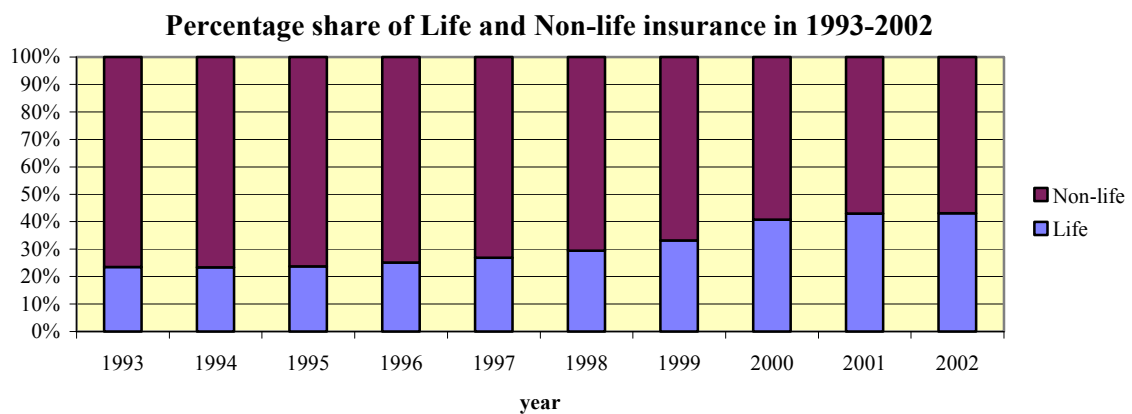
Histogram 4:



Graph 5:



Graph 6:



Graf 7:

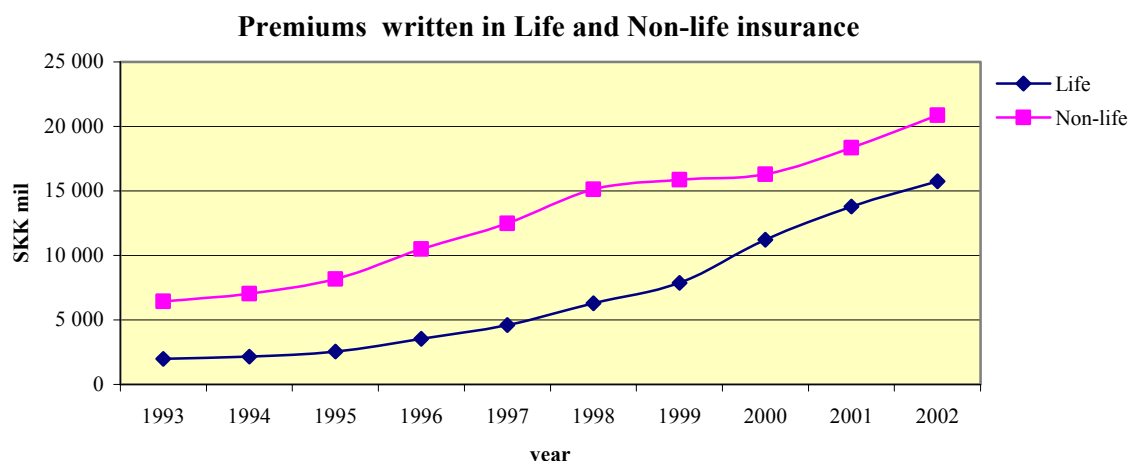


Table 13 shows that the share of life insurance grew moderately on Y-o-Y basis compared to 2001, while non-life insurance fell slightly. The overview indicates that the ratio of premiums written in life insurance from 1994 grows on Y-o-Y basis by 2.45 % on average. The development of insurance market heads to a state when both insurance types will be in nearly equal proportion of 50:50, that being in line with the international trends and tendencies in Central and Eastern Europe, where life insurance in comparison with non-life grows dynamically as well, especially due to starting state pension systems reforms and entitlements to several tax allowances. **Attachment 8** illustrates the Y-o-Y increase of total premiums written in 1998 - 2002.

Histograms 4 to 7 show the developments of life and non-life insurance shares by premiums written in 1993 - 2002.

For comparison, please see **Table 14** for development of premiums written in Czech Republic and Slovakia. In 1993 - 2002 premiums written in life insurance grew at a faster pace in Slovakia (7.99 times) when compared to Czech republic (5.79 times), while non-life premiums written grew slightly quicker in Czech republic (3.35 times) than in Slovakia (3.25 times). As of 31 December 2002 the Y-o-Y total insurance premiums written increase was higher by 1.57 percentage points in Slovakia than in Czech Republic.

Table 14: Premiums written in Czech Republic and Slovakia (CZK bil and SKK bil respectively)

Year	Life CR	Life SR	Non-life CR	Non-life SR	Total CR	Total SR	Y-o-Y increase in CR	Y-o-Y increase in SR
1993	5.88	1.97	16.92	6.43	22.80	8.40	-	-
1994	7.45	2.15	22.22	7.04	29.67	9.19	30.13 %	9.45 %
1995	9.34	2.55	24.60	8.17	33.94	10.73	14.39 %	16.66 %
1996	10.94	3.54	30.19	10.50	41.13	14.04	21.18 %	30.92 %
1997	12.69	4.60	35.29	12.48	47.98	17.09	16.65 %	21.69 %
1998	15.09	6.30	40.55	15.13	55.64	21.42	15.96 %	25.38 %
1999	19.79	7.86	42.99	15.87	62.78	23.73	12.83 %	10.75 %
2000	22.77	11.21	47.82	16.28	70.59	27.49	12.44 %	15.84 %
2001	28.28	13.78	52.46	18.34	80.74	32.12	14.38 %	16.85 %
2002	34.04	15.75	56.75	20.87	90.79	36.62	12.45 %	14.02 %

(2.1.1) Premiums written ceded to reinsurers

In order to increase the insurance risk volume the insurer can cover, it uses reinsurance. Through a reinsurance contract the insurers assign part of the insurance risk to reinsurers, the so called passive reinsurance. Mainly foreign reinsurers with good reputation carry out reinsurance of Slovak insurance companies.

Of the total premiums written in 2002 SKK 7 735 335 thousand were ceded to reinsurers, this means 21.12 % of total premiums written. Compared to the year 2001 it represents a decrease by SKK 2 837 852 thousand or 36.69 %.

In life insurance, the insurers ceded to reinsurers 4.41 % of life premiums written, in non-life insurance it was 33.74 %. Depending on individual reinsurance, programs of individual insurers the insurance policies in life insurance were covered by reinsurance ranging from 0 % to 39.37 % of premiums written and in non-life insurance from 0 % to 84.38 %.

Table 15 lists a breakdown of individual insurance companies and premiums written ceded to reinsurers and shares of premiums written ceded to reinsurers to premiums written in life and non-life insurance.

Active reinsurance, when insurers provide insurance services and reinsurance, i.e. they reinsure other insurers, was in the past performed by Slovenská poisťovňa, j. s. c., KOOOPERATIVA poisťovňa, j. s. c. and Allianz poisťovňa, j. s. c., but only for non-life insurance. In 2002, no premiums written from active reinsurance were reported, i.e. Slovak insurance companies did not reinsure other insurers in 2002.

(2.1.2) Compulsory contractual motor third party liability insurance

Motor third-party liability insurance was demonopolized and transformed into compulsory contractual insurance under Act No. 381/2001 Coll. on compulsory contractual motor third party liability insurance as amended, which came into effect on 1 October 2001.

The transfer of third-party liability insurance from Slovenská poisťovňa, j. s. c. had a significant impact on insurance market shares, mainly when it comes to non-life insurance. **Table 16** lists basic indicators on compulsory contractual motor third party liability insurance (hereinafter „MTPL insurance“) in 2002.

Table 17 shows breakdown of total number of insured vehicles into categories; data do not include the SIB, which does not register vehicles according to categories.

Total insured motor vehicles (including SIB) compared to 2002 (1 653 315 units) fell by 8 924 units.

Table 18 lists Y-o-Y comparison of changes in premiums written in non-life insurance, while taking into account Y-o-Y changes with and without considering MTPL insurance. **Table 18** shows the fact that except Slovenská poisťovňa, j. s. c., every insurer offering MTPL insurance recorded a massive jump in Y-o-Y changes of premiums written in non-life insurance without and after considering MTPL insurance. **Table 18** also explains why insurers offering MTPL insurance posted high (sometimes exceeding 90 %) Y-o-Y increases in premiums written in non-life insurance.

Table 15: Premiums written ceded to reinsurers broken-down to insurers in 2002 (SKK'000)

Insurer	Premiums written ceded to reinsurers as of 31 Dec 2002 (SKK'000)												as of 31. 12. 2001			Y-0-Y increase/decrease
	Life insurance				Non-life insurance				Total insurance				Total insurance			
	Premiums written ceded	Market share (%)	Premiums written share (%)		Premiums written ceded	Market share (%)	Premiums written share (%)		Premiums written ceded	Market share (%)	Premiums written share (%)		Premiums written ceded	Market share (%)	Premiums written share (%)	
1 Slovenská poisťovňa, j. s. c.	7 392	1,06	0,17	13,04	918 166	11,05	11,97	7,25	851 548	17,39	0,06	8,69%				
2 KOOPERATIVA poisťovňa, j. s. c.	276 210	39,73	14,79	23,52	1 655 974	48,23	24,98	36,45	1 116 078	22,79	0,36	73,12%				
3 UNIQA poisťovňa, j. s. c.	17 002	2,45	6,03	8,94	629 734	63,65	8,36	50,88	451 249	9,21	0,46	43,32%				
4 ERGO poisťovňa, j. s. c.	684	0,10	0,10	2,82	198 202	56,25	2,57	19,54	163 576	3,34	19,45	21,59%				
5 QBE poisťovňa, j. s. c.	251	0,04	0,07	1,13	79 357	38,76	1,03	14,57	88 970	1,82	16,20	-10,52%				
6 UNION poisťovňa, j. s. c.	476	0,07	0,22	2,72	191 321	34,31	2,48	24,73	237 978	4,86	29,75	-19,41%				
7 Allianz poisťovňa, j. s. c.	14 782	2,13	1,73	18,00	1 267 224	34,91	16,57	28,59	485 973	9,92	18,15	163,80%				
8 Česká poisťovňa - Slovensko j. s. c.	12 941	1,86	7,98	16,07	1 131 234	69,15	14,79	63,63	385 655	7,87	40,18	196,68%				
9 Komunálna poisťovňa j. s. c.	47	0,01	0,04	1,93	135 715	46,20	1,76	33,83	83 010	1,69	27,09	63,55%				
10 POISŤOVŇA GERLING Slovensko, j. s. c.	-	-	-	2,16	151 987	84,38	1,96	84,38	124 400	2,54	86,45	22,18%				
11 VZAJOMNÁ ŽIVOTNÁ POISŤOVŇA j. s. c.	45	0,01	6,62	0,00	0	0,00	0,08	0,08	40	0,00	0,12	12,50%				
12 Univerzálna banková poisťovňa, j. s. c.	2 037	0,29	1,96	1,55	109 162	46,50	1,44	32,82	144 521	2,95	34,35	-23,06%				
13 Prvá česko-slovenská poisťovňa, j. s. c.	0	0,00	0,00	-	-	-	0,00	0,00	0	0,00	0,00	-				
14 Hasičská poisťovňa j. s. c.	-	-	-	0,00	0	0,00	0,00	-	12 058	0,25	20,43	-100,00%				
15 AMSLICO AIG Life poisťovňa j. s. c.	170 481	24,52	6,07	0,44	30 745	45,24	2,60	6,99	170 880	3,49	6,48	17,76%				
16 Dopravná poisťovňa, j. s. c.	-	-	-	-	-	-	-	-	36 991	0,76	41,85	-				
17 Nationale-Neerlanden poisťovňa j. s. c.	24 737	3,56	1,23	-	-	-	0,32	1,23	18 940	0,39	1,01	30,61%				
18 Poisťovňa TATRA j. s. c.	933	0,13	8,30	0,51	35 679	70,39	0,47	59,12	45 229	0,92	66,51	-19,05%				
19 Generali Poisťovňa j. s. c.	117 477	16,90	39,37	3,40	239 683	68,47	4,62	55,08	175 434	3,58	47,26	103,59%				
20 KONTINUITA - Slovenská životná poisťovňa, j. s. c.	39 363	5,66	4,72	0,28	19 380	71,00	0,76	6,83	42 610	0,87	7,38	37,86%				
21 D.A.S. poisťovňa právnej ochrany, j. s. c.	-	-	-	0,43	30 245	60,02	0,39	60,02	27 389	0,56	59,91	10,43%				
22 Wüstenrot, životná poisťovňa j. s. c.	6 912	0,99	5,82	-	-	-	0,09	5,82	4 821	0,10	6,66	43,37%				
23 R+V Poisťovňa, j. s. c.	0	0,00	0,00	1,22	85 800	38,32	1,11	18,94	64 804	1,32	28,39	32,40%				
24 Poisťovňa AIG Slovakia j. s. c.	-	-	-	1,72	120 803	79,34	1,56	79,34	68 905	1,41	73,96	75,32%				
25 Zurich Poisťovňa, j. s. c.	-	-	-	-	-	-	-	-	89 223	1,82	98,42	-				
26 VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	477	0,07	3,37	0,07	5 075	54,85	0,07	23,71	6 739	0,14	58,67	-17,61%				
27 Poisťovňa Cardif Slovakia, j. s. c.	0	0,00	0,00	0,00	0	0,00	0,00	0,00	0	0,00	0,00	-				
28 Poisťovňa DRUKOS j. s. c.	2 906	0,42	4,08	-	-	-	0,04	4,08	463	0,01	0,87	527,65%				
29 Česká podnikateľská poisťovňa, j. s. c.	0	0,00	-	-	-	-	0,00	-	-	-	-	-				
30 CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c.	0	0,00	-	-	-	-	0,00	-	-	-	-	-				
31 Slovak Insurers Bureau	-	-	-	0,07	4 696	272,86	0,06	272,86	-	-	-	-				
Total	695 153	100	4,41	100	7 040 183	33,74	100	21,12	4 897 484	100	15,25	-36,69%				

Table 16: Insured units of motor vehicles, premiums written and claim payments as of 31 December 2002 of insurers offering MTPL insurance

Insurers providing MTPL insurance	Insured motor vehicles (units)		Premiums written (SKK'000)		Claim payments (SKK'000)	
Slovenská poisťovňa, j. s. c.	785 326	47.76 %	2 742 482	46.13 %	581 392	20.16 %
KOOPERATIVA poisťovňa, j. s. c.	370 767	22.55 %	1 394 194	23.45 %	237 600	8.24 %
Allianz poisťovňa, j. s. c.	360 578	21.93 %	1 312 599	22.08 %	216 928	7.52 %
Česká poisťovňa - Slovensko j. s. c.	62 627	3.81 %	259 770	4.37 %	61 232	2.12 %
Komunálna poisťovňa j. s. c.	26 451	1.61 %	88 632	1.49 %	11 022	0.38 %
UNIQA poisťovňa, j. s. c.	15 162	0.92 %	63 909	1.08 %	14 885	0.52 %
Generali Poisťovňa j. s. c.	13 066	0.79 %	46 296	0.78 %	17 078	0.59 %
ERGO poisťovňa, j. s. c.	9 790	0.60 %	34 976	0.59 %	8 329	0.29 %
Total	1 643 767	99.96 %	5 942 858	99.97 %	1 148 466	39.83 %
Slovak Insurers' Bureau (SIB)	624	0.04 %	1 721 ¹⁾	0.03 %	1 734 922 ²⁾	60.17 %

1) Gross premiums written from cross-border insurance

2) Claim payments from third-party liability motor insurance

Table 17: Insured vehicles as of 31 December 2002 broken down to categories

Category	Number of insured vehicles	
a1)	60 675	3.69 %
a2)	17 115	1.04 %
a3)	6 538	0.40 %
b1)	670 826	40.81 %
b2)	333 147	20.27 %
b3)	173 743	10.57 %
b4)	19 497	1.19 %
c)	1 581	0.10 %
d)	863	0.05 %
e)	3 696	0.22 %
f)	9 500	0.58 %
g1)	42 481	2.58 %
g2)	30 195	1.84 %
h)	78 456	4.77 %
i)	12 550	0.76 %
j1)	1 632	0.10 %
j2)	287	0.02 %
k1)	254	0.02 %
k2)	7 232	0.44 %
l1)	125 744	7.65 %
l2)	37 752	2.30 %
l3)	10 003	0.61 %
Total	1 643 767	100.00 %

Vehicles insurance categories

- a) full-track motor vehicle and motor three-wheeler weighing less than 400 kg, with stroke volume of cylinders
- a1) less than 50 cm³ incl.
- a2) above 50 cm³ to 350 cm³ incl.
- a3) above 350 cm³
- b) personal, pick-up, special, small-size lorry and mobile work machine with overall weight less than 3 500 kg, motor three-wheeler with overall weight above 400 kg, with stroke volume of cylinders
- b1) less than 1 300 cm³ incl. or with electric drive
- b2) above 1 300 cm³ to 1 800 cm³ incl.
- b3) above 1 800 cm³ to 2 500 cm³ incl.
- b4) above 2 500 cm³
- c) caravan with overall weight less than 10 000 kg
- d) ambulance car
- e) cars of mining and water rescue system permanently equipped with special life-rescue instruments and fire rescue cars
- f) trailer tractor
- g) other vehicles and mobile work machines with register number with overall weight
- g1) less than 3 500 kg to 12 000 kg incl. g2) above 12 000 kg
- h) agricultural or woodland tractor, motor vehicle used solely for transporting colonies of bees, having a registration number, mobile work machine without registration number or lift-truck
- i) motor manual cart, one-axle cultivation tractor or tractor with no registration number
- j) bus earmarked for public transportation and trolleybus
- j1) bus j2) trolleybus
- k) other bus types with overall weight
- k1) less than 5 000 kg incl. k2) above 5 000 kg
- l) connecting vehicle earmarked for being pulled by motor vehicles except motor vehicles listed in a), f) and i)
- l1) overall weight less than 750 kg including
- l2) overall weight above 750 kg
- l3) for dragging by a motor vehicle listed in point f) – semi-trailer

Table 18: Comparison of Y-o-Y changes in premiums written of insurers offering MTPL insurance (SKK'000)

Insurers offering MTPL insurance	PW ¹⁾ in NI ²⁾ without L-MTPL ³⁾ as of 31Dec 2001	PW in NI without MTPL as of 31Dec 2002	Y-o-Y chng in NI without including L-MTPL/MTPL	Y-o-Y chng in NI after including L-MTPL/ MTPL
Slovenská poisťovňa, j. s. c.	4 713 867	5 568 684	18.16 %	-19.93 %
Allianz poisťovňa, j. s. c.	1 976 901	2 317 188	17.21 %	83.61 %
KOOPERATIVA poisťovňa, j. s. c.	1 750 863	2 039 626	16.49 %	96.12 %
Česká poisťovňa - Slovensko j. s. c.	875 007	1 376 097	57.27 %	86.95 %
UNIQA poisťovňa, j. s. c.	727 441	925 428	27.22 %	36.00 %
ERGO poisťovňa, j. s. c.	275 728	317 371	15.10 %	27.79 %
Komunálna poisťovňa j. s. c.	209 143	205 141	-1.91 %	40.46 %
Generali Poisťovňa j. s. c.	180 344	303 772	68.44 %	94.11 %
Total	10 709 294	13 053 307	21.87 %	16.01 %

1) PW - premiums written,

2) NI - non-life insurance,

3) L-MTPL - legal motor third-party liability insurance, MTPL provided by Slovenská poisťovňa, j. s. c. only

Note: in scope of insurance branches classification the compulsory contractual motor liability insurance falls into B10a category

(2.1.3) Premiums written by insurance branches

Monitoring of premiums written as indicator according to insurance branches is carried out since 2000, when this classification was introduced, i.e. in 2001 and 2002 we can evaluate the posted data on Y-o-Y basis.

Table 19 lists the structure of premiums written volume broken-down to insurance branches in life and non-life insurance (insurance branches pursuant to law are listed in **Attachment 16**).

Non-life insurance recorded the highest Y-o-Y increase of premiums written amounting to 19.91 % in insurance branch A1- Whole life insurance, endowment insurance or whole life and endowment insurance. Second place took branch A6 – Accident or sickness insurance, when representing supplementary insurance with a 13.6 % increase and third ranked category A4 – Insurance specified as branch 1 through 3 in connection with investment funds with 11.61 % increase, on contrary, the highest Y-o-Y decrease of premiums written in life insurance by 8.74 % posted category A5 - Retirement insurance.

Non-life insurance posted the highest Y-o-Y increase of premiums written of 511.06 % in insurance branch B14 – credit insurance, second ranked B11 – Aircraft liability insurance, including air carrier liability with a 154.16 % increase. Third highest Y-o-Y increase posted category B5 – Aircraft insurance with 79.86 %. High Y-o-Y increase of premiums written in this categories were due to concluding individual insurance policies with high risks and thus high premiums, or in case of credit insurance it is the intensified interest in an insurance that hasn't been offered in the past in Slovakia.

Table 19: Premiums written structure as of 31 December 2002 broken-down by insurance branches

Life insurance				Non-life insurance			
Insurance branch ¹⁾	Premiums written	Premiums written share	Y-o-Y chng	Insurance branch ¹⁾	Premiums written	Premiums written share	Y-o-Y chng
A1	8 945 770	56.79 %	19.91 %	B1	540 549	2.59 %	35.09 %
A2	1 987 820	12.62 %	4.67 %	B2	93 008	0.45 %	64.75 %
A3	0	0.00 %	-	B3	6 064 824	29.06 %	5.69 %
A4	2 163 053	13.73 %	11.61 %	B4	0	0.00 %	-
A5	666 938	4.23 %	-8.74 %	B5	71 400	0.34 %	79.86 %
A6	1 989 733	12.63 %	13.60 %	B6	5 351	0.03 %	-42.88 %
Total A	15 753 313	100.00 %	14.32 %	B7	199 435	0.96 %	7.24 %
				B8	4 075 337	19.53 %	21.80 %
				B9	1 588 691	7.61 %	3.65 %
				B10a	5 944 579	28.49 %	25.54 %
				B10b	96 039	0.46 %	7.51 %
				B11	78 360	0.38 %	154.16 %
				B12	1 666	0.01 %	37.70 %
				B13	689 454	3.30 %	13.81 %
				B14	196 054	0.94 %	511.06 %
				B15	3 261	0.02 %	-29.13 %
				B16	217 641	1.04 %	61.03 %
				B17	52 256	0.25 %	10.81 %
				B18	495 607	2.37 %	18.49 %
				Total B	20 413 514	97.82 %	17.26 %
				PLIDAY ²⁾	454 649	2.18 %	-51.12 %
				Total B + PLIDAY	20 868 163	100.00 %	13.80 %

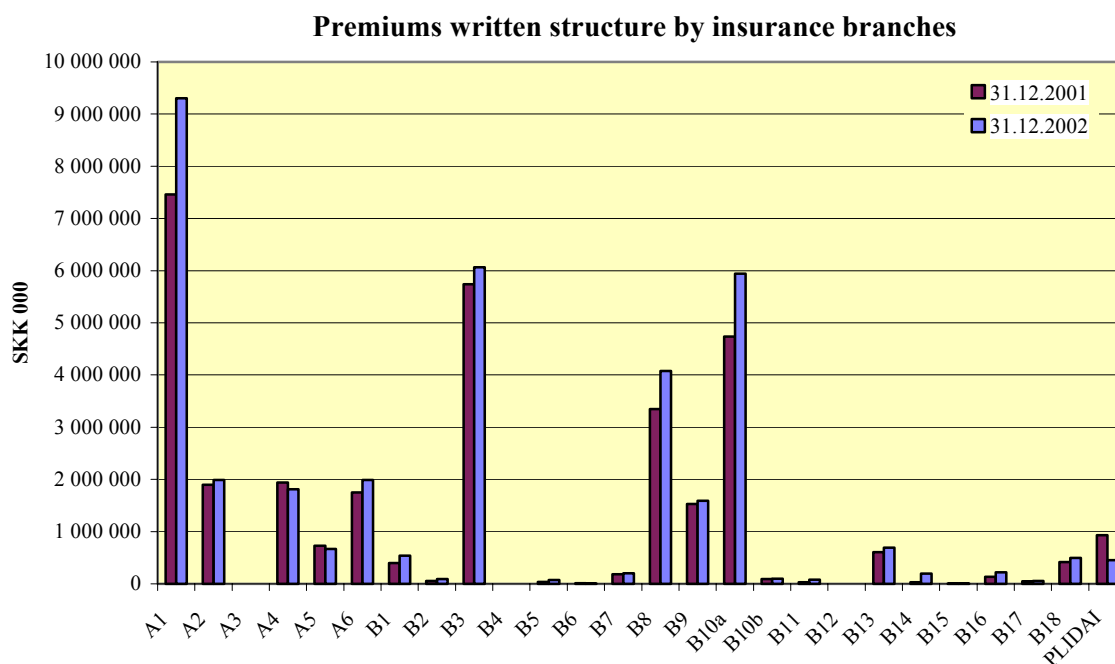
¹⁾ For insurance categories division into insurance branches under Insurance Act see *Attachment 16*

²⁾ Legal insurance of losses caused by work-related accident and occupational illness

A significant Y-o-Y decrease by 42.88 % was recorded in branch B6 – insurance against watercraft.

Despite the fact that the changes in relative figures post a considerable dynamics, in absolute values they do not represent significant changes in premiums written.

For Y-o-Y changes in insurance branches see *Histogram 8*.

Histogram 8:

(2.2) Claim payments

From the submitted documents and on basis of comparison of data from previous period it can be concluded that also insurance payment cost recorded changes in 2002. Life insurance saw claim payments increasing on Y-o-Y basis in direct proportion and corresponding with the increase of premiums written in life insurance. Non-life insurance saw a similar development.

Total claim payments in 2002 grew Y-o-Y by SKK 780 466 thousand, i.e. by 5.41 %, amounting to SKK 15 201 641 thousand.

Life insurance saw claim payments grow Y-o-Y by 14.75 % to SKK 5 520 102 thousand, that being a considerably higher increase than in non-life insurance, while non-life claim payments reached SKK 9 681 539 thousand, a slight Y-o-Y increase by 0.74 %.

What grew significantly was the claim payments in non-life insurance with insurers that offer compulsory contractual motor third party liability insurance (MTPL) except Slovenská poisťovňa, j. s. c., which on contrary, saw a high Y-o-Y fall. This status is in line with the development of premiums written of insurers and further loss ratio indicators document it.

An increase in claim payments in life insurance in relative figures is due to the fact that insurers that offer this insurance type in time scope of 3 to 5 years start to meet their liabilities towards the insured.

For overview of claim payments for 2002 broken down by insurers see **Table 20** on next page, for graphic illustration of structure by insurers see **Attachment 9, 10 and 11**.

Table 20: Claim payments broken-down by insurers in 2002 (SKK'000)

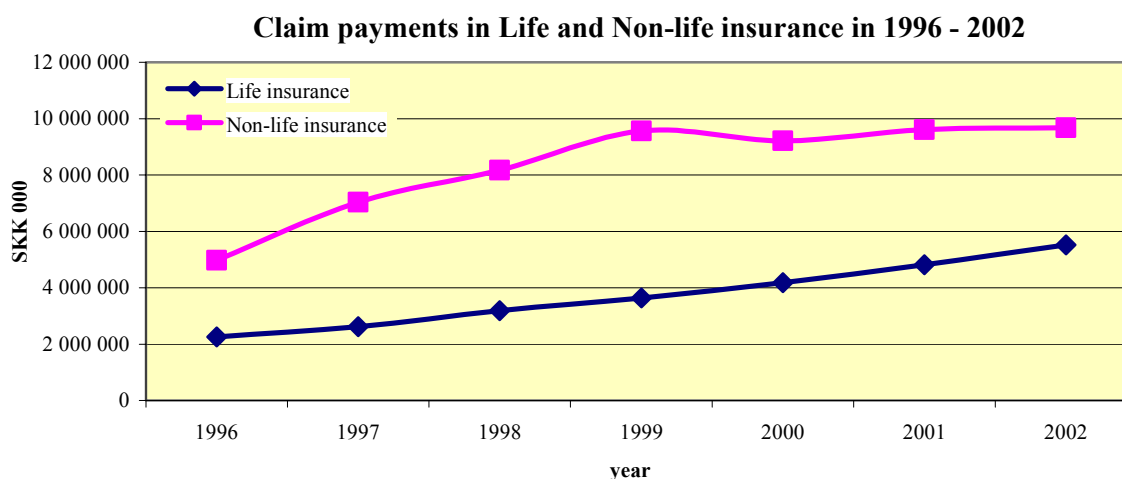
Insurer	Claim payments as of 31 Dec 2002 (SKK'000)				as of 31. 12. 2001		Y-0-Y increase/decrease		
	LIFE insurance	Market share (%)	NON-LIFE insurance	Market share (%)	TOTAL	Market share (%)			
1 Slovenská poisťovňa, j. s. c.	3 635 415	65,86	3 460 695	35,75	7 096 110	46,68	9 622 467	66,72	-26,25%
2 KOOPERATIVA poisťovňa, j. s. c.	292 008	5,29	1 376 584	14,22	1 668 592	10,98	987 651	6,85	68,95%
3 UNIQA poisťovňa, j. s. c.	39 128	0,71	518 342	5,35	557 470	3,67	429 030	2,98	29,94%
4 ERGO poisťovňa, j. s. c.	152 912	2,77	185 261	1,91	338 173	2,22	264 606	1,83	27,80%
5 OBE poisťovňa, j. s. c.	142 910	2,59	69 407	0,72	212 317	1,40	316 389	2,19	-32,89%
6 UNIION poisťovňa, j. s. c.	17 713	0,32	257 554	2,66	275 267	1,81	344 702	2,39	-20,14%
7 Allianz poisťovňa, j. s. c.	90 427	1,64	1 123 427	11,60	1 213 854	7,99	886 236	6,15	36,97%
8 Česká poisťovňa - Slovensko, j. s. c.	11 324	0,21	446 340	4,61	457 664	3,01	315 982	2,19	44,84%
9 Komunálna poisťovňa, j. s. c.	52 003	0,94	64 823	0,67	116 826	0,77	72 617	0,50	60,88%
10 POISŤOVŇA GERLING Slovensko, j. s. c.	-	-	5 238	0,05	5 238	0,03	1 733	0,01	202,27%
11 VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA, j. s. c.	155	0,00	18 982	0,20	19 137	0,13	16 495	0,11	16,02%
12 Univerzálna banková poisťovňa, j. s. c.	27 374	0,50	106 637	1,10	134 011	0,882	129 499	0,90	3,48%
13 Prvá česko-slovenská poisťovňa, j. s. c.	39 045	0,71	-	-	39 045	0,26	23 305	0,16	67,54%
14 Haštická poisťovňa, j. s. c.	-	-	10 204	0,11	10 204	0,07	49 202	0,34	-79,26%
15 AMSLICO AIG Life poisťovňa, j. s. c.	239 015	4,33	9 322	0,10	248 337	1,63	160 233	1,11	54,98%
16 Doprvaná poisťovňa, j. s. c.	-	-	-	-	-	-	42 561	0,30	-
17 Nationale-Nederlanden poisťovňa, j. s. c.	321 758	5,83	-	-	321 758	2,12	249 602	1,73	28,91%
18 Poisťovňa TAIRA, j. s. c.	365	0,01	22 379	0,23	22 744	0,15	16 598	0,12	37,03%
19 Generali Poisťovňa, j. s. c.	3 729	0,07	146 246	1,51	149 975	0,99	137 997	0,96	8,68%
20 KONTTINUITA - Slovenská živôtaná poisťovňa, j. s. c.	422 330	7,65	5 110	0,05	427 440	2,81	248 404	1,72	72,07%
21 D.A.S. poisťovňa právnej ochrany, j. s. c.	-	-	11 502	0,12	11 502	0,076	8 762	0,061	31,27%
22 Wisentrot, živôtaná poisťovňa, j. s. c.	7 917	0,14	-	-	7 917	0,052	3 396	0,02	133,13%
23 R+V Poisťovňa, j. s. c.	19 525	0,35	77 109	0,80	96 634	0,64	65 202	0,45	48,21%
24 Poisťovňa AIG Slovakia, j. s. c.	-	-	23 791	0,25	23 791	0,16	25 421	0,18	-6,41%
25 Zurich Poisťovňa, j. s. c.	-	-	-	-	-	-	42	0,00	-
26 VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	543	0,01	3 395	0,04	3 938	0,026	1 581	0,01	149,08%
27 Poisťovňa Cardif Slovakia, j. s. c.	2 327	0,04	4 269	0,04	6 596	0,043	1 194	0,01	452,43%
28 Poisťovňa DRUKOS, j. s. c.	2 179	0,04	-	-	2 179	0,014	267	0,00	716,10%
29 Česká podnikateľská poisťovňa, j. s. c.	0	0,00	-	-	0	0,000	-	-	-
30 CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c.	0	0,00	-	-	0	0,000	-	-	-
31 Slovak Insurers Bureau	-	-	1 734 922	17,92	1 734 922	11,41	-	-	-
Total	5 520 102	100	9 681 539	100	15 201 641	100	14 421 175	100	5,41%

For overview of claim payments broken-down by insurance categories in 1996 – 2002 see **Table 21** and **Graph 9**.

Table 21: Claim payments in life and non-life insurance in 1996 - 2002 (SKK'000)

Year	Life insurance	Non-life insurance	Total
1996	2 251 609	4 975 238	7 226 847
1997	2 617 827	7 031 476	9 649 303
1998	3 179 694	8 169 812	11 349 506
1999	3 642 079	9 561 196	13 203 274
2000	4 179 156	9 213 185	13 392 341
2001	4 810 738	9 610 437	14 421 175
2002	5 520 102	9 681 539	15 201 641

Graph 9:



The highest claim payment volume in 2002 posted Slovenská poisťovňa, j. s. c. amounting to SKK 7 096 110 thousand, that means a Y-o-Y decrease by 26.25 %. The overall claim payments share of Slovenská poisťovňa, j. s. c. was 46.68 %. The share in claim payments of Slovenská poisťovňa, j. s. c. on insurance market fell on Y-o-Y basis by 20.04 %, of which in life insurance by 6.52 % and in non-life insurance by 23.17 %.

If we exclude the Slovak Insurers' Bureau from the comparison, the second highest claim payments amounting to SKK 1 668 592 thousand reported KOOPERATIVA poisťovňa, j. s. c., representing a Y-o-Y increase by 68.95 % with a 10.98 % insurance market share. It is followed by Allianz poisťovňa, j. s. c. with claim payments of SKK 1 213 854 thousand, a Y-o-Y increase of 36.97 % and a 7.99 % market share, UNIQA poisťovňa, j. s. c. with claim payments of SKK 557 470 thousand, Y-o-Y increase of 29.94 % and a market share of 3.67 %. The group of first five insurers with the highest claim payments in completed by Česká poisťovňa - Slovensko j. s. c. with claim payments amounting to SKK 457 664 thousand, which means a market share of 3.01 % and a Y-o-Y increase by 44.84 %.

For overview of claim payments in 1996 - 2002 see **Attachment 12**. For comparison see **Attachments 13, 14** and **15** which list tables showing market shares of individual insurers according to premiums written and claim payments in 1999 to 2002.

(2.2.1) Claim payments ceded to reinsurers

The submitted data show that from the total claim payments a 13.45% share was ceded to reinsurers that being a Y-o-Y increase by 2.3% when compared to 2001. Reinsurers participated in 2002 in claim payments with 1.46% in life insurance and with 20.29% in non-life insurance. **Table 22** shows claim payments ceded to reinsurers of individual insurers as of 31 December 2002.

Table 22: Claim payments ceded to reinsurers in 2002 broken-down by insurers (SKK'000)

Insurer	Claim payments ceded to reinsurers as of 31 Dec 2002 (SKK'000)						k 31. 12. 2001						Y-o-Y increase/decrease
	Life insurance			Non-life insurance			Total insurance			Total insurance			
	Ceded claim payments	Market share (%)	Claim payments share (%)	Ceded claim payments	Market share (%)	Claim payments share (%)	Ceded claim payments	Market share (%)	Claim payments share (%)	Ceded claim payments	Market share (%)	Claim payments share (%)	
1 Slovenská poisťovňa, i. s. c.	1 306	1,62	0,04	150 297	7,65	4,34	151 603	7,41	2,14	247 957	15,42	2,58	-38,86%
2 KOOPERATÍVA poisťovňa, i. s. c.	39 356	48,74	13,48	665 152	33,86	48,32	704 508	34,45	42,22	444 554	27,64	45,01	58,49%
3 UNQA poisťovňa, i. s. c.	2 999	3,71	7,67	295 434	15,04	57,00	298 433	14,59	53,51	254 348	15,82	59,28	17,23%
4 RKO poisťovňa, i. s. c.	0	0,00	0,00	114 837	5,85	61,99	114 837	5,62	33,96	103 010	6,41	38,93	11,48%
5 OBE poisťovňa, i. s. c.	0	0,00	0,00	25 428	1,29	36,64	25 428	1,24	11,98	53 080	3,30	16,78	-52,09%
6 INION poisťovňa, i. s. c.	336	0,42	1,90	110 209	5,61	42,79	110 545	5,41	40,16	145 459	9,05	42,20	-24,00%
7 Allianz poisťovňa, i. s. c.	2 743	3,40	3,03	209 221	10,65	18,62	211 964	10,37	17,46	63 992	3,98	7,22	231,24%
8 Česká poisťovňa - Slovensko, i. s. c.	1 572	1,95	13,88	145 783	7,42	32,66	147 355	7,21	32,20	15 947	0,99	5,05	824,03%
9 Komorná poisťovňa, i. s. c.	0	0,00	0,00	31 611	1,61	48,77	31 611	1,55	27,06	24 821	1,54	34,18	27,36%
10 POISTOVNÁ GERLING Slovensko, i. s. c.	0	0,00	0,00	3 977	0,20	75,93	3 977	0,19	75,93	1 090	0,07	62,90	264,91%
11 VZAJOMNÁ ŽIVOTNÁ POISTOVNÁ, i. s. c.	0	0,00	0,00	0	0,00	0,00	0	0,00	0,00	0	0,00	0,00	-
12 Univerzitná banková poisťovňa, i. s. c.	393	0,49	1,44	56 884	2,90	53,34	57 277	2,80	42,74	55 664	3,46	42,98	2,90%
13 Prvá besed-slovenská poisťovňa, i. s. c.	0	0,00	0,00	0	0,00	0	0	0,00	0,00	0	0,00	0,00	-
14 Hasičská poisťovňa, i. s. c.	-	-	-	0	0,00	-	0	0,00	-	1 383	0,09	2,81	-100,00%
15 AMSLICO AIG Life poisťovňa, i. s. c.	17 381	21,53	7,27	4 661	0,24	50,00	22 042	1,08	8,88	19 147	1,19	11,95	15,22%
16 Dopravná poisťovňa, i. s. c.	-	-	-	-	-	-	-	-	-	31 725	1,97	74,54	-
17 Nationale-Nederlanden poisťovňa, i. s. c.	1 501	1,86	0,47	-	-	-	1 501	0,07	0,47	3 216	0,20	1,29	-53,33%
18 Poisťovňa TATRA, i. s. c.	240	0,30	65,75	15 877	0,81	70,95	16 117	0,79	70,86	11 122	0,69	67,01	44,91%
19 Generali Poisťovňa, i. s. c.	1 595	1,98	42,77	78 022	3,97	53,35	79 617	3,89	53,09	77 016	4,79	55,81	3,38%
20 KONTINUITA - Slovenská životná poisťovňa, i. s. c.	8 286	10,26	1,96	3 466	0,18	67,83	11 752	0,57	2,75	6 552	0,41	2,44	79,37%
21 D.A.S. poisťovňa právnická ochrana, i. s. c.	-	-	-	6 901	0,35	60,00	6 901	0,34	60,00	5 257	0,33	60,00	31,27%
22 Vševecná životná poisťovňa, i. s. c.	2 246	2,78	2,37	-	-	-	2 246	0,11	28,37	1 059	0,07	31,18	112,09%
23 RAV Poisťovňa, i. s. c.	0	0,00	0,00	25 676	1,31	33,30	25 676	1,26	26,57	21 508	1,34	32,99	19,38%
24 Poisťovňa AIG Slovakia, i. s. c.	-	-	-	17 454	0,89	73,36	17 454	0,85	73,36	18 608	1,16	73,20	-6,20%
25 Zurich Poisťovňa, i. s. c.	-	-	-	-	-	-	-	-	-	32	0,00	76,19	-
26 VICTORIA - VOJKABANKA Poisťovňa, i. s. c.	0	0,00	0,00	3 338	0,17	98,32	3 338	0,16	84,76	1 573	0,10	99,49	112,21%
27 Poisťovňa Gardi Slovakia, i. s. c.	0	0,00	0,00	0	0,00	0,00	0	0,00	0,00	0	0,00	0,00	-
28 Poisťovňa DRUKOSI, i. s. c.	795	0,98	36,39	-	-	-	795	0,04	36,39	0	0,00	0,00	-
29 Česká podnikateľská poisťovňa, i. s. c.	0	0,00	-	-	-	-	0	0,00	-	-	-	-	-
30 CREDIT SUISSE LIFE & PENSIONS POISTOVNÁ, i. s. c.	0	0,00	-	-	-	-	0	0,00	-	-	-	-	-
31 Slovak Insurers Bureau	-	-	-	0	0,00	0,00	0	0,00	0,00	-	-	-	-
Total	80 748	100	1,46	1 964 228	100	20,29	2 044 976	100	13,45	1 608 120	100	11,45	27,17%

(2.2.2) Claim payments by insurance branches

Table 23 shows structure of claim payments broken down to insurance branches in life and non-life insurance.

Table 23: Claim payments structure as of 31 December 2002 broken-down to insurance branches

Life insurance				Non-life insurance			
Insurance branch ¹⁾	Claim payments	Share	Y-o-Y chng	Insurance branch ¹⁾	Claim payments	Share	Y-o-Y chng
A1	3 454 634	62.58 %	26.78 %	B1	125 379	1.30 %	-0.65 %
A2	1 101 827	19.96 %	-9.90 %	B2	26 354	0.27 %	24.04 %
A3	0	0.00 %	-	B3	4 046 190	41.79 %	20.54 %
A4	329 594	5.97 %	82.56 %	B4	0	0.00 %	-
A5	182 487	3.31 %	9.60 %	B5	13 833	0.14 %	274.62 %
A6	451 559	8.18 %	-12.47 %	B6	710	0.01 %	-70.84 %
Total A	5 520 102	100.00 %	14.75 %	B7	36 620	0.38 %	-47.55 %
				B8	1 304 346	13.47 %	22.38 %
				B9	655 277	6.77 %	-24.42 %
				B10a	2 883 388	29.78 %	-11.39 %
				B10b	52 213	0.54 %	-6.28 %
				B11	1 255	0.01 %	-84.23 %
				B12	848	0.01 %	212.22 %
				B13	188 600	1.95 %	24.24 %
				B14	13 513	0.14 %	-23.68 %
				B15	197	0.00 %	929.07 %
				B16	27 900	0.29 %	128.99 %
				B17	11 580	0.12 %	31.59 %
				B18	185 403	1.92 %	14.46 %
				Total B	9 573 603	98.89 %	4.25 %
				PLIDAY ²⁾	107 937	1.11 %	-74.73 %
				Total B + PLIDAY	9 681 540	100.00 %	0.74 %

¹⁾ For insurance categories division into insurance branches under Insurance Act see *Attachment 16*

²⁾ Public liability insurance of damage caused by work-related accident and occupational illness

Life insurance saw the highest Y-o-Y increase of claim payments amounting to 82.56 % in insurance A4 – Insurance specified as branches 1 through 3 in connection with investment funds, second ranked A1 – Whole life insurance, endowment insurance or whole life and endowment insurance with 26.78 % and third was branch A5 – Retirement insurance with a 9.6 % increase. The highest Y-o-Y fall of 12.47 % recorded branch A6 – Accident or sickness insurance, when representing supplementary insurance.

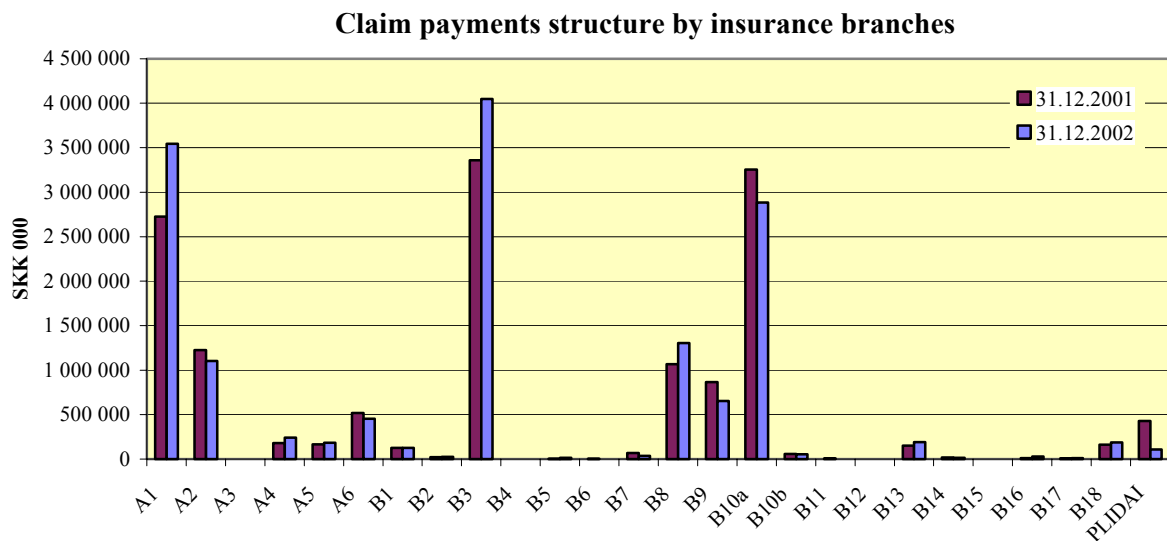
Non-life insurance saw the highest Y-o-Y increase of claim payments of 929.07 % in branch B15 – surety insurance, second ranked B5 – Aircraft insurance with an increase of 274.62 %.

Third ranked branch B12 Watercraft (rivercraft, lakecraft and marine craft) liability insurance, including carrier liability with 212.22 % Y-o-Y increase. The highest decrease by 84.23 % registered branch B11 – Aircraft liability insurance, including air carrier liability.

The increase in claim payments in relative figures in this branches does not have a significant impact on this specific indicator due to the fact that these are insurance branches with a small share in premiums written.

Histogram 10 shows Y-o-Y changes in claim payments broken down by insurance branches.

Histogram 10:



(2.3) Loss ratio

Loss ratio is an indicator monitored in non-life insurance. It means the ratio of claim payments to premiums written in an accounting period. It is the so-called simple loss ratio. Except this index the loss ratio can be monitored more precisely, i.e. when taking into account the creation of claim outstanding technical provision and creation of unearned premium technical provision. The claim outstanding technical provision (COTP) influences total claim payments in relation to all losses, whether reported and settled or reported and unsettled, or losses occurred but not reported yet respectively. The unearned premium technical provision (UPTP) influences the premiums written volume because the insurer has at its disposal in an accounting period only a portion of the premiums written which appertains to them in the accounting period, i.e. earned premiums.

Table 24 and *Graph 11* show the development of simple loss ratio in non-life insurance broken-down to insurers in 1998 to 2002. Simple loss ratio as of 31 December 2002 includes losses from contractual motor third party liability insurance that was paid out by the Slovak Insurers' Bureau (hereinafter „SIB“) to this date. In case the losses in contractual motor third party liability insurance paid out by SIB would not be included into total loss ratio, this fact would cause a significant fall of this indicator (from 52.41 % as of 31 December 2001 to 38.08 % as of 31 December 2002).

The loss ratio of an insurer mainly depends on the insurance portfolio structure. If the insurer concentrates on a small range of non-life insurance with high loss ratio, we can assume that its loss ratio will be high.

Higher loss ratio than the average was reported by:

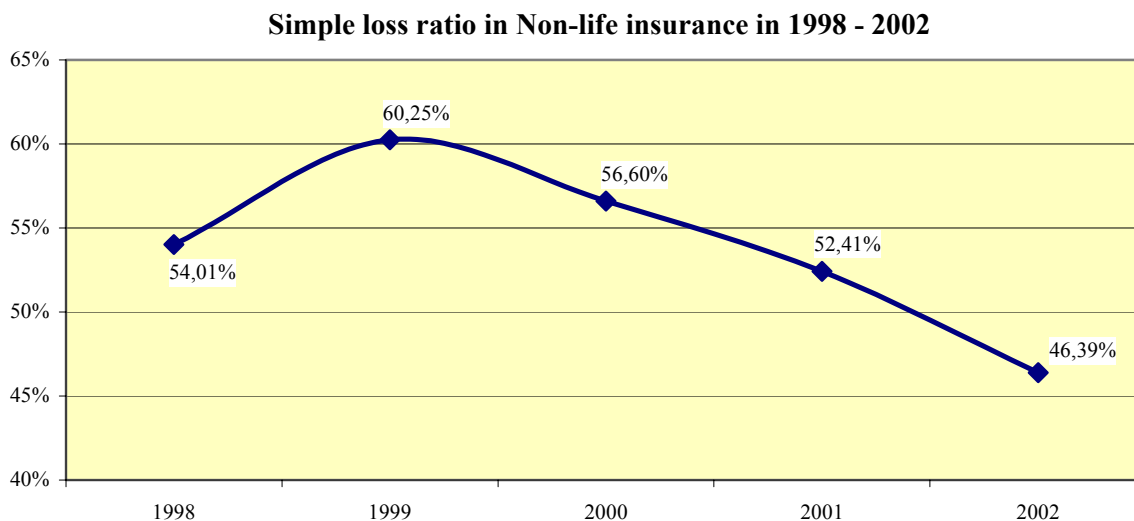
Hasičská poisťovňa, j. s. c.: loss ratio 110.48 % due to its bad financial standing and a subsequent directive to meet measures for safeguarding valid claims of the insured (ban on offering insurance products, purchase, paying off claim payments), while in February 2003 the insurer was subject to bankruptcy proceeding.

ERGO poisťovňa, j. s. c.: loss ratio 52.58 % due to high loss ratio of 70.79 % in insurance branch B3 – Vehicular insurance (other than tracked).

UNIQA poisťovňa j. s. c.: loss ratio 52.39 % due to high loss ratio of 82.75 % of insurance branch B3 - Vehicular insurance (other than tracked).

Table 24: Simple loss ratio in non-life insurance in 1998 – 2002

Insurer		1998	1999	2000	2001	2002
1	Slovenská poisťovňa, j. s. c.	63.53 %	70.63 %	64.08 %	59.16 %	41.64 %
2	KOOPERATIVA poisťovňa, j. s. c.	46.67 %	55.15 %	47.74 %	46.54 %	40.09 %
3	UNIQA poisťovňa, j. s. c.	58.68 %	69.98 %	60.94 %	55.72 %	52.39 %
4	ERGO poisťovňa, j. s. c.	24.32 %	56.50 %	63.91 %	60.84 %	52.58 %
5	QBE poisťovňa, j. s. c.	26.00 %	38.89 %	48.75 %	54.14 %	33.90 %
6	UNION poisťovňa, j. s. c.	37.36 %	51.20 %	56.82 %	54.46 %	46.18 %
7	Allianz poisťovňa, j. s. c.	47.08 %	49.13 %	43.48 %	40.98 %	30.95 %
8	Česká poisťovňa - Slovensko j. s. c.	44.60 %	51.73 %	49.37 %	34.65 %	27.28 %
9	Komunálna poisťovňa j. s. c.	19.62 %	28.67 %	21.40 %	23.86 %	22.07 %
10	POISŤOVŇA GERLING Slovensko, j. s. c.	8.68 %	2.41 %	26.90 %	1.20 %	2.91 %
11	VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA j. s. c.	34.82 %	20.93 %	55.00 %	48.98 %	36.27 %
12	Univerzálna banková poisťovňa, j. s. c.	27.15 %	27.65 %	35.94 %	37.12 %	45.42 %
13	Hasičská poisťovňa j. s. c.	17.15 %	37.74 %	33.11 %	83.36 %	110.48 %
14	AMSLICO AIG Life poisťovňa j. s. c.	3.64 %	5.30 %	14.38 %	16.41 %	13.72 %
15	Dopravná poisťovňa, j. s. c.	17.07 %	29.45 %	41.25 %	48.15 %	-
16	Poisťovňa TATRA j. s. c.	13.97 %	29.28 %	41.32 %	25.56 %	44.15 %
17	Generali Poisťovňa j. s. c.	36.94 %	63.05 %	61.72 %	75.55 %	41.78 %
18	KONTINUITA - Slovenská životná poisťovňa, j.s.c.	0.00 %	4.94 %	0.67 %	10.14 %	18.72 %
19	D.A.S. poisťovňa právnej ochrany, j. s. c.	16.95 %	16.58 %	17.45 %	19.17 %	22.83 %
20	R+V Poisťovňa, j. s. c.	0.00 %	94.45 %	66.81 %	42.60 %	34.44 %
21	Poisťovňa AIG Slovakia j. s. c.	0.00 %	2.78 %	27.50 %	27.29 %	15.62 %
22	Zurich Poisťovňa, j. s. c.	-	0.00 %	0.00 %	0.05 %	-
23	VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	-	-	0.00 %	24.61 %	36.69 %
24	Poisťovňa Cardif Slovakia, j. s. c.	-	-	0.00 %	2.56 %	8.60 %
Total (excluding SIB)		54.01 %	60.25 %	56.60 %	52.41 %	38.08 %
Total (including SIB)		-	-	-	-	46.39 %

Graph 11:**Table 25:** Loss ratio in non-life insurance after including changes in claim outstanding technical provision (COTP) and unearned premium technical provision (UPTP) in 1998 - 2002¹⁾

Insurer		1998	1999	2000	2001	2002
1	Slovenská poisťovňa, j. s. c.	67.93 %	79.95 %	66.71 %	65.90 %	65.56 %
2	KOOPERATIVA poisťovňa, j. s. c.	58.04 %	66.07 %	47.84 %	56.53 %	65.10 %
3	UNIQA poisťovňa, j. s. c.	66.06 %	70.73 %	53.08 %	60.11 %	64.61 %
4	ERGO poisťovňa, j. s. c.	21.56 %	90.10 %	63.26 %	70.10 %	57.82 %
5	QBE poisťovňa, j. s. c.	45.16 %	41.45 %	46.56 %	48.66 %	23.90 %
6	UNION poisťovňa, j. s. c.	40.89 %	82.14 %	64.30 %	55.45 %	45.64 %
7	Allianz poisťovňa, j. s. c.	39.43 %	47.64 %	47.67 %	48.44 %	54.59 %
8	Česká poisťovňa - Slovensko j. s. c.	42.64 %	59.42 %	42.43 %	47.72 %	68.20 %
9	Komunálna poisťovňa j. s. c.	15.35 %	26.48 %	31.21 %	30.64 %	37.84 %
10	POISŤOVŇA GERLING Slovensko, j. s. c.	18.49 %	27.80 %	11.69 %	12.51 %	5.96 %
11	VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA j. s. c.	27.14 %	31.71 %	43.62 %	37.66 %	42.13 %
12	Univerzálna banková poisťovňa, j. s. c.	17.38 %	42.15 %	35.34 %	37.80 %	36.63 %
13	Hasičská poisťovňa j. s. c.	17.22 %	20.27 %	41.17 %	33.39 %	39.77 %
14	AMSLICO AIG Life poisťovňa j. s. c.	10.99 %	20.72 %	25.07 %	23.02 %	11.35 %
15	Dopravná poisťovňa, j. s. c.	18.76 %	5.94 %	70.39 %	99.17 %	-
16	Poisťovňa TATRA j. s. c.	20.79 %	83.67 %	9.22 %	13.07 %	36.63 %
17	Generáli Poisťovňa j. s. c.	76.74 %	76.47 %	91.07 %	75.22 %	57.49 %
18	KONTINUITA - Slovenská životná poisťovňa, j.s.c.	0.00 %	2.68 %	5.21 %	9.27 %	40.61 %
19	D.A.S. poisťovňa právnej ochrany, j. s. c.	33.61 %	43.14 %	52.42 %	41.65 %	42.92 %
20	R+V Poisťovňa, j. s. c.	7.21 %	129.59 %	82.13 %	49.04 %	49.77 %
21	Poisťovňa AIG Slovakia j. s. c.	5.06 %	36.46 %	36.25 %	47.33 %	28.48 %
22	Zurich Poisťovňa, j. s. c.	-	46.72 %	34.08 %	11.86 %	-
23	VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	-	-	0.00 %	32.46 %	32.13 %
24	Poisťovňa Cardif Slovakia, j. s. c.	-	-	63.59 %	24.01 %	24.73 %
Total		41.66 %	53.60 %	58.80 %	59.55 %	60.16 %

¹⁾ loss ratio including reinsurance share

UNION poisťovňa, j. s. c.: loss ratio 46.18 % due to high loss ratio of 404.5 % in branch B3-Vehicular insurance (other than tracked) and 100.5 % in branch B10b – carrier liability insurance.

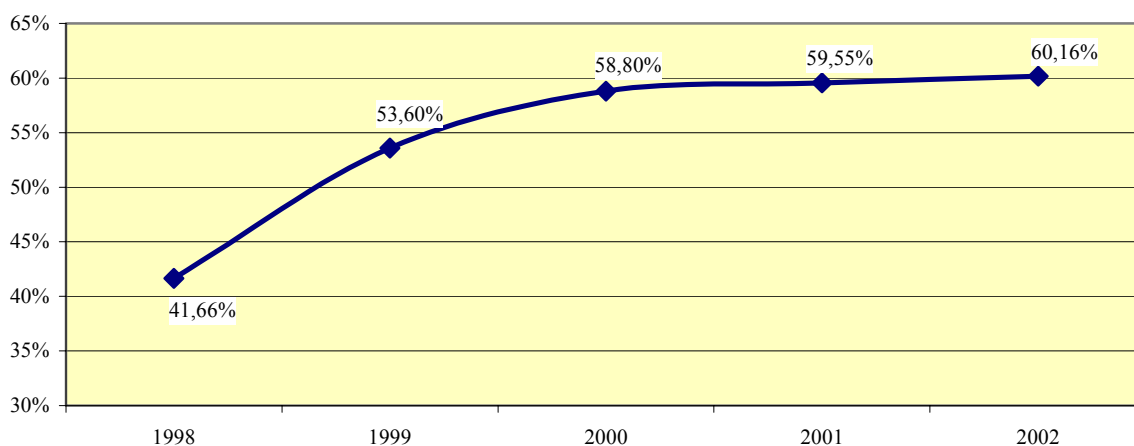
Among insurers that posted a loss ratio higher than 40 % are included Univerzálna banková poisťovňa, j. s. c., (45.42 % loss ratio), Poisťovňa TATRA j. s. c., (44.15 %), Generali Poisťovňa j. s. c., (41.78 %), Slovenská poisťovňa, j. s. c. (41.64 %) and KOOOPERATIVA poisťovňa, j. s. c., (40.09 %).

Low loss ratio was posted by insurers only shortly active on insurance market and composite insurance companies which focus on life insurance and in non-life insurance they insure only a limited range of risks – supplementary to life insurance. As of 31 December 2002 the lowest simple loss ratio (below 10 %) was reported by Poisťovňa Cardif Slovakia, j. s. c. (8.6 %) and POISTOVŇA GERLING Slovensko, j. s. c. (2.91 %).

For overview of loss ratio including reinsurance after including changes in COTP and UPTP provisions in non-life insurance from 1998 to 2002 see *Table 25* and *Graph 12*.

Graph 12:

**Loss ratio after including COTP and UPTP
in Non-life insurance in 1998 - 2002**



Clearly, the tendencies in simple loss ratio and loss ratio after including claims outstanding technical provisions and unearned premium technical provisions are contrary: simple loss ratio in last five years is on the decline, loss ratio including provisions rises up. This fact is due to the increase in claims outstanding technical provisions, which the insurers are obliged to pay to the insured and claimants in the future. On international scale, only the loss ratio including provisions is considered.

(2.3.1) Loss ratio and insurance branches

For comparison, as of 31 December 2002 we evaluated loss ratio by insurance categories in branch B – non-life insurance pursuant insurance branches classification.

Table 26 shows simple loss ratio divided into insurance branches in non-life insurance.

Table 26: Loss ratio in non-life insurance and insurance branches

Insurance branches classification ¹⁾	Loss ratio as of 31 Dec 2002	Loss ratio as of 31 Dec 2001	Y-o-Y chng
B1	23.19 %	31.54 %	-8.34 %
B2	28.34 %	37.63 %	-9.30 %
B3	66.71 %	58.50 %	8.22 %
B4	-	-	-
B5	19.37 %	9.30 %	10.07 %
B6	13.27 %	25.99 %	-12.72 %
B7	18.36 %	37.54 %	-19.18 %
B8	32.01 %	31.85 %	0.15 %
B9	41.25 %	56.56 %	-15.32 %
B10a	48.50 %	68.72 %	-20.21 %
B10b	54.37 %	62.37 %	-8.00 %
B11	1.60 %	25.81 %	-24.21 %
B12	50.89 %	22.44 %	28.44 %
B13	27.36 %	25.06 %	2.30 %
B14	6.89 %	55.19 %	-48.29 %
B15	6.03 %	0.42 %	5.61 %
B16	12.82 %	9.02 %	3.80 %
B17	22.16 %	18.66 %	3.50 %
B18	37.41 %	38.73 %	-1.32 %
Total B	46.90 %	46.79 %	0.11 %
PLIDAY ²⁾	23.74 %	45.92 %	-22.18 %
Total B+PLIDAY	46.39 %	46.73 %	-0.34 %

¹⁾ For insurance categories division into insurance branches under Insurance Act see *Attachment 16*

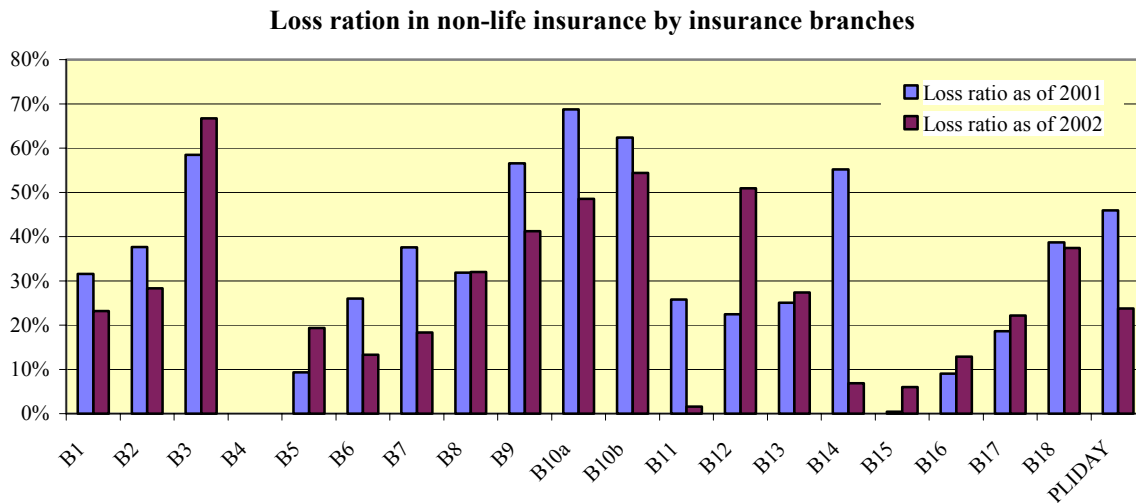
²⁾ Public liability insurance of damage caused by work-related accident and occupational illness

Individually seen, as of 31 December 2002 the loss ratio exceeded 50 % posted in branches B3 – Vehicular insurance (other than tracked) (66.71 %), B10b – carrier liability insurance (54.37 %) and B12 – Watercraft (rivercraft, lakecraft and marine craft) liability insurance, including carrier liability (50.89 %). The high loss ratio in branches B10b and B12 is due to small occurrence in insurance stock of some insurers, where one larger loss occurrence causes a loss ratio increase. Claim payments paid out in these three branches total more than 42 % of all paid claim payments in non-life insurance.

In Y-o-Y terms of simple loss ratio indicator, the situation is as follows: Compared to 2002, loss ratio in non-life insurance fell on Y-o-Y basis by 0.34 %. The highest Y-o-Y increase of 28.44 % recorded branch B12 – Watercraft (rivercraft, lakecraft and marine craft) liability insurance, including carrier liability, second with a Y-o-Y increase of 10.07 % ranked branch B5 – Aircraft insurance. Third place occupied branch B3 – Vehicular insurance (other than tracked) with 8.22 %. The highest Y-o-Y decrease, 48.29 % registered branch B14 credit insurance.

For Y-o-Y changes in insurance branches see *Histogram 13*.

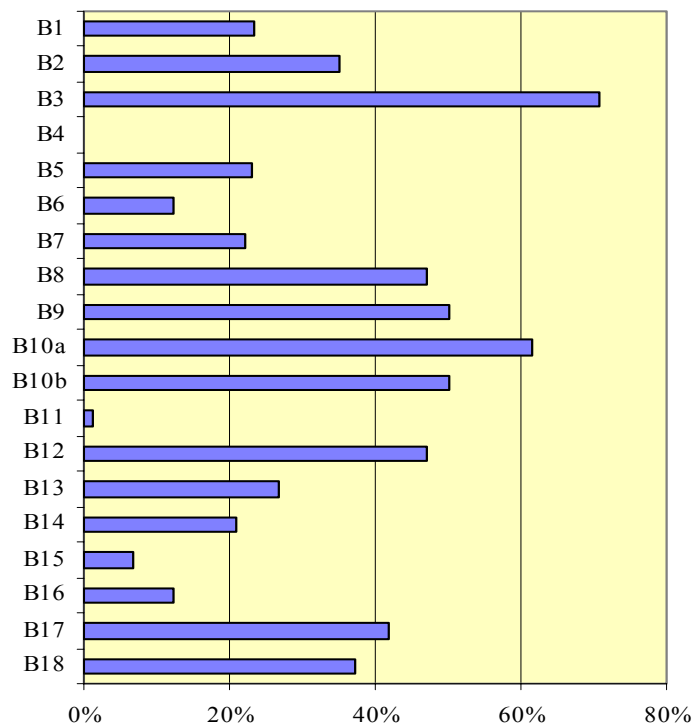
Histogram 13:



What is necessary in order to evaluate loss ratio including changes in COTP and UPTP is the data on created technical provisions broken down to insurance branches as of 31 December 2002 and 31 December 2001. As of 31 December 2002 insurers submitted data on volumes of created technical provisions by insurance branches but due to the fact that as of 31 December 2001 not each insurer could identify technical provisions by insurance branches, in case of missing data we used estimates.

Table 27: Loss ratio as of 31 December 2002 broken-down to insurance branches after including COTP and UPTP provisions

Insurance branches pursuant classification ¹⁾	Loss ratio as of 31Dec 2002
B1	23.46 %
B2	35.13 %
B3	70.89 %
B4	-
B5	22.98 %
B6	12.39 %
B7	22.31 %
B8	47.16 %
B9	50.09 %
B10a	61.54 %
B10b	50.15 %
B11	1.33 %
B12	47.19 %
B13	26.84 %
B14	20.89 %
B15	6.92 %
B16	12.39 %
B17	41.86 %
B18	37.34 %
Total B	69.47 %



1) for insurance categories division into insurance branches under Insurance Act see *Attachment 16*

An overview of loss ratio in 2002 including reinsurance after including changes in COTP and UPTP provisions in non-life insurance broken down to insurance branches is listed in **Table 27** on next page and illustrated by a graph next to the table.

We should pay special attention to the figure of loss ratio in branch B10a – motor third-party liability insurance. According to statistical statements of insurers, the loss ratio posted in this branch is up to 61.54 %. Contrary to the fact that it is "only" the second non-life insurance with the highest loss ratio the situation is far more complicated than that. After the demonopolization of motor third-party liability insurance, Slovenská poisťovňa, j. s. c. transferred all technical provisions related to this insurance branch together with the assets for covering these provisions to the Slovak Insurers' Bureau (SIB) as of 31 December 2001. However, in course of 2002, a scrutiny of these provisions showed that the transferred funds are not sufficient for covering all liabilities, which will be due in future, and which the Slovak Insurers' Bureau will have to pay to the claimants in scope of third-party liability insurance. The difference between transferred provision funds for covering claim payments and the real value of liabilities – so-called provision deficit – represents, according to current data (as of 30 April 2003), app. SKK 4.677 bil (SKK 5 011 098 thousand in liabilities, SKK 333 802 thousand in assets available). Still, the Slovak Insurers' Bureau does not create technical provisions pursuant the Insurance Act; due to this, the said amount does not appear in the figures on loss ratio in B10a branch. If we would add it to the loss figure and provisions for insurance benefits, which the insurers list in their accounting for 2002 for contractual motor third party liability insurance, the loss ratio of this insurance branch would represent 140.47 %. It is a realistic assumption that the provision deficit will increase more.

3. Technical provisions

(3.1) Technical provisions structure

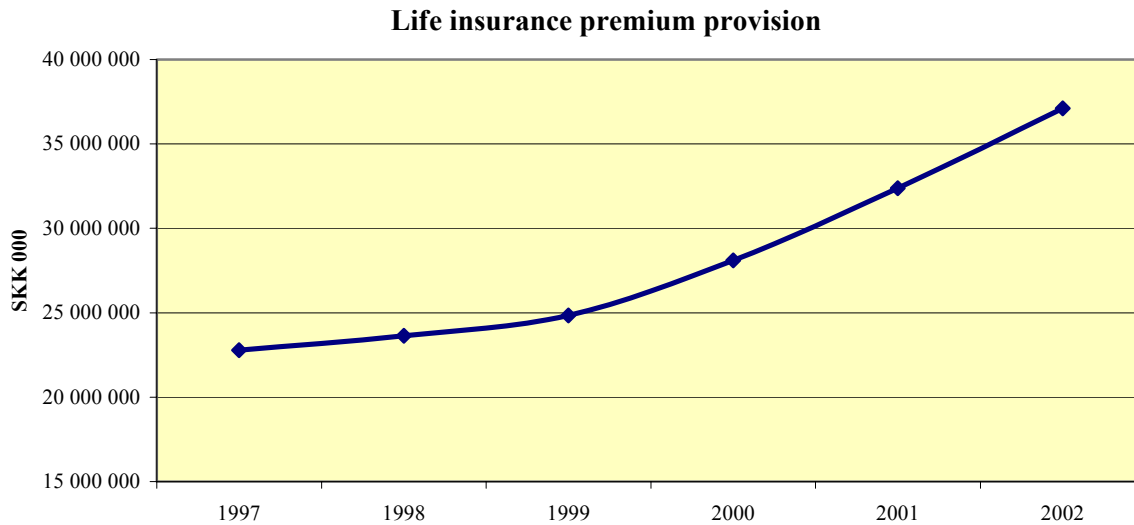
The supervisory body monitors technical provisions structure on quarterly basis separately in life and non-life insurance. Due to the fact that on 1 March 2002 the Insurance Act came into effect, and Provision § 70 sect. 1 stipulates the obligation to harmonize legal status with provisions of the said act prior to 1 March 2003, the Authority followed the following pattern when revising the placement of technical provisions. The Authority inspected the investment of technical provisions pursuant Finance Ministry Decree No. 136/1996 Coll. which stipulates the creation, use and placement of such funds as amended (hereinafter as "Decree No. 136") and under Finance Ministry Decree No. 197/2002 Coll. which stipulates the limits for technical provisions investment in insurance industry (hereinafter as "Decree No. 197") in connection with the Insurance Act. In case the investment of technical provisions did not comply with the said legal regulations, the Authority inspected individual categories of investing the funds separately and compared if the limits pursuant Decree No. 136 or Decree No. 197 set for individual categories had been met.

As of 31 December 2002 insurers created technical provisions (own provisions, retention - without reinsurer participation) totaling SKK 51 471 788 thousand, that means a Y-o-Y increase by 11.56 %. Of that figure technical life provisions amounted to SKK 41 428 219 thousand and technical non-life provisions totaled SKK 10 043 569 thousand. Technical life provisions grew on Y-o-Y basis by 13.94 %, in non-life insurance by 2.72 %. For overview of technical provisions creation in last five years, see *Tables 28* and *29*.

Table 28: Technical life provisions (SKK'000)

Provision type	31.12.1998	31.12.1999	31.12.2000	31.12.2001	31.12.2002
Unearned premium provision (441)	1 834 670	531 872	787 872	1 088 130	1 252 177
Life insurance premium provision (442)	23 638 900	24 847 867	28 089 682	32 372 433	35 919 055
Claims outstanding provision (443)	94 727	129 023	238 711	549 302	778 047
Provision for insurance bonuses and discounts (444)	-	-	-	-	46 051
Provision to cover liabilities derived from financial placement on behalf of the insured persons (446)	32 981	269 375	1 166 236	2 344 363	3 427 746
Other provisions (449)	7 747	21 198	32 589	4 940	5 144
Total	25 609 025	25 799 334	30 315 090	36 359 167	41 428 219

Life insurance premium provision from 1997 records a Y-o-Y increase by 9.64 % on average, i.e. SKK 2 629 670 thousand which is due to increase in premiums written in life insurance. Following *Graph 14* illustrates the development of technical life provisions in 1997 - 2002.

Graph 14:**Table 29:** Technical non-life provisions (SKK'000)

Provision type	31.12.1998	31.12.1999	31.12.2000	31.12.2001	31.12.2002
Unearned premium provision (441)	1 278 189	1 861 007	1 871 292	1 877 055	1 991 633
Claims outstanding provision (443)	3 154 477	3 589 428	3 305 349	4 244 715	5 220 291
Provision for insurance bonuses and discounts (444)	601 030	660 640	616 298	625 396	734 749
Equalization provision (445)	2 408 602	2 804 436	2 909 027	3 027 709	2 093 093
Other provision (449)	2 348	16 144	1 649	2 618	3 803
Total	7 444 646	8 931 654	8 703 614	9 777 493	10 043 569

(3.2) Technical provisions investment

As of 31 December 2002 insurers generated technical provisions amounting to SKK 51 471 788 thousand. The provision for to cover liabilities derived from financial placement on behalf of the insured persons (hereinafter "Unit Linked provision") is a provision for covering risks from investing funds in the name of the insured, while the economic risk of the yield volatility or growth of invested funds bears the insured is with the insured, i.e. the person that concluded the insurance policy with the insurer, due to this the Authority monitors the creation and placement of technical provisions, usually net of Unit Linked provision. This provision is created in life insurance linked to an investment fund in branch A4 (investment or unit-linked insurance). Generated technical provisions without Unit Linked provisions as of 31 December 2002 amounted to SKK 48 044 043 thousand.

The funds of technical provisions covered by assets as of 31 December 2002 in line with legal regulations totaled SKK 48 388 062 thousand, that means 100.72 % of the total technical provisions net of Unit Linked provision. The Authority found out that insurers mostly invested the said funds in line with Decree No. 197 and Insurance Act, still, due to a transitional period some companies placed the provision funds in line with Decree No. 136.

Technical provision funds pursuant legal regulations were invested as follows in **Table 30** (for graphic illustration see **Histogram 15**):

Table 30: Structure of technical provisions investment as of 31 December 2002 in line with legal regulations (SKK'000)

Investment of technical provisions	as of 31Dec 2001	% share in provisions	as of 31Dec 2002	% share in provisions
Treasury bonds and T-bills	16 777 862	38.31 %	29 880 204	62.19 %
Bank deposits ¹⁾	15 489 258	35.37 %	12 578 845	26.18 %
Real estate	4 133 806	9.44 %	2 671 586	5.56 %
Bonds admitted to listed securities market trading	1 547 726	3.53 %	2 431 236	5.06 %
Shares and mutual fund certificates	635 295	1.45 %	429 024	0.89 %
Foreign securities	1 066 416	2.44 %	296 921	0.62 %
Loans from life insurance	29 233	0.067 %	100 246	0.21 %
Total admitted coverage	39 679 596	90.61 %	48 388 062	100.72 %
Total provisions created (net of Unit Linked provision)	43 792 300	100.00 %	48 039 450	100.00 %

¹⁾ Including bonds issued by bank, T-bills issued by bank, mortgage debentures, certificates of deposit issued by bank, loans or credits and bills of exchange backed-up by bank guarantee

Histogram 15:

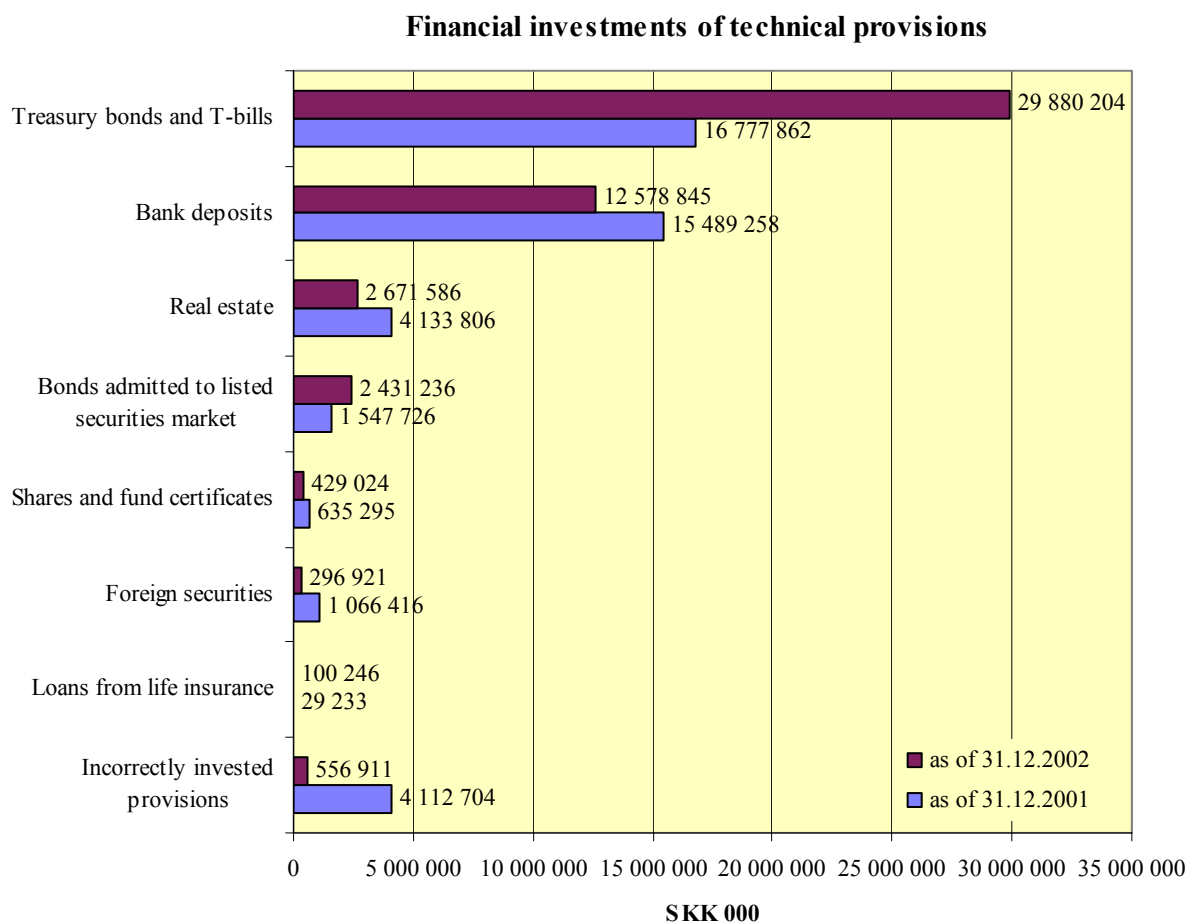


Table 31: Structure of technical life and non-life provisions investment in line with legal regulations as of 31 December 2002 (SKK'000)

Investment of technical provisions	Life insurance	% share in life provisions	Non-life insurance	% share in non-life provisions
Treasury bonds and T-bills	23 962 823	63,06 %	5 917 380	58,92 %
Bank deposits ¹⁾	8 575 957	22,57 %	4 002 888	39,86 %
Real estate	2 515 286	6,62 %	156 301	1,56 %
Bonds admitted to listed securities market trading	2 216 927	5,83 %	214 309	2,13 %
Shares and mutual fund certificates	414 072	1,09 %	14 952	0,15 %
Foreign securities	263 315	0,69 %	33 606	0,33 %
Loans from life insurance	100 246	0,26 %	-	-
Total admitted coverage	38 048 626	100,13 %	10 339 436	102,95 %
Total provisions created (net of Unit Linked provision)	38 000 473	100,00 %	10 038 976	100,00 %

¹⁾ Including bonds issued by bank, T-bills issued by bank, mortgage debentures, certificates of deposit issued by bank, loans or credits and bills of exchange backed-up by bank guarantee

Insurance companies documented technical provisions funds coverage amounting to SKK 48 944 973 thousand, that means 101.88 % of total created technical provisions without Unit Linked provision, while of these provisions were SKK 48 388 062 thousand invested in line with legal regulations and SKK 556 911 thousand (1.16 % of total technical provisions generated, net of Unit Linked provision), were not.

For technical provisions funds invested in conflict with valid legal regulations see **Table 32**.

Table 32: Structure of technical provisions placed in conflict with legal regulation as of 31 December 2002 (SKK'000)

Technical provisions invested in conflict with legal regulations	as of 31Dec 2002	% share
Excess invested in assets pursuant decree	543 555	97.60 %
Unauthorized excess (sect. 2 Decree No. 197) ¹⁾	13 356	2.40 %
Total	556 911	100.00 %

¹⁾ excess relating to one entity or group of entities which are in position of a person controlled or controlling

4. Insurers solvency

The evaluation of solvency of an insurer is governed by EU guidelines from insurance market, namely the First Commission guideline No. 79/267/EEC on life insurance and First Commission guideline No. 73/239/EEC on non-life insurance. The methodology of evaluating solvency is based on technical and insurance standards applied in countries with developed insurance markets.

Pursuant the article § 31 of the Insurance Act the solvency of an insurance company is documented yearly under Finance Ministry Decree No. 497/2002 Coll. on techniques of calculating and proving solvency of an insurer and solvency of foreign insurer branch (hereinafter as "Decree No. 497").

The new Insurance Act governs the insurer solvency and introduces the so-called insurer guarantee fund in line with EU directives for insurance industry. The guarantee fund decreases the minimum solvency requirement (or the required level of ability to pay pursuant the previous legislation); nevertheless, insurers are obliged to document the amount of available, free of any foreseeable assets representing the guarantee fund. This requirement removed the drawback of the original Act No. 24/1991 Coll. on insurance as amended which stipulated the demand for minimum share capital, which must be paid in pecuniary form prior to obtaining the license for establishing and operating an insurance company and this requirement further imposed the minimum solvency level.

In real terms, this requirement caused that new insurance companies with minimum share capital usually posted after one year of operation an insufficient solvency ratio due to realized losses. What the original legislation did not treat either was the way of handling assets representing share capital or own capital and resources during the operation of the insurer. The Insurance Act does not imply the way of investing share capital resources but from Decree No. 497 it results that at least part of the share capital funds must be constantly invested into free, unencumbered assets in order to ensure low exposure and liquidity of assets, which represent the minimum solvency level of an insurer, or its guarantee fund respectively.

As a basis for inspecting and proving solvency serve audited data from the balance sheet, profit and loss account and selected data from analytical and operative register of the insurer. The inspection and documentation of the solvency proper is carried out by the insurance company via uniform forms – attachment of Decree No. 497 according to insurance type – life insurance, non-life insurance or both types.

Insurers document own resources, minimum solvency level and guarantee fund. Own resources, which represent the real solvency ratio reflect the capital volume that the insurer has at his disposal for covering liabilities. For determining the minimum solvency ratio in non-life insurance, decisive is the higher of figures calculated from premiums written and claim payments volumes, usually in three years. The determining indicator for stipulating the minimum solvency ratio in life insurance is the volume of technical provisions and gross risk capital of the insurer.

In case own resources are lower than the minimum solvency ratio, the supervisory body requires that the insurer submit a recovery plan for approval. If the value of own resources falls below the guarantee fund level, the supervisory body is liable to impose forced administration pursuant the Insurance Act.

On the basis of the Decree No. 497 the Authority evaluated solvency calculations submitted by insurers and if necessary corrected and adjusted them in co-operation with the insurers. In two cases, the solvency was evaluated solely on basis of non-audited financial statements.

As of 31 December 2002 of the total 28 insurers active on Slovak market, 26 met or even exceeded the minimum solvency level. The real solvency level of these insurers meandered between 1.0 and 15.6-multiple of minimum level, in some cases it exceeded the 100-multiple of the required solvency level that due to change in methodology for documenting solvency of insurers. On basis of real data on premiums written, technical provisions and claim payments, 14 insurers posted a significantly lower calculated solvency ratio than the guarantee fund minimum figure pursuant § 31 Insurance Act, while in line with the same act and Decree No. 497 the own resources of insurers must also in such cases account for at least the minimum guarantee fund figure. One insurance company met the minimum solvency requirement only after including yields from selected entries into the solvency calculation.

Two insurers posted insufficient solvency for 2002, i.e. ratio of real and minimum solvency figure lower than 1.00. In first case we can account it to the change in methodology of documenting solvency (division of own resources for life and non-life insurance separately), because when using the old techniques the insurer had met the requirement. In second case, the Authority addressed a complex bad management and discovered deficiencies in insurer's operations; as a result, the company entered a bankruptcy proceeding in February 2003.

5. Auditors

Under § 32 Insurance Act the financial statement must be audited, while pursuant sect. 3 of the same act, the insurer is liable to notify the Authority on which auditor had been charged with auditing the financial statement approved by the Board of Directors of the insurer. In case the Authority has reservation regarding the proposed auditor, it is entitled to decline this choice within 30 days after the delivery of the notification. Within 15 days after the decision on declining the auditor, the insurance company is liable to notify the Authority in writing the name of a new auditor approved by its Board of Directors. If the Authority again fails to approve the second choice, it then chooses which auditor shall carry out the auditing of the yearly financial statement of the insurer.

For overview of auditors charged with auditing insurers' operations in the last three years, see *Table 33*.

Table 33: Name list of insurers' auditors in 2000 – 2002

Insurer	Name list of auditors		
	2000	2001	2002
Slovenská poisťovňa, j. s. c.	Arthur Andersen	Arthur Andersen	KPMG
KOOPERATIVA poisťovňa, j. s. c.	KPMG	KPMG	Ernst & Young
UNIQA poisťovňa, j. s. c.	KPMG	KPMG	KPMG
ERGO poisťovňa, j. s. c.	Ernst & Young	Ernst & Young	PWC
QBE poisťovňa, j. s. c.	PWC	PWC	PWC
UNION poisťovňa, j. s. c.	PWC	KPMG	KPMG
Allianz poisťovňa, j. s. c.	KPMG	KPMG	KPMG
Česká poisťovňa - Slovensko j. s. c.	KPMG	KPMG	KPMG
Komunálna poisťovňa j. s. c.	BDR Consult	BDR Consult	BDR Consult
POISŤOVŇA GERLING Slovensko, j. s. c.	KPMG	KPMG	KPMG
VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA j. s. c.	Rentabil	Arthur Andersen	Ing. Florián Horváth
Univerzálna banková poisťovňa, j. s. c.	Ernst & Young	Ernst & Young	Ernst & Young
Prvá česko-slovenská poisťovňa, j. s. c.	HB Audit	AC AUDIT CASSOVIA	AC AUDIT CASSOVIA
Hasičská poisťovňa j. s. c. ¹⁾	Ernst & Young	Interaudit Consulting	-
AMSLICO AIG Life poisťovňa j. s. c. ¹⁾	Coopers & Lybrand	PWC	PWC
Európska cestovná poisťovňa, j. s. c.	KPMG	-	-
Dopravná poisťovňa, j. s. c.	Audit Company	Audit Company	-
Nationale-Nederlanden poisťovňa j. s. c.	Ernst & Young	Ernst & Young	KPMG
Poisťovňa TATRA j. s. c. ¹⁾	SIGNIA	SIGNIA	SIGNIA
Generali Poisťovňa j. s. c.	PWC	PWC	PWC
KONTINUITA - Slovenská životná poisťovňa, j. s. c.	ORSOCONSULT	ORSOCONSULT	KPMG
Všeobecná ľudová poisťovňa, j. s. c.	-	-	-

Insurer	Name list of auditors		
	2000	2001	2002
D.A.S. poisťovňa právnej ochrany, j. s. c.	KPMG	KPMG	KPMG
Wüstenrot, životná poisťovňa j. s. c.	KPMG	KPMG	KPMG
R+V Poisťovňa, j. s. c.	KPMG	KPMG	KPMG
Poisťovňa AIG Slovakia j. s. c.	PWC	PWC	PWC
Zurich Poisťovňa, j. s. c.	KPMG	KPMG	-
VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	KPMG	KPMG	KPMG
Poisťovňa Cardif Slovakia, j. s. c.	KPMG	KPMG	KPMG
Poisťovňa DRUKOS j. s. c.	BDR Consult	BDR Consult	BDR Consult
Česká podnikateľská poisťovňa, j. s. c.	-	-	PRIMASKA AUDIT
CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c.	-	-	KPMG

¹⁾ Insurers that at the time of compiling this report delivered non-audited financial statements

Pursuant § 33 sect. 3 Insurance Act the auditor who inspects the financial statement is liable to inform the Authority on any and all facts that

- a) indicate infringement of laws and other generally binding legal regulations on part of the insurer,
- b) could have impact on due operations of the insurer,
- c) could cause reservations against the financial statement.

Pursuant § 34 sect. 1 Insurance Act the insurers are liable to submit an annual report on their management to the Authority which contains audited financial statements within the three months period after calendar year expiration. In case the audited financial statement was not submitted within the said period, the insurer must do so without undue delay after the delivery of such report.

At the time of compiling this report, three of 28 insurers delivered non-audited financial statements.

Attachment 17 lists comprehensive financial statements; balance sheet type No. Uc. POJ 1-01 and profit and loss account No. Uc. POJ 2-01 of all insurers for 2002.

6. Actuaries

Act No. 101/2000 Coll. which amends Act No. 24/1991 Coll. on insurance as amended, introduces for the first time in Slovak environment the term "actuary" and "actuary in charge". This fact brought the Slovak legislation significantly closer to the insurance practice of laws of the European Union, where the institute of actuary, being an independent person who supervises the correct assessment of premiums, insurance provisions and methods used by the insurer for determining their respective volumes. The work of the actuary significantly contributes to the protection of the rights of the insured.

The new Insurance Act defined anew the role of the actuary in charge with an insurer, specified and described it in detail, while the changes were based on EU legislation. Except the requirements for higher education, integrity and experience in insurance mathematics, specified in the old law, the new one introduces the obligation of the actuary in charge to take an Actuary exam and meet the requirement of trustworthiness.

On basis of an application and after complying with the criteria of the Insurance Act, the Authority enters the physical person into the actuary register. Subsequently, Supervisory Board of the insurer chooses and approves the actuary in charge on basis of the actuary register with the Authority by the. A physical person is entitled to act as actuary in charge only in case the actuary register list him. An up-to-date register of such actuaries is displayed on the Authority web site: www.uft.sk.

The Insurance Act extended and specified the actuary position in scope of the insurer structure. Pursuant § 37 Insurance Act the insurer is liable to submit to the actuary for approval:

- a) calculations of premium rates and their adequacy,
- b) technical provisions volume and their investment,
- c) solvency and minimum solvency ratio calculation,
- d) yields from investing funds on behalf of the insured in life insurance and their sharing by the insurer, or foreign insurer branch, and the persons concluding the policy, the insured party or another person with entitlement,
- e) use of insurance mathematical methods for calculating premium rates in non-life insurance,
- f) use of insurance mathematical methods for calculating technical provisions in life and non-life insurance.

During the insurance process the insurer is obliged to ensure that the definition, analysis and solution of financial programs with using methods of mathematical statistics for insurance sector be carried out by an actuary; further, the insurance company is obliged to ensure to the actuary access to all data related to generating and investment of provisions, and premiums calculation.

In case the actuary discovers deficiencies in insurer's management, the actuary in charge is liable to propose to the Board of Directors of the insurer remedial measures. In case these measures are not implemented and further development of the insurer management threatens its capacity to meet obligations resulting from insurance services, the actuary in charge is obliged to report this to the Authority without undue delay.

(6.1) Actuary report

The actuary in charge is liable to submit a report on insurer operations for previous calendar year (hereinafter as "actuary report") not later than 31 March of the following year. The report must list details required by the Finance Ministry Decree No. 381/2002 Coll. on particulars of actuary report on insurer management and reinsurer management (hereinafter as "actuary report decree"). Pursuant the Insurance Act the actuary in charge is obliged to confirm the accuracy of data in actuary report through signature.

Actuary report decree lists the particulars the report must contain. Conceptually seen it is based on Authority requirements for actuary reports, which were current in 2001. This decree stipulates the basic report structure and the arrangement of areas, which are subject to detailed opinion of the actuary. A more detailed structure of individual report sections (mainly when it comes to overviews listed under letters d) to i) of Actuary report decree) has however, remained unchanged as it is the case of actuary report from 2001.

All insurers except Hasičská poisťovňa, j. s. c, elaborated the actuary report for 2002. As we mentioned earlier, the new Insurance Act imposed a duty on insurers to have the report audited by the respective actuary in charge. 24 of 26 insurers had the actuary report compiled by the actuary in charge who is at present incorporated in the actuary register. The Act also stipulated the period of one year from its effective date provided for harmonizing of status with the new Insurance Act, while this period has not lapsed in the time of compiling the actuary report, thus insurers which had not the report compiled by an actuary listed in the actuary register did not breach the provision of the said act.

In scope of insurance overviews which the insurers provide pursuant § 1 par. d) of the actuary report decree, the insurers listed a range of products they offer, accompanied by technical calculations and parameters related to the respective products (e.g. purchase value, technical interest rate, etc.), reinsurance, premiums written and policies in force. Among products that were most commonly offered is motor third party liability insurance, this was due to demonopolizing of this insurance branch. Other products, which recorded a considerable growth, include professional liability insurance (i.e. business liability insurance), this is related to legal requirements for liability insurance for some businesses (e.g. insurance of travel agencies, insurance brokers, etc.). What further saw increase was the number of insurers offering unit-linked life insurance. Other products saw only minor changes in technical parameters (usually interest rate of life insurance), that confirms the well-structured insurance products portfolio of insurers.

In scope of two other overviews, insurers documented the volume and methods of creating provisions in last year as well as in last four years, for this purpose it was necessary to list the increase/decrease reason of individual provisions in case the said movement exceeded 20 %. The calculation of provision volumes did not see a major change with individual insurers. The motive of the increased insurance technical provisions was mainly due to insurer expansion and the provision increase, or provision growth resulting from one major insurance event (mainly with insurance products/branches with minor stock).

Further overview listed the way of distributing shares in excesses in life insurance. In line with the Authority requirement, this year the insurers divided the addition of technical life insurance premium provision into guaranteed claim payments addition and addition which is due to an increased appreciation of the provision as guaranteed, as well as the division into individual claim payments types. Actuaries described the method of provision funds appreciation, investigated and stated whether individual methods of shares addition distribution are in line with legal regulations, insurance terms and conditions and business plan of the insurer.

The insurers also compiled an loss ratio overview for last year and further three calendar years, while the actuaries had to state the high loss ratio reason in case the loss ratio defined as ratio of claim payments and change in claims outstanding technical provision, exceeded 80 % in two years. The most common branches posting increased loss ratio were B/3 as well as B/7, B/8 and B/10a. The most frequent reason was the bad market competition or high individual loss in the respective branch and in respective year.

Insurers had to compile an estimate of financial situation for next year at least in scope of the estimated profit and loss account, balance sheet and expected solvency ratio. The insurers usually did not anticipate any major changes in economic results and in light of this, they compiled the said financial estimates approximately on the level of previous year, adding the inflation rate and adequate growth of the insurance company, of course acting prudent when making the estimates.

Table 34: Name list of actuaries in charge and insurers as of 1 March 2003

Insurer	Actuary title, name and surname
Slovenská poisťovňa, j. s. c.	RNDr. Mária Vrt'ová
KOOPERATIVA poisťovňa, j. s. c.	Ing. Rastislav Pavlovský
UNIQA poisťovňa, j. s. c.	Ing. Martin Zatkalík
ERGO poisťovňa, j. s. c.	Mgr. Martin Janeček
QBE poisťovňa, j. s. c.	RNDr. Pavol Huraj
UNION poisťovňa, j. s. c.	RNDr. Andrej Hoos
Allianz poisťovňa, j. s. c.	Ing. Katarína Kijacová
Česká poisťovňa - Slovensko j. s. c.	Ing. Mgr. Michaela Filipková
Komunálna poisťovňa j. s. c.	Mgr. Marian Hradecký
POISŤOVŇA GERLING Slovensko, j. s. c.	Doc. RNDr. Rastislav Potocký, CSc.
VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA j. s. c.	Ing. Miriam Čizmazia
Univerzálna banková poisťovňa, j. s. c.	Doc. RNDr. František Lamoš, CSc.
Prvá česko-slovenská poisťovňa, j. s. c.	Mgr. Rastislav Rúš
Hasičská poisťovňa j. s. c.	-
AMSLICO AIG Life poisťovňa j. s. c.	Mgr. Martina Pospíšilová
Nationale-Nederlanden poisťovňa j. s. c.	Ing. Jelica Kľučovská
Poisťovňa TATRA j. s. c.	Mgr. Ján Zatkalík
Generali Poisťovňa j. s. c.	Ing. Natália Voroňáková
KONTINUITA - Slovenská životná poisťovňa, j. s. c.	Ing. Mgr. Zuzana Matiová
D.A.S. poisťovňa právnej ochrany, j. s. c.	Ing. Pavel Kočí
Wüstenrot, životná poisťovňa j. s. c.	Ing. Pavel Kočí
R+V Poisťovňa, j. s. c.	Ing. Peter Kútik
Poisťovňa AIG Slovakia j. s. c.	Doc. RNDr. Rastislav Potocký, CSc.
Zurich Poisťovňa, j. s. c.	-
VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	Doc. RNDr. Rastislav Potocký, CSc.
Poisťovňa Cardif Slovakia, j. s. c.	Dimitri Lansu
Poisťovňa DRUKOS j. s. c.	Mgr. Adriana Harmanová
Česká podnikateľská poisťovňa, j. s. c.	-
CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c.	RNDr. Tomáš Herbst

Eventually, the actuaries had to take stance to individual areas listed in actuary report (technical provision volumes and investment, solvency ratio calculation, etc.). The majority of actuaries did not express any serious reservations to insurers operations. Some actuaries of life insurers' brought up as a potential factor threatening the insurance operations the decreasing interest rates on financial market and the related potential insufficiency of provisions which are mostly

calculated with an interest rate of 4 to 6 %. In the event that actuaries voiced negative concerns regarding insurer operations, the Authority revised them and will consider them when carrying out further inspections in its capacity.

On basis of existing experience, we can conclude that actuary reports contributed to improvement of analytical part of the Authority work. **Table 34** lists a name list of actuaries in charge of individual insurers as of 1 March 2003, as a result of the fact that pursuant § 70 Insurance Act the insurers were liable to harmonize their legal status with provisions of the said act before 1 March 2003. One of the obligations under Insurance Act is to have confirmed data by an actuary.

7. Insurance mediators

In scope of legislative changes of mediating insurance, the term "mediating insurance" saw a more precise definition.

Under § 13 sect. 1 Insurance Act the wording mediating insurance means:

- a) activity consisting in providing for the opportunity to conclude an insurance policy by the party interested in concluding an insurance or reinsurance policy,
- b) providing services related to activities under a),
- c) co-operation in settling insurance claims,
- d) determine and evaluating insurance risks,
- e) providing professional insurance consultancy.

The Insurance Act defined and differentiated two types of entities, which have the right to mediate insurance on basis of a license granted by the Authority:

- a) Insurance broker – mediates insurance on basis of a commission agreement concluded with the person who is interested in concluding an insurance policy,

Insurance agent – performs activities under a) to c) on behalf of more insurers. In case the agent mediates insurance only for one insurer he is not liable to apply for an insurance agent license (he is called the "exclusive agent").

The basic criteria for differentiating an insurance broker and agent are the fact whether the entity in question mediates insurance on behalf of his client or on behalf of an insurance company. A difference also lies in the scope of license for mediating insurance services and the duty of the insurance broker to conclude a policy covering liability for losses resulting from mediating insurance with a claim payments limit of minimum SKK 5 mil.

At the same time, the Insurance Act stipulates criteria for granting insurance broker or insurance agent a license. Under § 71 sect. 1 Insurance Act the insurance broker which as of the effective date of this act carried out activities under the then valid regulations is obliged to apply with the Authority for license under §13 within 12 months from effective date of the said act.

As of 31 December 2002 the insurance market registered 432 insurance mediators (that means an increase by 77 entities compared to 31 December 2001), of which 157 were physical persons and 275 legal persons.

From date of the Insurance Act until 31 December 2002, the Authority issued 14 licenses for insurance agents – physical persons, 10 licenses for insurance agents – legal persons, 28 licenses for insurance brokers – physical persons and 50 insurance broker licenses for legal persons. As of 31 December 2002, there were 115 non-relicensed mediators – physical persons and 215 mediators as legal persons.

For up-dated list of persons holding a license for mediating insurance, see Authority web site: www.uft.sk.

8. Insurance broker and Insurance agent examinations

The Financial Market Authority pursuant § 13 sect. 16 and § 37 sect. 13 Insurance Act and Finance Ministry Decree No. 144/2002 Coll. on insurance broker, insurance agent and actuary examinations and on related charges organizes the exams for insurance brokers and insurance agent who mediate insurance for more than one insurance company and the also administers actuary examination.

The Authority appointed special commissions for preparing the examinations. Members of such commissions were insurance market expert, academic community representatives as well as one Finance Ministry representative and Authority employees, they were proposed by Slovak Insurance Broker Association and Slovak Actuaries Association. The preparatory commissions drafted rules, synopsis, recommended literature, legal regulation list and questions for oral and written exam.

The tests are taken before a five-member commission, which is appointed by the Direct General of the Authority. The commission usually contains one Authority representative.

In 2002 the Authority announced two actuary exam dates:

- for the exam held on 8 - 9 October 2002 enrolled and were invited 23 applicants, of them 22 participated and 15 persons passed both the written and oral tests,
- for the exam held on 3 – 4 December 2002 enrolled and were invited 17 applicants, of them 15 participated and 10 passed the exam and obtained a certificate.

One more insurance broker and insurance agent exam date was announced in 2002 for entities that mediates insurance for more than one insurer:

or the exam on 30 October 2002 enrolled, were invited and participated 5 persons, however, only 1 person passed both the written and oral parts and received a certificate.

9. Legislation

Economic and legal framework together with the ongoing integration process of Slovakia into European structures demanded major legislation changes of the regulation framework of insurance market supervision.

Act No. 24/1991 Coll. on insurance as amended was abolished and replaced by Insurance Act (Act No. 95/2002 Coll. on insurance as amended), which became effective on 1 March 2002 with the exception of several provisions which will become effective on the date of Slovakia's accession to the EU. The law in question is based on the Policy of insurance sector development in Slovakia approved by the Slovak Government.

The Insurance Act amends anew the licensing criteria for insurers, reinsurers, entities mediating insurance as well as branches of foreign insurers and reinsurers active in Slovakia.

The licensing criteria now being stricter for insurers and reinsurers, they were supplemented by following requirements:

- transparent and trustworthy origin of share capital and other funds owned by the insurer,
- fitness of persons with qualified interest in the insurance company and transparency of relations of such persons with other persons, above all transparency of shares in share capital and voting rights,
- trustworthiness of persons who are candidates for Board of Directors, Chief clerks, senior employees and persons responsible for internal audit,
- transparency of group with close ties to which belong shareholders with qualified interest in the insurance company,
- close ties within the group do not prevent effective supervision,
- legal regulations and its implementation in the country where the group has close ties do not prevent effective supervision,
- technical and organizational fitness for carrying out insurance services.

The Insurance Act also newly defines cases of granting prior approval of the Authority to insurers and reinsurers. These are as follows:

- acquisition or exceeding insurer or reinsurer share capital share or insurer or reinsurer voting rights share amounting to 10 %, 20 %, 33 %, 50 % and 66 % directly in one or more transactions or through acting in compliance,
- decreasing share capital of insurer or reinsurer except due to losses,
- electing persons proposed for Board of Directors, Chief clerk of insurer or reinsurer, Head of foreign insurer or reinsurer branch,
- merger, fusion or separation of insurer or reinsurer, including merger of a legal person with the insurer or reinsurer,
- returning license for providing insurance or reinsurance services,

- sale of insurer or reinsurer, or foreign insurer or reinsurer branch.

The new amendments not only extended Authority's capacities but also decreased them - the Authority does not approve insurance terms and conditions. This provokes a larger responsibility of insurers (ensure harmony with Civil Code and other legal regulations) as well as of clients and the focus is shifted onto increased contractual freedom of both parties.

The new Insurance Act also reinforces the powers of the Authority as a supervisory body and improves its tool equipment, which allows it to effectively influence the insurance market development; it can monitor it and intervene if necessary.

Insurers that obtained a license for establishing and operating as insurers are liable in course of their operations to co-operate with the supervisory body. This includes the duty to submit financial statements and reports, profit and loss account with commentaries, balance sheets, auditors report, economic result analyses, lists of volume and investment of technical provision fund for previous calendar year.

A significant change affected the specification of minimum solvency ratio of the insurer or foreign insurer branch, which is based on European Union legal regulations, namely the First Commission Guideline No. 73/239/EEC on non-life insurance and First Commission Guideline No. 79/267/EEC on life insurance. The implementation of the new techniques in practical terms enables a more transparent and realistic management of an insurer.

A further decisive change of supervision is the introduction of supervision on consolidated basis. The Authority carries out consolidated supervision of business and financial relations of an insurer or reinsurer in scope of insurer consolidated units and financial consolidated units, in order to minimize exposure of insurer and reinsurer as a result of being part of an insurance or financial consolidated unit. The main objective of a consolidated supervision is the supervision of entities that are not directly active on insurance market but through their financial instability can threaten the insurers.

The new Insurance Act significantly enlarged the supervisory powers of the Authority when imposing sanctions in respect to:

- entities that can be sanctioned:
 - a) persons that carry out activities that must be licensed pursuant Insurance Act without a license,
 - b) insurance brokers and agents,
 - c) Slovak Insurers' Bureau,
 - d) legal entity being part of a consolidated unit,
 - e) member of statutory body or members of Supervisory Board of an insurer or reinsurer, Head of branch of foreign insurer or reinsurer, Actuary in charge, Chief Clerk, employee responsible for internal audit or senior employee of insurer or reinsurer,
 - f) persons who carry out activities which must be licensed by the Authority without a license,
- sanction types that can be
 - a) imposed on insurer, reinsurer, branch of foreign insurer or reinsurer a duty to compile a recovery plan,
 - b) imposed on insurer, reinsurer, branch of foreign insurer or reinsurer a duty to submit special statements, reports and accounts,

- c) imposed on insurer, reinsurer, branch of foreign insurer, reinsurer a duty to stop unlicensed activities,
- d) limit or suspend the right of insurer, reinsurer, branch of foreign insurer or reinsurer to conclude insurance policies or reinsurance policies and extending liabilities,
- e) revoke a license for operating as insurer or reinsurer from an insurer, reinsurer or branch of foreign insurer or reinsurer,
- f) impose a duty to amend book-keeping or other register on base of deficiencies discovered by an auditor,
- g) impose a duty to disclose amendments of a incomplete, incorrect or inaccurate information which the insurer, reinsurer or branch of foreign insurer or reinsurer published on basis of an obligation,
- h) impose a duty to account losses from operations with share capital, after accounting losses of retained profit from previous periods and funds created from profit.

In order to ensure protection of business and personal confidentiality, as well as protection of individual clients, the Insurance Act introduces a more precise confidentiality obligation relating to confidential documents and information on insurer and the insured, which has to be observed by all persons and institutions that are exposed to such information.

In scope of further liberalizing insurance services pursuant EU guidelines, which focus on principles of free rendering of financial services, the Insurance Act, contrary to previous wording, does not contain the provision on grounds of which the life insurance of persons that are Slovak residents, insurance of property on territory of Slovakia and insurance of liability of legal and physical persons operating in Slovakia, were possible to conclude with an insurance company which held a license for establishing and operating in Slovakia.

The Insurance Act creates a standard, internationally accepted legislative environment for the insurance market corresponding to OECD and EU criteria. The implementation of EU guidelines of I., II. and III. generation related to commercial insurance ensured Slovak insurance legal framework compatibility with EU framework.

Following generally binding legal regulations supplemented and amended the Insurance Act:

- Finance Ministry Decree No. 144/2002 Coll. on insurance broker, insurance agent and actuary exams and related charges (effective on 1 April 2002),
- Finance Ministry Decree No. 155/2002 Coll. outlining particulars of proving observance of criteria for granting license for providing insurance services and reinsurer services (effective on 1 April 2002),
- Finance Ministry Decree No. 171/2002 Coll. outlining particulars of granting prior approval pursuant § 36 sect. 1 Act No. 95/2002 Coll. on insurance as amended (effective on 25 March 2002),
- Finance Ministry Decree No. 197/2002 Coll. outlining limits for investing technical provisions of insurers (effective on 1 May 2002),
- Finance Ministry Decree No. 380/2002 Coll. outlining manner of determining securities and real estate value in which were invested the technical provision funds in insurance sector (effective on 15 July 2002),
- Finance Ministry Decree No. 381/2002 Coll. on particulars of actuary report on insurer operations and actuary report on reinsurer operations (effective on 15 July 2002),

- Finance Ministry Decree No. 497/2002 Coll. on manner of calculating and proving solvency ratio of foreign insurer branch (effective on 1 September 2002),
- Finance Ministry Decree No. 550/2002 Coll. on submitting statements, reports and accounts by insurers, reinsurers, branch of foreign insurer or reinsurer (effective on 1 October 2002),
- Finance Ministry Decree No. 621/2002 Coll. on submitting statements, reports and accounts by an insurance consolidated unit or financial consolidated unit (effective on 1 December 2002).

The position of the Authority, being the supervisory body, changed considerably by the Supervision Act (Act No. 96/2002 Coll. on supervision of financial markets as amended), which abolished Art. I of Act No. 329/2002 Coll. on Financial Market Authority as amended. The Supervision Act was compiled in co-operation with the Legislative tasks plan of Slovakia for 2001 and became effective on 1 April 2002.

The Supervision Act established Financial Market Authority as an independent and objective body entrusted with capital and insurance market supervision in scope of public administration. The Authority has following bodies: the Board being a statutory and executive body, Director General having the competence to act in first-degree proceedings and Supervisory Committee being the inspection unit. Because the Authority is not a state administration body anymore, its operations are not subject to Act No. 71/1967 Coll. on administrative action and the Supervision Act separately treats its actions.

Under Supervision Act revenues of the Authority consist of contributions from supervised entities, fees from actions with the Authority, as well as profit from previous years. Funds from state budget can be a revenue source if stipulated so by the relevant State budget Act for the relevant budget year. The Authority management is under supervision of the Supervisory Committee, which approves its budget and supervised subjects' contribution rate.

The Supervision Act objective is to create environment for more efficient exercise of Authority supervisory tasks in order to ensure protection of lawful interests of the insured and simultaneously amend the supervision to comply with regulation principles required by international organizations associating regulatory bodies.

Further legislation change related to approximation of Slovak legislation to EU laws is the amendment of Act No. 40/1964 Coll. as amended (Civil Code) by Act No. 526/2002 Coll. (hereinafter as "amendment"), which was enacted on 19 August. Apart from some provisions that will become effective on the day of Slovakia's accession to the European Community and the EU, the amendment will become effective on 1 January 2003. It contains basic particulars of an insurance policy, provisions on legal protection insurance as well as choice of governing law for policies.

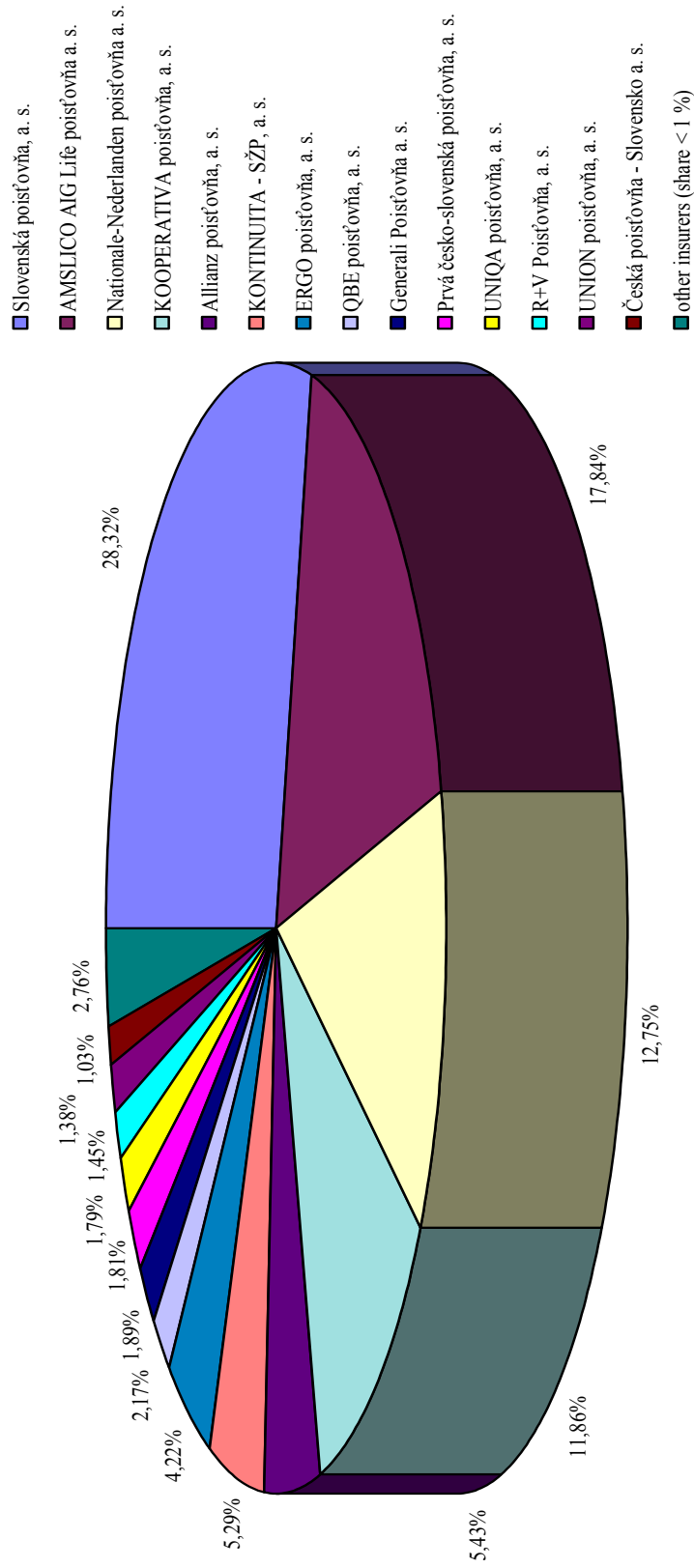
Attachments

Attachment 1	Operating cost of premiums written as of 31 December 2002
Attachment 2	Premiums written in Life insurance as of 31 December 2002
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Attachment 17	Balance sheet of insurers (summary) as of 31 December 2002 Profit and Loss account of insurers (summary) as of 31 December 2002

Attachment 1

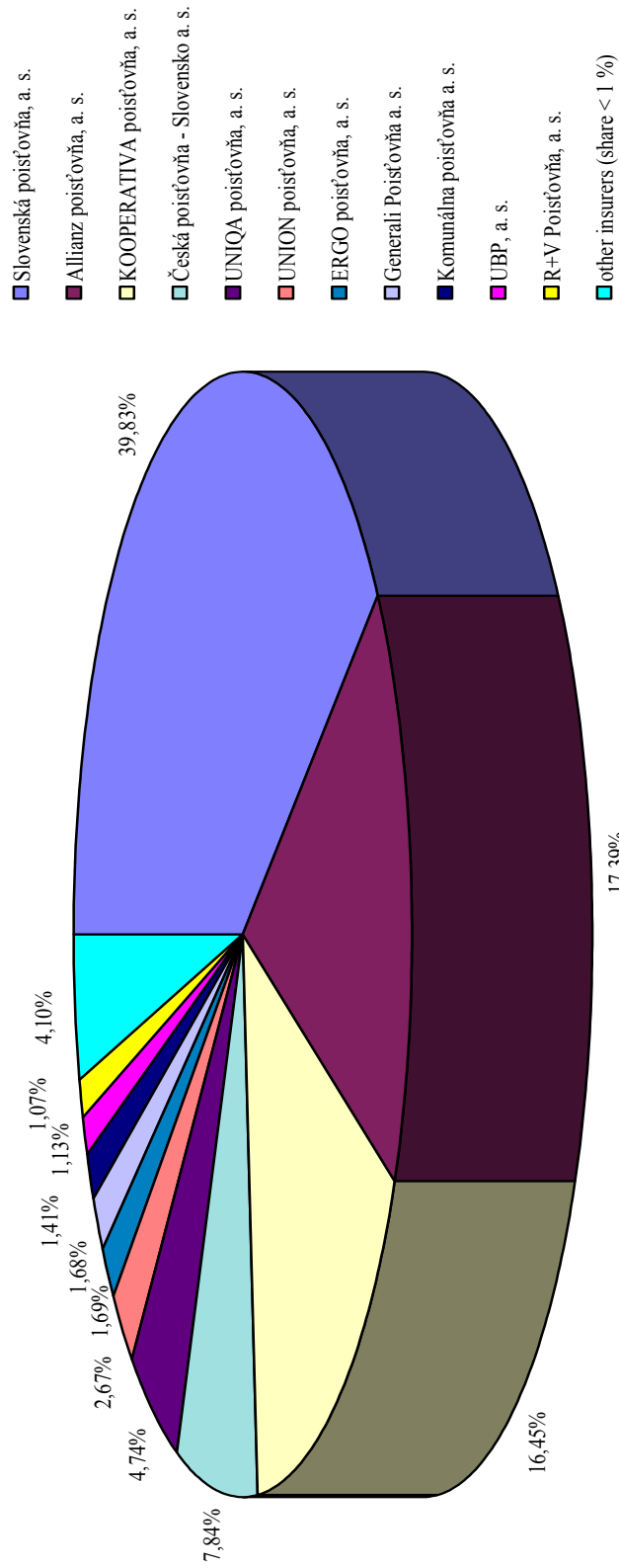
Insurer		Operating cost of premiums written as of 31 Dec 2002 (SKK'000)									
		Life insurance					Non-life insurance				
		Gross premiums written	Insurance policies acquisition cost	Premiums share	Net operating cost	Premiums share	Gross premiums written	Insurance policies acquisition cost	Premiums share	Net operating cost	Premiums share
1	Slovenská poisťovňa, j. s. c.	4 461 585	478 021	10,71%	1 282 056	28,74%	8 311 166	1 117 133	13,44%	2 510 866	30,21%
2	KOOPERATIVA poisťovňa, j. s. c.	1 867 634	769 480	41,20%	728 695	39,02%	3 433 820	647 906	18,87%	547 393	15,94%
3	UNIQA poisťovňa, j. s. c.	281 718	70 517	25,03%	102 211	36,28%	989 337	143 081	14,46%	147 468	14,91%
4	ERGO poisťovňa, j. s. c.	665 577	87 273	13,11%	239 852	36,04%	352 347	33 463	9,50%	82 860	23,52%
5	QBE poisťovňa, j. s. c.	341 463	33 826	9,91%	96 155	28,16%	204 746	30 504	14,90%	45 951	22,44%
6	UNION poisťovňa, j. s. c.	217 932	69 763	32,01%	139 768	64,13%	557 690	104 562	18,75%	164 870	29,56%
7	Allianz poisťovňa, j. s. c.	854 705	205 984	24,10%	222 585	26,04%	3 629 787	462 965	12,75%	804 174	22,15%
8	Česká poisťovňa - Slovensko j. s. c.	162 260	136 793	84,30%	72 991	44,98%	1 635 867	157 092	9,60%	202 195	12,36%
9	Komunálna poisťovňa j. s. c.	107 567	12 112	11,26%	18 521	17,22%	293 773	66 878	22,77%	43 216	14,71%
10	POISŤOVŇA GERLING Slovensko, j. s. c.	-	-	-	-	-	180 113	15 842	8,80%	5 859	3,25%
11	VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA j. s. c.	680	23	3,38%	223	32,79%	52 334	1 218	2,33%	16 845	32,19%
12	Univerzálna banková poisťovňa, j. s. c.	104 073	18 199	17,49%	52 890	50,82%	234 771	40 468	17,24%	101 366	43,18%
13	Prvá česko-slovenská poisťovňa, j. s. c.	285 643	45 711	16,00%	111 404	39,00%	-	-	-	-	-
14	Hasičská poisťovňa j. s. c.	-	-	-	-	-	9 236	64	0,69%	32 980	357,08%
15	AMSLCO AIG Life poisťovňa j. s. c.	2 809 615	411 236	14,64%	862 059	30,68%	67 965	5 763	8,48%	7 572	11,14%
16	Nationale-Nederlanden poisťovňa j. s. c.	2 009 145	335 255	16,69%	609 630	30,34%	-	-	-	-	-
17	Poisťovňa TATRA j. s. c.	11 239	1 214	10,80%	7 563	67,29%	50 685	7 144	14,09%	21 553	42,52%
18	Generali Poisťovňa j. s. c.	298 412	164 013	54,96%	89 058	29,84%	350 068	81 872	23,39%	74 945	21,41%
19	KONTINUITA - Slovenská životná poisťovňa, j. s. c.	833 191	97 496	11,70%	65 148	7,82%	27 295	9 719	35,61%	15 380	56,35%
20	D.A.S. poisťovňa právnej ochrany, j. s. c.	-	-	-	-	-	50 388	29 889	59,32%	15 843	31,44%
21	Wüstenrot, životná poisťovňa j. s. c.	118 846	73 403	61,76%	54 832	46,14%	-	-	-	-	-
22	R+V Poisťovňa, j. s. c.	229 157	119 712	52,24%	140 412	61,27%	223 898	75 751	33,83%	127 339	56,87%
23	Poisťovňa AIG Slovakia j. s. c.	-	-	-	-	-	152 266	17 909	11,76%	20 290	13,33%
24	VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	14 168	3 178	22,43%	10 976	77,47%	9 253	53	0,57%	3 650	39,45%
25	Poisťovňa Cardif Slovakia, j. s. c.	7 471	55	0,74%	3 269	43,76%	49 637	369	0,74%	21 620	43,56%
26	Poisťovňa DRUKOS j. s. c.	71 231	4 241	5,95%	46 674	65,52%	-	-	-	-	-
27	Česká podnikateľská poisťovňa, j. s. c.	0	0	-	3 331	-	-	-	-	-	-
28	CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c.	0	0	-	112	-	-	-	-	-	-
Total		15 753 313	3 137 505	19,92%	4 960 415	31,49%	20 866 442	3 049 645	14,62%	5 014 235	24,03%

Premiums written in Life insurance as of 31 Dec 2002



Attachment 3

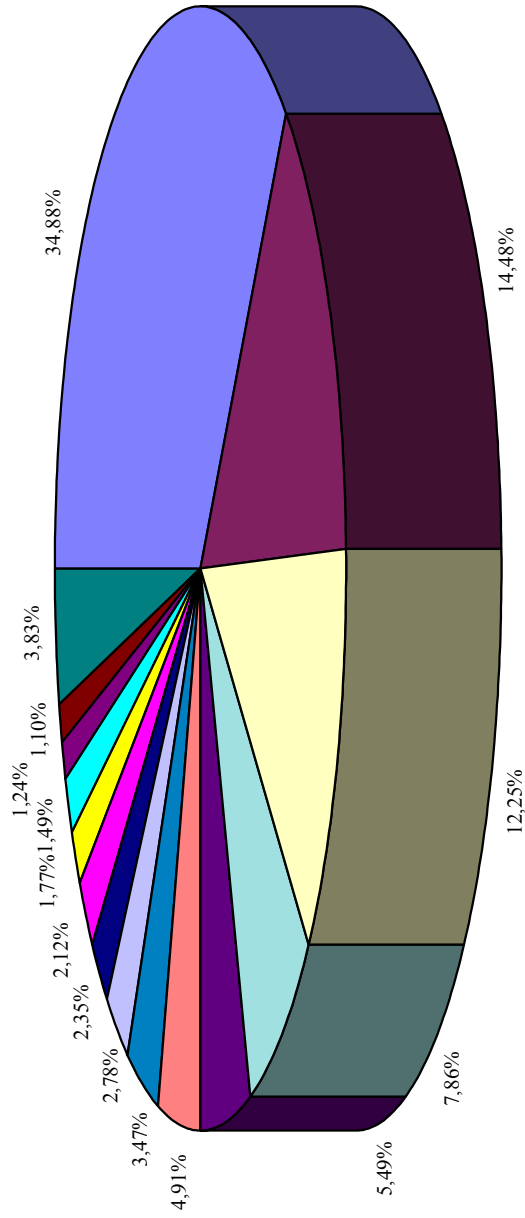
Premiums written in Non-life insurance as of 31 Dec 2002



Attachment 4

Total premiums written as of 31 Dec 2002

- Slovenská poisťovňa, a. s.
- KOOPERATIVA poisťovňa, a. s.
- Allianz poisťovňa, a. s.
- AMSLICO AIG Life poisťovňa a. s.
- Nationale-Nederlanden poisťovňa a. s.
- Česká poisťovňa - Slovensko a. s.
- UNIQA poisťovňa, a. s.
- ERGO poisťovňa, a. s.
- KONTINUITA - SŽP, a. s.
- UNION poisťovňa, a. s.
- Generali Poisťovňa a. s.
- QBE poisťovňa, a. s.
- R+V Poisťovňa, a. s.
- Komunálna poisťovňa a. s.
- other insurers (share < 1 %)

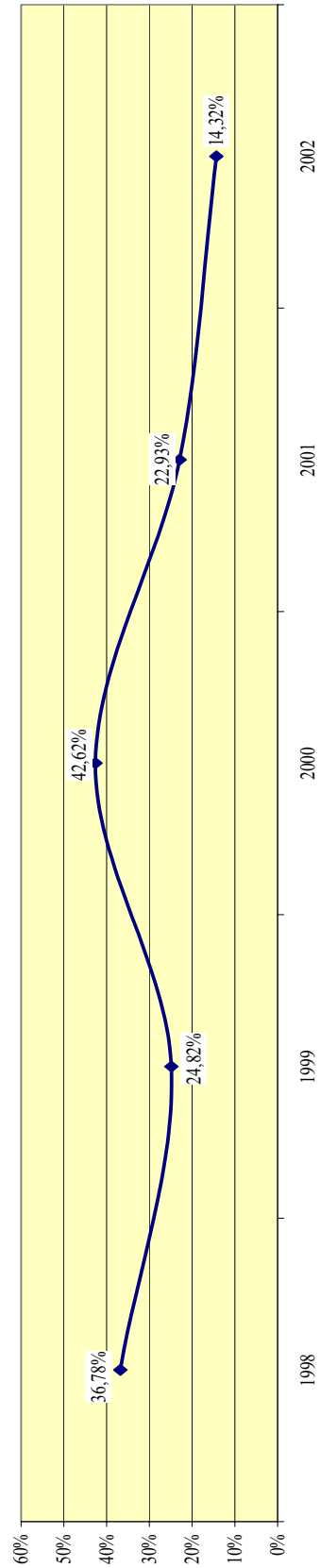


Attachment 5

Insurer	Total premiums written in 1993 - 2002 (SKK mil)																			
	1993		1994		1995		1996		1997		1998		1999		2000		2001		2002	
	Premiums written	Market share	Premiums written	Market share	Premiums written	Market share	Premiums written	Market share	Premiums written	Market share	Premiums written	Market share	Premiums written	Market share	Premiums written	Market share	Premiums written	Market share	Premiums written	Market share
1 Slovenská poisťovňa, j. s. c.	7 110	84,65%	7 639	83,10%	8 449	78,78%	9 522	67,82%	10 645	62,30%	12 553	58,59%	12 477	52,59%	13 171	47,92%	14 809	46,11%	12 773	34,88%
2 KOOPERATÍVA poisťovňa, j. s. c.	744	8,86%	577	6,28%	780	7,27%	1 051	7,49%	1 385	8,11%	1 680	7,84%	2 032	8,56%	2 506	9,12%	3 071	9,56%	5 301	14,48%
3 UNIQA poisťovňa, j. s. c.	429	5,11%	574	6,24%	488	4,55%	558	3,97%	666	3,90%	798	3,72%	821	3,46%	849	3,09%	978	3,04%	1 271	3,47%
4 ERGO poisťovňa, j. s. c.	6	0,07%	8	0,09%	6	0,06%	51	0,36%	125	0,73%	267	1,25%	476	2,01%	655	2,38%	841	2,62%	1 018	2,78%
5 QBE poisťovňa, j. s. c.	33	0,39%	102	1,11%	196	1,83%	406	2,89%	556	3,25%	592	2,76%	603	2,54%	592	2,15%	549	1,71%	546	1,49%
6 UNION poisťovňa, j. s. c.	75	0,89%	144	1,57%	212	1,98%	265	1,89%	335	1,96%	386	1,80%	470	1,98%	657	2,39%	800	2,49%	776	2,12%
7 Association for export credit insurance	1	0,01%	4	0,04%	9	0,08%	9	0,06%	-	-	-	-	-	-	-	-	-	-	-	-
8 Allianz poisťovňa, j. s. c.	1	0,01%	22	0,24%	229	2,14%	1 009	7,19%	1 350	7,90%	1 548	7,23%	1 793	7,56%	2 021	7,35%	2 678	8,34%	4 484	12,25%
9 Česká poisťovňa - Slovensko j. s. c.	-	-	117	1,27%	315	2,94%	434	3,09%	493	2,89%	566	2,64%	732	3,09%	815	2,96%	960	2,99%	1 798	4,91%
10 Komuniálna poisťovňa j. s. c.	-	-	6	0,07%	33	0,31%	105	0,75%	154	0,90%	211	0,98%	226	0,95%	265	0,96%	306	0,95%	401	1,10%
11 POISTOVŇA ŽIVOTNÁ POISTOVŇA, j. s. c.	-	-	-	-	3	0,03%	21	0,15%	40	0,23%	63	0,29%	81	0,34%	99	0,36%	144	0,45%	180	0,49%
12 VZAJOMNÁ ŽIVOTNÁ POISTOVŇA, j. s. c.	-	-	-	-	3	0,03%	6	0,04%	9	0,05%	15	0,07%	42	0,18%	34	0,13%	34	0,11%	53	0,14%
13 Umverzálna banková poisťovňa, j. s. c.	-	-	-	-	1,32	0,01%	198	1,41%	165	0,97%	237	1,11%	290	1,22%	342	1,25%	421	1,31%	339	0,93%
14 Prvá československá poisťovňa, j. s. c.	-	-	-	-	0,08	0,001%	9	0,06%	50	0,29%	101	0,47%	174	0,73%	193	0,70%	230	0,72%	286	0,78%
15 Haesická poisťovňa j. s. c.	-	-	-	-	0,08	0,001%	161	1,15%	183	1,07%	444	2,07%	260	1,10%	169	0,61%	59	0,18%	9	0,03%
16 AMISICO AG Life poisťovňa j. s. c.	-	-	-	-	0,12	0,001%	157	1,12%	497	2,91%	893	4,17%	1 421	5,99%	2 182	7,94%	2 637	8,21%	2 878	7,86%
17 Európska Cestovní Poisťovňa, j. s. c.	-	-	-	-	-	-	4	0,03%	4	0,02%	13	0,06%	33	0,14%	19	0,07%	-	-	-	-
18 Dopravná poisťovňa, j. s. c.	-	-	-	-	-	-	53	0,38%	80	0,47%	89	0,42%	101	0,43%	116	0,42%	88	0,28%	-	-
19 Nationale-Nederlanden poisťovňa j. s. c.	-	-	-	-	-	-	19	0,14%	285	1,67%	694	3,24%	1 063	4,48%	1 643	5,98%	1 878	5,85%	2 009	5,49%
20 Poisťovňa TATRA j. s. c.	-	-	-	-	-	-	3	0,02%	24	0,14%	58	0,27%	84	0,35%	59	0,21%	68	0,21%	62	0,17%
21 Generali Poisťovňa j. s. c.	-	-	-	-	-	-	-	-	18	0,11%	70	0,33%	100	0,42%	192	0,70%	371	1,16%	648	1,77%
22 KONFINUTA - Slovenská živoná poisťovňa, j. s. c.	-	-	-	-	-	-	-	-	23	0,13%	125	0,58%	274	1,15%	558	2,03%	578	1,80%	860	2,35%
23 Všeobecná ľudová poisťovňa, j. s. c.	-	-	-	-	-	-	-	-	0,10	0,001%	8	0,04%	-	-	-	-	-	-	-	-
24 D.A.S. poisťovňa právnej ochrany, j. s. c.	-	-	-	-	-	-	-	-	0,04	0,0002%	8	0,04%	18	0,08%	32	0,12%	46	0,14%	50	0,14%
25 Wüstenrot živoná poisťovňa j. s. c.	-	-	-	-	-	-	-	-	-	-	0,80	0,004%	16	0,07%	40	0,15%	72	0,23%	119	0,32%
26 R-VV Poisťovňa, j. s. c.	-	-	-	-	-	-	-	-	-	-	5,00	0,02%	71	0,30%	112	0,41%	228	0,71%	453	1,24%
27 Poisťovňa AIG Slovakia j. s. c.	-	-	-	-	-	-	-	-	-	-	0,20	0,001%	68	0,29%	124	0,45%	93	0,29%	152	0,42%
28 Zürich Poisťovňa, j. s. c.	-	-	-	-	-	-	-	-	-	-	-	-	0,90	0,004%	37	0,13%	91	0,28%	-	-
29 VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	-	-	-	-	-	-	-	-	-	-	-	-	0	0%	3,74	0,01%	11	0,04%	23	0,06%
30 Poisťovňa Cariff Slovakia, j. s. c.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0,225	0,001%	23	0,07%	57	0,16%
31 Poisťovňa DRUKOS j. s. c.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	0%	53	0,17%	71	0,19%
32 Česká podnikateľská poisťovňa, j. s. c.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	0%
33 CREDIT SUISSE LIFE & PENSIONS POISTOVŇA, j. s. c.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	0%
34 Slovak Insurers Bureau	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	0,00%
Total	8 399	100%	9 193	100%	10 725	100%	14 041	100%	17 087	100%	21 425	100%	23 727	100%	27 487	100%	32 118	100%	36 021	100%

Insurer	Premiums written in Life insurance in 1997 - 2002																
	1997		1998		1999		2000		2001		2002						
	Premiums written (SKK'000)	Market share (%)	Premiums written (SKK'000)	Market share (%)	Premiums written (SKK'000)	Market share (%)	Premiums written (SKK'000)	Market share (%)	Premiums written (SKK'000)	Market share (%)	Premiums written (SKK'000)	Market share (%)	Y-o-Y change (%)	Y-o-Y change (%)	Y-o-Y change (%)	Y-o-Y change (%)	
1 Slovenská poisťovňa, j. s. c.	2 936 877	63,80	3 397 652	53,96	4 130 484	46,98	4 130 484	36,85	4 429 665	32,14	4 461 585	28,32	7,24	11,86	11,86	0,73	
2 KOOPERATIVA poisťovňa, j. s. c.	254 247	5,52	345 865	5,49	443 418	5,64	28 221	620 737	5,54	39 999	1 320 025	9,58	112,65	1 867 634	11,86	41,48	
3 UNIQA poisťovňa, j. s. c.	31 525	0,68	130 447	2,07	121 586	1,55	-67,79	167 785	1,50	38,00	250 459	1,82	49,27	281 718	1,79	12,48	
4 BERGO poisťovňa, j. s. c.	50 488	1,10	126 205	2,00	149 97	2,76	71,62	403 837	3,60	86,45	565 483	4,10	40,03	665 577	4,22	17,70	
5 QBE poisťovňa, j. s. c.	330 152	7,17	335 748	5,33	344 339	4,38	2,56	373 756	3,33	8,54	366 981	2,66	-1,81	341 463	2,17	-6,95	
6 UNION poisťovňa, j. s. c.	-	-	3 537	0,06	-	35 991	0,46	917,56	102 559	0,91	184 96	182 010	1,32	77,47	217 932	1,38	19,74
7 Allianz poisťovňa, j. s. c.	161 015	3,50	233 928	3,72	331 928	4,22	41,89	551 021	4,92	66,01	700 951	5,09	27,21	854 705	5,43	21,94	
8 Česká poisťovňa - Slovensko, j. s. c.	8 381	0,18	18 262	0,29	22 576	0,29	23,62	45 001	0,40	99,33	84 723	0,61	88,27	162 260	1,03	91,52	
9 Komunálna poisťovňa, j. s. c.	9 772	0,21	27 139	0,43	177,72	37 495	0,48	38,16	73 179	0,65	95,17	97 320	0,71	32,99	107 567	0,68	10,53
10 VZAJOMNÁ ŽIVOTNÁ POISŤOVŇA, j. s. c.	0	0,00	0	0,00	0,00	476	0,01	-	796	0,01	67,23	712	0,01	-10,55	680	0,00	-4,49
11 Univerzálna banková poisťovňa, j. s. c.	32 283	0,70	34 958	0,56	40 492	0,52	15,83	68 707	0,61	69,68	123 469	0,90	79,70	104 073	0,66	-15,71	
12 Prvá česko-slovenská poisťovňa, j. s. c.	49 584	1,08	100 090	1,59	101 866	1,21	73,89	192 800	1,72	10,78	230 026	1,67	19,31	265 643	1,81	24,18	
13 Hasičská poisťovňa, j. s. c.	12 888	0,28	32 400	0,51	151,40	30 585	0,39	-5,60	34 065	0,30	11,38	-	-	-	-	-	
14 AMSLICO AIG Life poisťovňa, j. s. c.	442 979	9,62	746 122	11,85	68,43	1 104 804	14,06	48,07	2 141 468	19,10	93,83	2 578 082	18,71	20,39	2 809 615	17,84	8,98
15 Nationale-Nederlanden poisťovňa, j. s. c.	254 255	5,52	629 577	10,00	147,62	975 260	12,41	54,91	1 643 031	14,66	68,47	1 878 334	13,63	14,32	2 009 145	12,75	6,96
16 Poisťovňa TATRA, j. s. c.	2 606	0,06	4 129	0,07	58,44	7 394	0,09	79,07	8 279	0,07	11,97	10 044	0,07	21,32	11 239	0,07	11,90
17 Generali Poisťovňa, j. s. c.	4 940	0,11	17 997	0,29	264,31	24 314	0,31	35,10	62 838	0,56	158,44	190 873	1,39	203,75	298 412	1,89	56,34
18 KONTINUITA - Slovenská životná poisťovňa, j. s. c.	21 412	0,47	111 787	1,78	422,08	239 849	3,05	114,56	543 825	4,85	126,74	560 762	4,07	3,11	833 191	5,29	48,58
19 Wüstenrot životná poisťovňa, j. s. c.	-	-	810	0,01	-	15 210	0,19	1 777,75	40 304	0,36	164,99	72 343	0,52	79,49	118 846	0,75	64,28
20 RAV poisťovňa, j. s. c.	-	-	36	0,00	-	556	0,01	1 443,15	3 902	0,03	602,39	76 731	0,56	1 866,45	229 157	1,45	198,65
21 VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	-	-	-	-	-	-	-	-	1 307	0,01	-	5 062	0,04	287,30	14 168	0,09	179,89
22 Poisťovňa Candi Slovákia, j. s. c.	-	-	-	-	-	-	-	-	41	0,0004	-	2 855	0,02	6 863,41	7 471	0,05	161,68
23 Poisťovňa DRUKOS, j. s. c.	-	-	-	-	-	-	-	-	0	0,00	-	53 048	0,38	-	71 231	0,45	34,28
24 Česká poštovníkařská poisťovňa, j. s. c.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	0,00	-
25 CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	0,00	-
Total	4 603 404	100	6 296 689	100	36,78	7 859 578	100	24,82	11 209 722	100	42,62	13 779 658	100	22,93	15 753 313	100	14,32

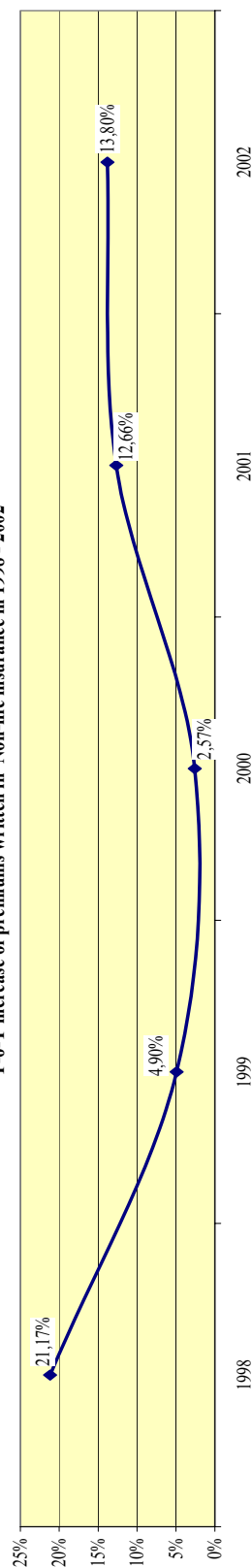
Y-o-Y increase of premiums written in Life insurance in 1998 - 2002



Attachment 7

Insurer	Premiums written in Non-life insurance in 1997 - 2002													
	1997		1998		1999		2000		2001		2002			
	Premiums written (SKK'000)	Market share (%)	Premiums written (SKK'000)	Market share (%)	Y-o-Y change (%)	Premiums written (SKK'000)	Market share (%)	Y-o-Y change (%)	Premiums written (SKK'000)	Market share (%)	Y-o-Y change (%)	Premiums written (SKK'000)	Market share (%)	Y-o-Y change (%)
1 Slovenská poisťovňa, j. s. c. - third-party liability insurance	5 157 698	41,31	5 624 081	37,18	9,04	5 238 065	33,01	-6,86	4 886 190	30,02	-6,72	4 713 867	25,71	-3,53
2 KOOPERATIVA poisťovňa, j. s. c.	2 550 405	20,43	3 570 948	23,34	38,45	3 546 040	22,35	-0,11	4 154 230	25,52	17,15	5 665 467	30,89	36,38
3 UNQA poisťovňa, j. s. c.	634 294	5,08	668 015	4,42	5,32	699 336	4,41	4,69	681 356	4,19	-2,57	727 441	3,97	6,76
4 ERGO poisťovňa, j. s. c.	74 162	0,59	141 459	0,94	90,74	259 204	1,63	83,24	259 955	1,34	-3,18	275 728	1,30	9,87
5 OBE poisťovňa, j. s. c.	226 274	1,81	255 907	1,69	13,10	259 044	1,63	1,23	218 352	1,34	-15,75	182 237	0,99	-16,50
6 UNION poisťovňa, j. s. c.	335 362	2,69	382 563	2,53	14,07	433 969	2,73	13,44	554 675	3,41	27,81	617 944	3,37	11,41
7 Allianz poisťovňa, j. s. c.	1 188 993	9,52	1 314 148	8,69	10,53	1 460 858	9,21	11,16	1 469 716	9,03	0,61	1 976 901	10,78	34,51
8 Česká poisťovňa - Slovensko, j. s. c.	484 769	3,88	547 325	3,62	12,90	709 631	4,47	29,65	769 945	4,73	8,50	875 007	4,77	13,65
9 Komunálna poisťovňa, j. s. c.	144 388	1,16	184 103	1,22	27,51	189 067	1,19	2,70	191 369	1,18	1,22	209 143	1,14	9,29
10 POISTOVNA GERLING Slovensko, j. s. c.	40 490	0,32	63 449	0,42	56,70	80 705	0,51	27,20	99 093	0,61	22,78	143 906	0,78	45,22
11 VZAJOMNÁ ŽIVOTNÁ POISTOVNÁ, j. s. c.	9 319	0,07	14 897	0,10	59,86	41 238	0,26	176,82	33 627	0,21	-18,46	33 478	0,18	-0,44
12 Univerzálna banková poisťovňa, j. s. c.	132 668	1,06	201 981	1,34	52,25	250 143	1,58	23,84	273 699	1,68	9,42	297 288	1,62	8,62
13 Prvá česko-slovenská poisťovňa, j. s. c.	549	0,00	991	0,01	80,51	-	-	-	-	-	-	-	-	-
14 Husácká poisťovňa, j. s. c.	170 179	1,36	411 413	2,72	141,75	229 871	1,45	-44,13	134 606	0,83	-41,44	59 025	0,32	-56,15
15 AMSICO AG life poisťovňa, j. s. c.	53 867	0,43	146 480	0,97	171,93	316 713	2,00	116,22	40 281	0,25	-87,28	59 064	0,32	46,63
16 Európska Česovna Poistovna, j. s. c.	3 674	0,03	13 199	0,09	259,25	32 797	0,21	148,48	19 432	0,12	-40,73	-	-	-
17 Dopravná poisťovňa, j. s. c.	80 373	0,64	88 896	0,59	10,60	100 583	0,63	13,15	116 098	0,71	15,43	88 391	0,48	-23,87
18 Nationale-Nederlanden poisťovňa, j. s. c.	303 000	2,24	64 235	0,42	112,00	87 262	0,55	35,85	-	-	-	-	-	-
19 Poisťovňa TATRA, j. s. c.	21 593	0,17	53 637	0,35	148,40	76 932	0,48	43,47	50 441	0,31	-34,45	57 961	0,32	14,91
20 Generali Poisťovňa, j. s. c.	12 734	0,10	52 172	0,34	309,71	75 731	0,48	45,16	129 418	0,80	70,89	180 344	0,98	39,35
21 KONVINTIVA - Slovenská životná poisťovňa, j. s. c.	1 123	0,01	11 605	0,08	933,39	33 812	0,21	191,36	14 026	0,09	-58,52	16 833	0,09	20,01
22 Všeobecná ľudová poisťovňa, j. s. c.	105	0,00	8 331	0,06	7 834,29	0	-	-	-	-	-	-	-	-
23 D.A.S. poisťovňa poisťovních úhrad, j. s. c.	38	0,00	7 992	0,05	20 931,58	17 957	0,11	124,69	32 216	0,20	79,41	45 715	0,25	41,90
24 Wittenrolf životná poisťovňa, j. s. c.	-	-	30	0,00	-	935	0,01	3 016,33	0	0,00	-100,00	-	-	-
25 Re-V Poisťovňa, j. s. c.	-	-	4 771	0,03	-	70 493	0,44	1 377,53	107 926	0,66	53,10	151 567	0,83	40,44
26 Poisťovňa AG Slovakia, j. s. c.	-	-	247	0,00	-	68 315	0,43	27 557,89	123 932	0,76	81,41	93 164	0,51	-24,83
27 Zurich Poisťovňa, j. s. c.	-	-	-	-	-	890	0,01	-	37 024	0,23	4 060,00	90 652	0,49	144,85
28 VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	-	-	-	-	-	-	-	-	2 430	0,01	-	6 424	0,04	164,36
29 Poisťovňa Catif Slovakia, j. s. c.	-	-	-	-	-	-	-	-	184	0,00	-	19 866	0,11	10 696,74
30 Slovak Insurers Bureau	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	12 484 034	100	15 126 866	100	21,17	15 868 548	100	4,90	16 276 837	100	2,57	18 338 276	100	12,66

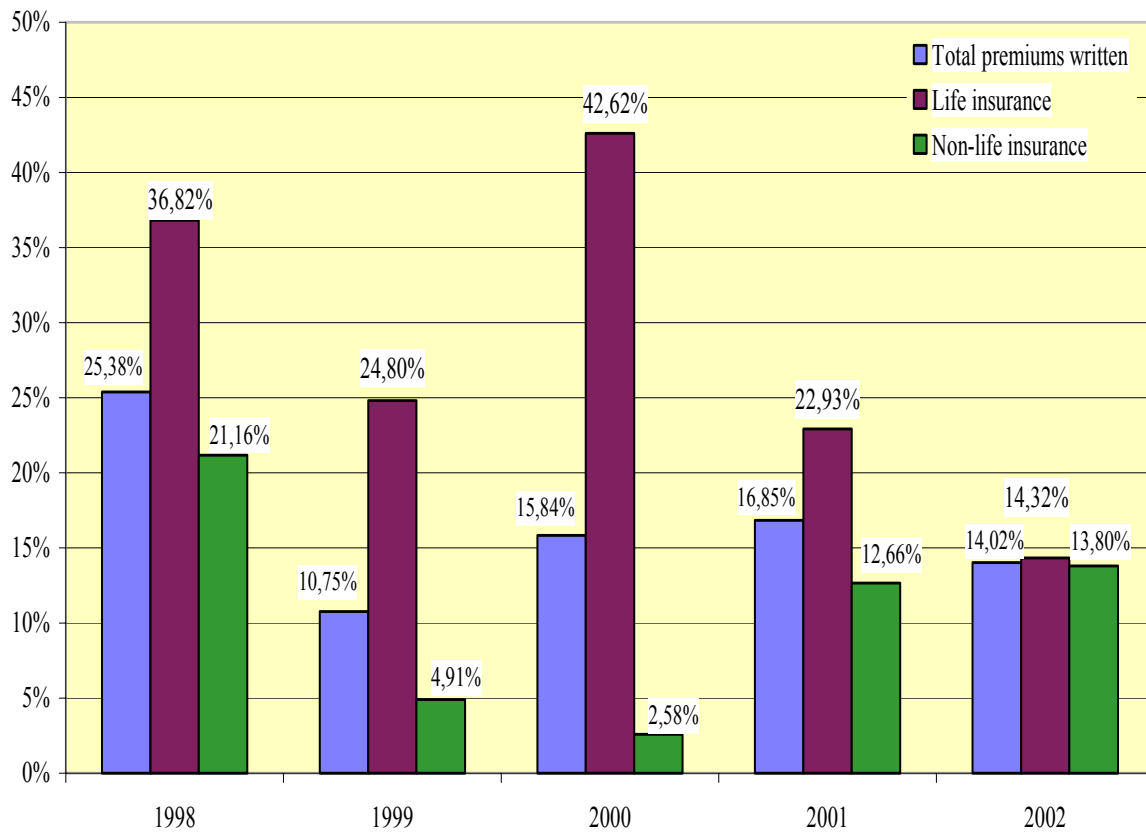
Y-o-Y increase of premiums written in Non-life insurance in 1998 - 2002



Attachment 8

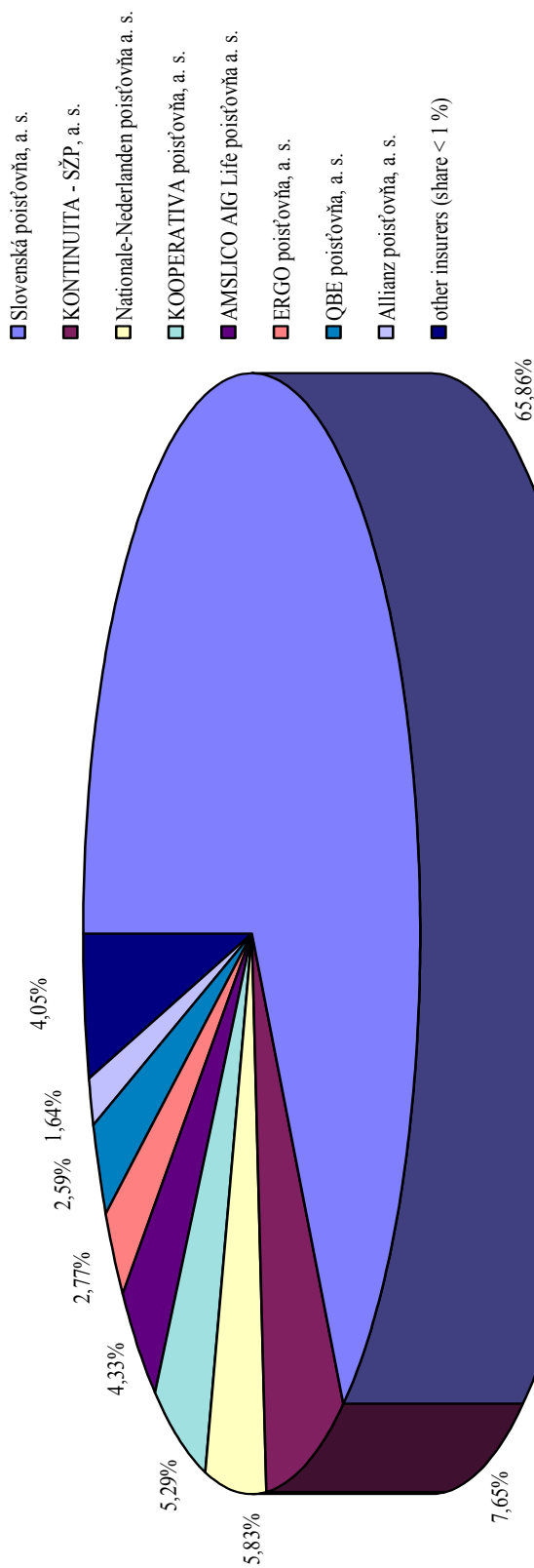
Y-o-Y increase of premiums written in 1998 - 2002					
	1998	1999	2000	2001	2002
LI+NI	25,38%	10,75%	15,84%	16,85%	14,02%
LI	36,82%	24,80%	42,62%	22,93%	14,32%
NI	21,16%	4,91%	2,58%	12,66%	13,80%

Y-o-Y increase of premiums written in 1998 - 2002



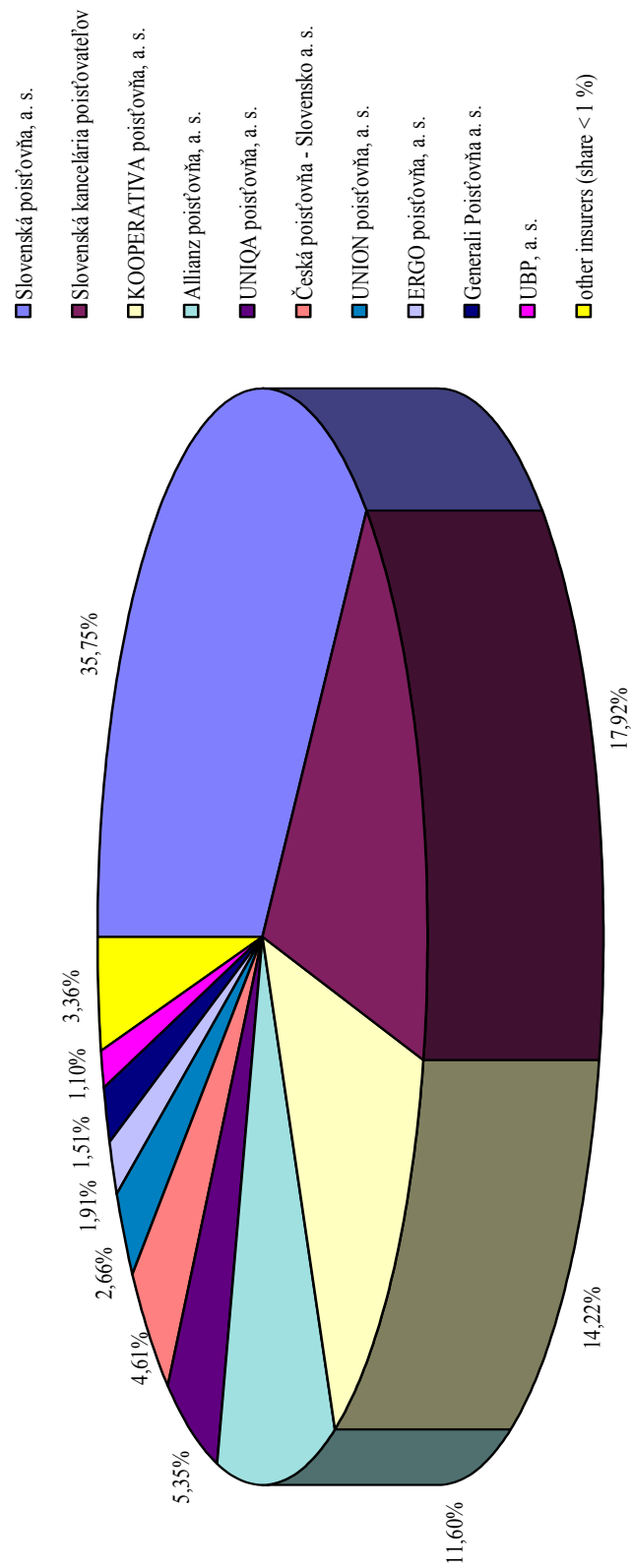
Claim payments in Life insurance as of 31 Dec 2002

Attachment 9



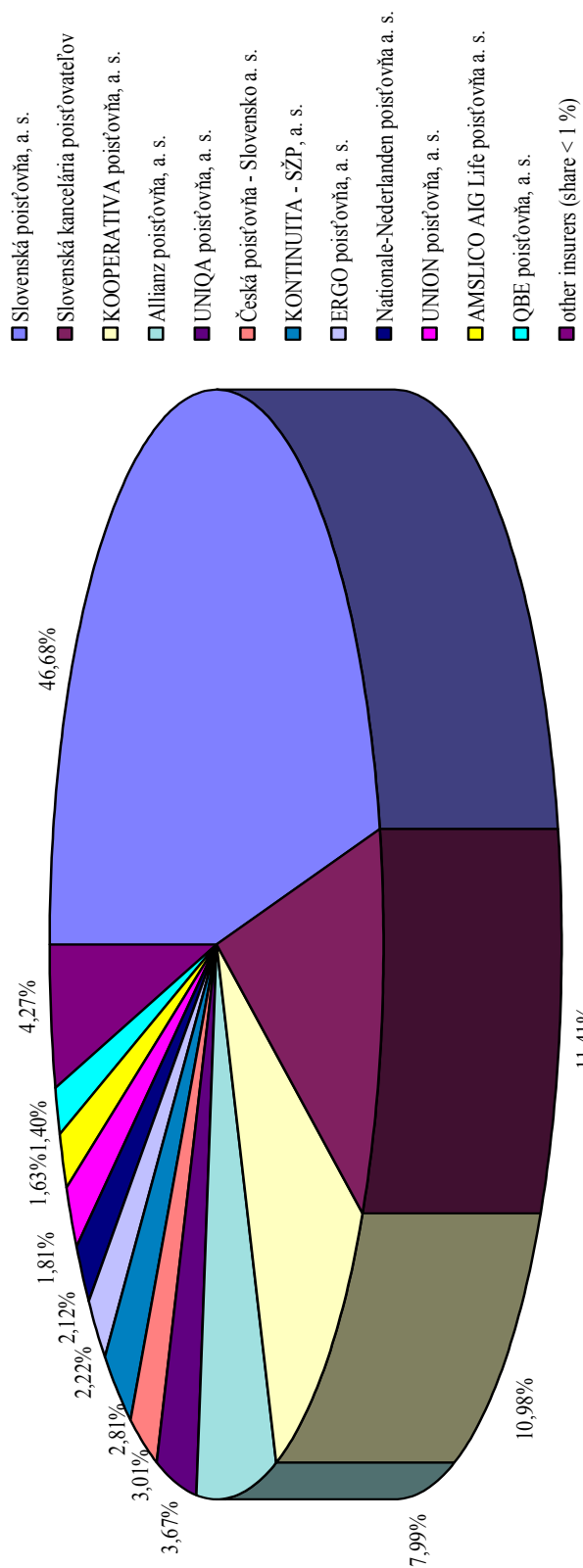
Attachment 10

Claim payments in Non-life insurance as of 31 Dec 2002



Attachment 11

Total claim payments as of 31 Dec 2002



Attachment 12

Insurer	Insurance claim payments in 1996 - 2002 (SKK'000)											
	1996	1997	1998	1999	2000	2001	2002	Market share (%)	2000	2001	2002	Market share (%)
1 Slovenská poisťovňa, j. s. c.	6 273 570	7 875 541	8 668 751	9 320 013	9 199 508	9 622 467	7 096 110	68,69	9 199 508	9 622 467	7 096 110	66,72
2 KOOPERATIVA poisťovňa, j. s. c.	267 279	572 471	647 503	933 298	973 235	987 651	1 668 592	7,27	973 235	987 651	1 668 592	6,85
3 UNIQA poisťovňa, j. s. c.	248 607	295 372	404 389	515 524	438 436	429 030	557 470	3,27	438 436	429 030	557 470	2,98
4 ERGO poisťovňa, j. s. c.	1 625	28 127	38 117	162 821	216 197	264 606	338 173	1,61	216 197	264 606	338 173	1,83
5 QBE poisťovňa, j. s. c.	48 279	89 017	199 668	297 874	369 207	316 389	212 317	2,76	369 207	316 389	212 317	2,19
6 UNION poisťovňa, j. s. c.	83 378	94 038	142 999	222 611	317 485	344 702	275 267	2,37	317 485	344 702	275 267	2,39
7 Association of export credit insurance	1 266	0,02	-	-	-	-	-	-	-	-	-	-
8 Allianz poisťovňa, j. s. c.	182 718	458 107	638 849	761 304	704 262	886 236	1 213 854	5,26	704 262	886 236	1 213 854	6,15
9 Česká poisťovňa - Slovensko, j. s. c.	98 219	142 500	224 226	371 059	393 900	315 982	457 664	2,94	393 900	315 982	457 664	2,19
10 Komunálna poisťovňa, j. s. c.	12 660	31 673	36 725	57 732	52 666	72 617	116 826	0,39	52 666	72 617	116 826	0,50
11 POISŤOVŇA GERLING Slovensko, j. s. c.	1 027	3 297	5 510	1 942	26 660	1 733	5 238	0,02	26 660	1 733	5 238	0,01
12 VZAJOMNÁ ŽIVOTNÁ POISŤOVŇA, j. s. c.	1 299	2 497	5 187	8 630	18 494	16 495	19 137	0,14	18 494	16 495	19 137	0,11
13 Univerzálna banková poisťovňa, j. s. c.	4 562	22 749	165 933	151 021	119 474	129 499	134 011	0,89	119 474	129 499	134 011	0,90
14 Prvá česko-slovenská poisťovňa, j. s. c.	40	579	1 579	5 661	11 611	23 305	39 045	0,09	11 611	23 305	39 045	0,16
15 Hasičská poisťovňa - s.	645	15 669	71 408	89 632	50 143	49 202	10 204	0,37	50 143	49 202	10 204	0,34
16 AMSLICO AG Life poisťovňa, j. s. c.	303	3 407	13 733	35 126	69 250	160 233	248 337	0,52	69 250	160 233	248 337	1,11
17 Európska Cestovná Poisťovňa, j. s. c.	1 168	521	3 875	13 747	7 984	0,06	-	0,06	7 984	0,06	-	-
18 Dopavná poisťovňa, j. s. c.	123	3 901	15 172	29 624	47 887	42 561	-	0,36	47 887	42 561	-	0,30
19 Nationale-Nederlanden poisťovňa, j. s. c.	0	4 690	15 617	80 482	150 250	249 602	321 758	1,12	150 250	249 602	321 758	1,73
20 Poisťovňa TATRA, j. s. c.	79	4 913	7 513	22 566	20 994	16 598	22 744	0,16	20 994	16 598	22 744	0,12
21 Generali Poisťovňa, j. s. c.	-	232	19 270	48 037	80 163	137 997	149 975	0,60	80 163	137 997	149 975	0,96
22 KONTINUITA - Slovenská životná poisťovňa, j. s. c.	-	2	1 617	2 913	11 703	248 404	427 440	0,09	11 703	248 404	427 440	1,72
23 Všeobecná ľudová poisťovňa, j. s. c.	-	0	510	0,005	-	-	-	-	-	-	-	-
24 D.A.S. poisťovňa právnej ochrany, j. s. c.	-	0	1 355	2 978	5 623	8 762	11 502	0,04	5 623	8 762	11 502	0,06
25 Wüstenrot, životná poisťovňa, j. s. c.	-	-	0	0	920	3 396	7 917	0,01	920	3 396	7 917	0,02
26 R+V Poisťovňa, j. s. c.	-	-	0	66 781	72 105	65 202	96 634	0,54	72 105	65 202	96 634	0,45
27 Poisťovňa AG Slovákia, j. s. c.	-	-	0	1 898	34 084	25 421	23 791	0,25	34 084	25 421	23 791	0,18
28 Zurich Poisťovňa, j. s. c.	-	-	-	0	0	42	-	0	0	42	-	0,0003
29 VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	-	-	-	0	100	1 581	3 938	0,01	100	1 581	3 938	0,01
30 Poisťovňa Cardif Slovakia, j. s. c.	-	-	-	-	0	1 194	6 596	0	0	1 194	6 596	0,01
31 Poisťovňa DRUKOS, j. s. c.	-	-	-	-	0	267	2 179	0	0	267	2 179	0,002
32 Česká podnikateľská poisťovňa, j. s. c.	-	-	-	-	-	-	0	-	-	-	0	0,00
33 CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c.	-	-	-	-	-	-	0	-	-	-	0	0,00
34 Slovak Insurers Bureau	-	-	-	-	-	-	1 734 922	-	-	-	1 734 922	11,41
Total	7 226 847	9 649 303	11 329 506	13 203 274	13 392 341	14 421 175	15 201 641	100	13 392 341	14 421 175	15 201 641	100

Attachment 13

Insurer	Comparison of insurance market shares by premiums written (PW) and claim payments (CP) in Life insurance broken-down to years											
	1999			2000			2001			2002		
	PW	CP		PW	CP		PW	CP		PW	CP	
1 Slovenská poisťovňa, j. s. c.	46,98%	85,56%		36,85%	81,51%		32,14%	72,38%		28,32%	65,86%	
2 KOOPERATIVA poisťovňa, j. s. c.	5,64%	1,57%		5,54%	1,75%		9,58%	3,59%		11,86%	5,29%	
3 UNIQA poisťovňa, j. s. c.	1,55%	0,72%		1,50%	0,55%		1,82%	0,49%		1,79%	0,71%	
4 ERGO poisťovňa, j. s. c.	2,76%	0,45%		3,60%	1,34%		4,10%	2,01%		4,22%	2,77%	
5 QBE poisťovňa, j. s. c.	4,38%	5,41%		3,33%	6,29%		2,66%	4,53%		2,17%	2,59%	
6 UNION poisťovňa, j. s. c.	0,46%	0,01%		0,91%	0,06%		1,32%	0,17%		1,38%	0,32%	
7 Allianz poisťovňa, j. s. c.	4,22%	1,20%		4,92%	1,56%		5,09%	1,58%		5,43%	1,64%	
8 Česká poisťovňa - Slovensko j. s. c.	0,29%	0,11%		0,40%	0,33%		0,61%	0,27%		1,03%	0,21%	
9 Komunálna poisťovňa j. s. c.	0,48%	0,10%		0,65%	0,28%		0,71%	0,47%		0,68%	0,94%	
10 VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA j. s. c.	0,01%	0,00%		0,01%	0,00%		0,01%	0,00%		0,00%	0,00%	
11 Univerzálna banková poisťovňa, j. s. c.	0,52%	2,25%		0,61%	0,50%		0,90%	0,40%		0,66%	0,50%	
12 Prvá česko-slovenská poisťovňa, j. s. c.	2,21%	0,16%		1,72%	0,28%		1,67%	0,48%		1,81%	0,71%	
13 Hasičská poisťovňa j. s. c.	0,39%	0,08%		0,30%	0,13%		-	-		-	-	
14 AMSLICO AIG Life poisťovňa j. s. c.	14,06%	0,50%		19,10%	1,52%		18,71%	3,13%		17,84%	4,33%	
15 Nationale-Nederlanden poisťovňa j. s. c.	12,41%	1,85%		14,66%	3,60%		13,63%	5,19%		12,75%	5,83%	
16 Poisťovňa TATRA j. s. c.	0,09%	0,00%		0,07%	0,00%		0,07%	0,04%		0,07%	0,01%	
17 Generali Poisťovňa j. s. c.	0,31%	0,01%		0,56%	0,01%		1,39%	0,04%		1,89%	0,07%	
18 KONTINUITA - Slovenská životná poisťovňa, j. s. c.	3,05%	0,03%		4,85%	0,28%		4,07%	5,13%		5,29%	7,65%	
19 Wüstenrot, životná poisťovňa j. s. c.	0,19%	0,00%		0,36%	0,02%		0,52%	0,07%		0,75%	0,14%	
20 R+V Poisťovňa, j. s. c.	0,01%	0,01%		0,03%	0,00%		0,56%	0,01%		1,45%	0,35%	
21 VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	-	-		0,01%	0,00%		0,04%	0,00%		0,09%	0,01%	
22 Poisťovňa Cardif Slovakia, j. s. c.	-	-		0,00%	0,00%		0,02%	0,01%		0,05%	0,04%	
23 Poisťovňa DRUKOS j. s. c.	-	-		0,00%	0,00%		0,38%	0,01%		0,45%	0,04%	
24 Česká podnikateľská poisťovňa, j. s. c.	-	-		-	-		-	-		0,00%	0,00%	
25 CREDIT SUISSE LIFE & PENSIONS POISŤOVŇA, j. s. c.	-	-		-	-		-	-		0,00%	0,00%	
Total	100%	100%		100%	100%		100%	100%		100%	100%	

Attachment 14

Insurer	Comparison of insurance market shares by premiums written (PW) and claim payments (CP) in Non-life insurance broken-down to years											
	1999			2000			2001			2002		
	PW	CP	CP	PW	CP	CP	PW	CP	CP	PW	CP	
1 Slovenská poisťovňa, j. s. c.	33,01%	33,21%	30,02%	30,42%	25,71%	25,59%	39,83%	35,75%				
2 Slovenská poisťovňa, j.s.c. - third-party liability insurance	22,35%	31,67%	25,52%	32,46%	30,89%	38,30%	-	-				
3 KOOPERATIVA poisťovňa, j. s. c.	10,01%	9,16%	11,59%	9,77%	9,55%	8,48%	16,45%	14,22%				
4 UNIQA poisťovňa, j. s. c.	4,41%	5,12%	4,19%	4,51%	3,97%	4,22%	4,74%	5,35%				
4 ERGO poisťovňa, j. s. c.	1,63%	1,53%	1,54%	1,74%	1,50%	1,75%	1,69%	1,91%				
5 QBE poisťovňa, j. s. c.	1,63%	1,05%	1,34%	1,15%	0,99%	1,03%	0,98%	0,72%				
6 UNION poisťovňa, j. s. c.	2,73%	2,32%	3,41%	3,42%	3,37%	3,50%	2,67%	2,66%				
7 Allianz poisťovňa, j. s. c.	9,21%	7,51%	9,03%	6,94%	10,78%	8,43%	17,39%	11,60%				
8 Česká poisťovňa - Slovensko j. s. c.	4,47%	3,84%	4,73%	4,13%	4,77%	3,16%	7,84%	4,61%				
9 Komunálna poisťovňa j. s. c.	1,19%	0,57%	1,18%	0,44%	1,14%	0,52%	1,41%	0,67%				
10 POISŤOVŇA GERLING Slovensko, j. s. c.	0,51%	0,02%	0,61%	0,29%	0,78%	0,02%	0,86%	0,05%				
11 VZÁJOMNÁ ŽIVOTNÁ POISŤOVŇA j. s. c.	0,26%	0,09%	0,21%	0,20%	0,18%	0,17%	0,25%	0,20%				
12 Univerzálna banková poisťovňa, j. s. c.	1,58%	0,72%	1,68%	1,07%	1,62%	1,15%	1,13%	1,10%				
13 Hasičská poisťovňa j. s. c.	1,45%	0,91%	0,83%	0,48%	0,32%	0,51%	0,04%	0,11%				
14 AMSLICO AIG Life poisťovňa j. s. c.	2,00%	0,18%	0,25%	0,06%	0,32%	0,10%	0,33%	0,10%				
15 Európska Cestovná Poisťovňa, j. s. c.	0,21%	0,14%	0,12%	0,09%	-	-	-	-				
16 Dopravná poisťovňa, j.s.c.	0,63%	0,31%	0,71%	0,52%	0,48%	0,44%	-	-				
17 Nationale-Nederlanden poisťovňa j. s. c.	0,55%	0,14%	-	-	-	-	-	-				
18 Poisťovňa TATRA j. s. c.	0,48%	0,24%	0,31%	0,23%	0,32%	0,15%	0,24%	0,23%				
19 Generali Poisťovňa j. s. c.	0,48%	0,50%	0,80%	0,87%	0,98%	1,42%	1,68%	1,51%				
20 KONTINUITA - Slovenská životná poisťovňa, j. s. c.	0,21%	0,02%	0,09%	0,00%	0,09%	0,02%	0,13%	0,05%				
21 D.A.S. poisťovňa právnej ochrany, j. s. c.	0,11%	0,03%	0,20%	0,06%	0,25%	0,09%	0,24%	0,12%				
22 Wüstenrot, životná poisťovňa j. s. c.	0,01%	0,00%	0,00%	0,00%	-	-	-	-				
23 R+V Poisťovňa, j. s. c.	0,44%	0,70%	0,66%	0,78%	0,83%	0,67%	1,07%	0,80%				
24 Poisťovňa AIG Slovakia j. s. c.	0,43%	0,02%	0,76%	0,37%	0,51%	0,26%	0,73%	0,25%				
25 Zurich Poisťovňa, j. s. c.	0,01%	0,00%	0,23%	0,00%	0,49%	0,00%	-	-				
26 VICTORIA - VOLKSBANKEN Poisťovňa, j. s. c.	-	-	0,01%	0,00%	0,04%	0,02%	0,04%	0,04%				
27 Poisťovňa Cardif Slovakia, j. s. c.	-	-	0,00%	0,00%	0,11%	0,01%	0,24%	0,04%				
28 Slovak Insurers Bureau	-	-	-	-	-	-	0,01%	17,92%				
Total	100%	100%	100%	100%	100%	100%	100%	100%				

Attachment 16**Classification of insurance by fields of insurance****A - life insurance**

1. Whole life insurance, endowment insurance or whole life and endowment insurance (A1)
2. Child's deferred assurance or child support funds insurance (A2)
3. Insurance against risks of capitalisation contracts (A3)
4. Insurance specified as Class 1 through 3 in connection with investment funds (A4)
5. Retirement insurance (A5)
6. Accident or sickness insurance, when representing supplementary insurance to Class 1 through 4 policies (A6)

B - non-life insurance

1. Accident insurance (B1)
2. Sickness insurance (B2)
3. Vehicular insurance (other than tracked) (B3)
4. Vehicular insurance (tracked) (B4)
5. Aircraft insurance (B5)
6. Watercraft insurance (B6)
7. Freight insurance, including luggage and other property, regardless of the means of transport (B7)
8. Property damage insurance other than Class 3 - 7 against the following risks: fire, explosion, windstorm, elementary losses other than windstorm, nuclear energy, soil erosion or subsidence (B8)
9. Property damage insurance other than Class 3 - 7 against hail or frost risks, or other risks (e.g. theft) when not included in Class 8 (B9)
10. Liability insurance for
automobile compulsory contractual liability (B10a)
carrier liability (B10b)
11. Aircraft liability insurance, including air carrier liability (B11)
12. Watercraft (rivercraft, lakecraft and marine craft) liability insurance, including carrier liability (B12)
13. General liability insurance other than Class 10 through 12 (B13)
14. Credit insurance (B14)
15. Surety insurance (B15)
16. Insurance against various financial risks based on the execution of an occupation, insufficient income, adverse weather conditions, loss of profit, fixed general expenses, unexpected commercial expenses, loss of market value, loss of regular income source, other indirect business financial loss, other financial loss (B16)
17. Legal expenses insurance (B17)
18. Insurance of assistance to persons in distress, travelling or staying outside of their permanent place of residence (B18)

Attachment 17

Balance sheet of insurers as of 31 Dec 2002
Summary (SKK'000) ¹⁾²⁾

Legend	Entry No.	Previous accounting period	Current accounting period		
			Gross	Adjustment	Net
a	b	1	2	3	4
I. ASSETS	x				
Intangible assets (20) (208, 209 AE)	11	892 250	2 658 060	1 834 363	823 697
Start-up expenses (201)	12	418	16 329	15 042	1 287
Accounting unit valuation upon purchase (202)	13	0	10 000	0	10 000
Industrial and related rights (203)	14	11 141	29 079	5 717	23 362
Software (204)	15	839 605	2 584 475	1 796 579	787 896
Research and development results (205 AE)	16	0	0	0	0
Other intangible operational assets (205 AE)	17	41 086	18 175	17 024	1 151
Financial investments (10 to 14)	18	54 990 113	65 428 177	3 245 767	62 182 411
Land and constructions (10) (108, 109 AE)	19	5 055 036	5 893 959	824 278	5 069 682
of which from own capital (101, 102 AE)	20	2 073 343	3 320 156	495 038	2 825 119
from insurer reserves (101,102AE*)	21	2 983 327	2 573 803	329 240	2 244 563
Financial investments in third-party companies and other long-	22	3 258 925	3 244 820	1 523 524	1 721 296
Stock and deposits in companies (controlling interest) (111)	23	2 555 296	1 856 640	883 445	973 195
of which own capital (111AE)	24	999 419	1 808 295	854 945	953 350
Stock and deposits in companies (significant influence) (112)	25	537 806	608 901	204 094	404 807
of which own capital (112 AE)	26	161 908	408 901	104 094	304 807
Obligations and other debentures issued by companies with controlling interest (113)	27	82 777	0	0	0
of which own capital (113 AE)	28	0	0	0	0
Obligations and other debentures issued by companies with significant interest (115)	29	0	0	0	0
of which own capital (115AE)	30	0	0	0	0
Other stock and deposits (117)	31	83 046	779 279	435 985	343 294
of which own capital (117AE)	32	14 950	287 510	189 678	97 832
Other financial investments (12) (129AE)	33	44 309 407	52 840 747	897 966	51 942 781
Variable income securities (121)	34	477 526	80 209	14 530	65 679
of which own capital (121AE)	35	275 252	41 430	14 530	26 900
Fixed income securities (122)	36	20 286 145	34 699 827	581 433	34 118 394
of which own capital (122AE)	37	1 374 130	2 356 418	408 203	1 948 215
Financial investments in IC, IF and associations (123)	38	250 268	707 742	190 760	516 982
of which own capital (123AE)	39	162 213	155 262	16 032	139 230
Mortgage debetures (124)	40	673 000	2 029 827	153	2 029 674
of which own capital (124AE)	41	200 000	224 522	39	224 483
Other loans (125)	42	141 381	214 240	33 352	180 888
of which own capital (125AE)	43	85 087	114 180	33 352	80 828
Bank deposits (126)	44	22 468 966	15 099 646	77 737	15 021 909
of which own capital (126AE)	45	5 369 058	4 395 784	77 738	4 318 046
Other financial investments (127)	46	12 121	9 257	0	9 257
of which own capital (127AE)	47	0	9 071	0	9 071
Active reinsurance deposits (131) (139)	48	0	0	0	0
Financial investments on behalf of the insured (141) (149)	49	2 366 724	3 448 651	0	3 448 651
Receivables (30, 31, 32, of 35, of 37) (309, 329, 359 AE)	50	3 634 785	6 440 823	2 638 268	3 802 555
Receivables from direct insurance and reinsurance (30)	51	2 149 958	4 329 656	1 808 200	2 521 456
Receivables toward the insured (301, 308AE)	52	1 746 941	3 919 660	1 755 096	2 164 564
Receivables toward mediators (302, 308AE)	53	35 981	80 754	52 351	28 403
Receivables from reinsurance (303, 308AE)	54	351 920	322 595	753	321 842
Receivables from underwritten share capital (311)	55	553 272	1 054	0	1 054
Other receivables (of 31, 32, of 35, of 37) (329, 359AE)	56	931 375	2 110 113	829 656	1 280 045

Attachment 17 – cont.

Legend	Entry No.	Previous accounting period	Current accounting period		
			Gross	Adjustment	Net
a	b	1	2	3	4
Other assets (21 to 26) (218, 219, 229, 269AE)	57	2 959 038	5 826 902	2 534 986	3 291 916
Tangible movable assets (21) (218, 219 AE)	58	958 573	3 456 301	2 519 911	936 390
Operating movable depreciated assets (211AE)	59	929 746	3 411 606	2 504 902	906 703
Non-operational movable depreciated assets (211AE)	60	50	92	55	37
Other tangible movable depreciated assets (212)	61	7 415	22 388	14 953	7 435
Tangible movable non-depreciated assets (213)	62	21 362	22 215	0	22 215
Adjustment entry to assets acquired against payment (214) (215)	63	0	0	0	0
Assets acquisition (22) (229AE)	64	266 426	425 014	15 000	410 014
Prepayments for tangible and intangible assets (222)	65	33 115	93 218	15 000	78 218
Inventory (25)	66	53 550	44 306	0	44 306
Cash values and other financial assets	67	1 680 487	1 901 281	75	1 901 206
Cash on bank accounts (242)	68	1 551 585	1 858 504	75	1 858 429
Cash on hand and other cash assets (231, 232)	69	51 603	24 955	0	24 955
of which checks (232 AE)	70	154	148	0	148
Own shares (261)	71	0	0	0	0
Timing differences and interim accounts of assets (of 39)	72	3 665 511	3 883 776	0	3 883 776
Interest and rent (391 AE)	73	168 068	161 258	0	161 258
Insurance policies acquisition cost (391 AE)	74	1 610 184	1 677 415	0	1 677 415
Differences on foreign exchange debited (395)	75	14 565	118 108	0	118 108
Doubtfull accounts of assets (397)	76	764 769	570 902	0	570 902
Other timing differences of assets (of 391, 394)	77	1 107 924	1 356 092	0	1 356 092
TOTAL ASSETS	78	66 141 697	84 237 738	10 253 385	73 984 354
II. LIABILITIES	x				
Capital stock and other contributed capital (40, of 41)	79	9 899 362			12 278 206
Share capital (401)	80	10 097 960			10 437 686
Share premium (402)	81	309 482			364 482
Other contributed capital (403)	82	335 668			441 378
Pricing differences from mutual fund securities and deposits (404)	83	-1 988 166			-250 957
Statutory reserve fund (411)	84	192 414			356 833
Other funds (412)	85	952 014			928 783
Insurer reserves (44 except 446)	86	43 685 213	52 456 885	4 412 843	48 044 043
Accrued premiums reserve (441)	87	2 944 993	4 318 147	1 074 339	3 243 809
Life insurance reserve (442)	88	32 372 433	36 048 501	129 447	35 919 054
Insurance benefits reserve (443)	89	4 707 123	9 074 096	3 075 757	5 998 339
Insurance bonuses and discounts reserve (444)	90	625 398	909 691	128 891	780 800
Equaling reserve (445)	91	3 027 710	2 093 094	0	2 093 094
Other reserves (449)	92	7 557	13 356	4 409	8 947
Reserve for covering liabilities from financial investment on behalf of	93	2 344 363	3 427 746	0	3 427 746
Reserve for other risks and losses (45)	94	752 627			564 056
Tangible assets correction reserve (451)	95	9 841			11 992
Exchange losses reserve (453)	96	14 563			127 553
Receivables toward debtors in bankruptcy and settlement	97	3 378			3 202
Other reserves (459)	98	724 845			421 309
Passive reinsurance deposits (46)	99	155 592			260 774
Subordinated liabilities (of 36, of 48)	100	0			0
Obligations (33, 34, of 35, 36, of 37, 47, 48)	101	7 256 946			7 971 510
Obligations from direct insurance and reinsurance (33)	102	5 238 479			6 255 703
Liabilities toward the insured (331, 338 AE)	103	4 181 226			4 605 344
Liabilities toward mediators (332, 338AE)	104	297 293			389 308

Attachment 17 – cont.

Legend	Entry No.	Previous accounting period	Current accounting period		
			Gross	Adjustment	Net
a	b	1	2	3	4
Liabilities from reinsurance (333, 338AE)	105	756 940			1 259 535
Loans covered by bonds (367, 487)	106	0			0
Loans covered by bonds in convertible currency (367, 487AE)	107	0			0
Bank credits (363, 364, 365, 471)	108	305 369			143 352
Other obligations (34, of 35, of 36, of 37, 431, 472, of 48)	109	1 713 099			1 572 454
Timing differences and temporary liabilities (of 39)	110	1 561 138			2 098 212
Differences on foreign exchange credited (396)	111	16 687			24 422
Doubtful accounts of liabilities (398)	112	1 111 703			1 150 899
Profit or loss from previous years	113	-612 949			193 408
Unsettled loss from previous years (414)	114	-706 153			-932 006
Retained profit from previous years (413)	115	264 828			1 125 414
Profit or loss from current acc. period +/- (711)	116	1 103 988			-853 598
TOTAL LIABILITIES	117	66 141 697			73 984 355
Control No.	999	200 612 561	107 360 796	8 433 197	225 478 125
OFF BALANCE SHEET ACCOUNT	118	5 571	0	0	3 540
Values provided as guarantee (721)	119	118 492			79 546
Values accepted as guarantee (722)	120	-4 289 569			-3 154 676
Notes receivable (723)	121	1 448			100 133
Other registered values (724)	122	301 740	18 427	0	150 242
Liabilities from financial lease (725)	123	220 334	4 322	0	96 336
Receivables from financial lease (726)	124	0	0	0	0
Register accounts (729)	125	3 995 073	143 513	0	-815 469

¹⁾ Balance sheet of Hasičská poisťovňa, j. s. c. included into the Summary is dated as of 30 Nov 2002 in line with the preliminary bookclosing due to the fact that the insurer did not submit any Balance sheet as of 31 Dec 2002

²⁾ the overall Balance sheet of insurers does not list the Balance sheet as of 31 Dec 2002 by the Slovak Insurers Bureau

Attachment 17 – cont.

Profit and Loss account of insurers as of 31 Dec 2002
Summary (SKK'000) ^{1) 2)}

Legend		Entry No.	Base	Interim sum total	Result
a		b	1	2	3
I. TECHNICAL ACCOUNT TO NON-LIFE INSURANCE		x	x	x	x
1. Earned premiums, net of reinsurance:		11	x	x	x
	Gross premiums written (601)	12	20 925 011	x	x
	Gross premiums written assigned to reinsurers (602)	13	-7 043 570	13 881 441	x
	Change in accrued premiums reserve (505-605)	14	419 907	x	x
	Reinsurer share in creation and use of accrued premiums reserve (506-606)	15	-279 434	-140 472	13 740 969
2. Revenues from financial investment transferred from non-technical account (611-513)		16	x	x	685 237
3. Other technical revenues, net (618-619)		17	x	x	697 989
4. Insurance benefits cost, net of reinsurance:		18	x	x	x
	Insurance benefits cost (501)	19	7 937 574	x	x
	Insurance benefits cost assigned to reinsurers (502)	20	-1 965 362	5 972 212	x
	Change in insurance benefits reserve (503-603)	21	4 399 296	x	x
	Reinsurer share in creation and use of insurance benefits reserve (504-604)	22	-1 372 420	3 026 876	-8 999 087
5. Change in other reserves [(507-607) - (508-608)]		23	x	x	-130 695
6. Bonuses and discounts (514-515)		24	x	x	-694 498
7. Net operating cost:		25	x	x	x
	Insurance policies acquisition cost (511)	26	x	3 049 645	x
	Change in transferred insurance policies acquisition cost (511 AE)	27	x	202 528	x
	Overheads (512)	28	x	3 558 629	x
	Commissions from reinsurers (613) and profit share, net (616-617) (-)	29	x	-1 796 564	-5 014 237
8. Other technical cost, net (518-519)		30	x	x	-1 365 488
9. Change in equaling reserve (509-609)		31	x	x	934 614
10. Non-life insurance technical account PROFIT (=712)		32	x	x	-145 197
II. TECHNICAL ACCOUNT TO LIFE INSURANCE		x	x	x	x
1. Earned premiums, net of reinsurance:		33	x	x	x
	Gross premiums written (621)	34	x	15 694 743	x
	Gross premiums written assigned to reinsurers (622)	35	x	-687 068	x
	Change in accrued premiums reserve, net (523-623)-(524-624)]	36	x	-142 635	14 865 040

Attachment 17 – cont.

Legend		Entry No.	Base	Interim sum total	Result
a		b	1	2	3
2. Revenues from financial investment:		37	x	x	x
	Revenue from stock and deposits (634) of which: significant interest (634 AE)	38	x	7 741	x
	Revenues from other financial investment of which: controlling interest	39	x	x	x
	Revenues from land and constructions (635)	40	44 373	x	x
	Revenues from other financial investment (636)	41	2 391 970	2 436 343	x
	Use of adjusting entries created to financial investment (637)	42	x	642 248	x
	Revenues from financial investment realization (638)	43	x	15 811 002	18 897 334
3. Unrealized additions to value of financial investment on behalf of the insured (639)		44	x	x	176 638
4. Other technical revenues, net (647-648)		45	x	x	55 756
5. Insurance benefits cost, net of reinsurance:		46	x	x	x
	Insurance benefits cost (521)	47	5 529 145	x	x
	Reinsurer share in insurance benefits cost (522)	48	-79 613	5 449 531	x
	Change in insurance benefits reserve (525-625)	49	308 988	x	x
	Reinsurer share in creation and use of insurance benefits reserve (526-626)	50	-55 738	253 250	-5 702 781
6. Change in other reserves:		51	x	x	x
	Change in life insurance reserve (527-627)	52	5 155 790	x	x
	Reinsurer share in creation and use of life insurance reserve (528-628)	53	-29 735	5 126 055	x
	Change in other reserves, net [(529-629)-(531-631)]	54	x	844 286	-5 970 341
7. Bonuses and discounts, net (536-541)		55	x	x	-12 973
8. Net operating cost:		56	x	x	x
	Insurance policies acquisition cost (532)	57	x	3 137 505	x
	Change in transferred insurance policies acquisition cost (532 AE)	58	x	-412 648	x
	Overheads (533)	59	x	2 630 902	x
	Commissions from reinsurers (643) and profit share, net (641-642) (-)	60	x	-395 344	-4 960 415
9. Financial investment cost:		61	x	x	x
	Financial investment cost (535)	62	x	2 102 565	x
	Creation of adjusting entries for financial investment (537)	63	x	498 561	x
	Financial investment realization cost (538)	64	x	15 330 447	-17 931 573
10. Unrealized disposals from the value of financial investment on behalf of the insured (539)		65	x	x	-227 716
11. Other technical cost, net (547-548)		66	x	x	-249 056

Attachment 17 – cont.

Legend	Entry No.	Base	Interim sum tota	Result
a	b	1	2	3
12. Revenues from financial investment transferred to non-technical account (649)	67	x	x	-15 522
13. Life insurance technical account LOSS (=713)	68	x	x	-1 075 608
III. NON-TECHNICAL ACCOUNT	x	x	x	x
1. Non-technical non-life insurance account profit/loss (profit/loss entry No.32)	69	x	x	-145 254
2. Non-technical life insurance account profit/loss (profit/loss entry No.68)	70	x	x	-1 075 608
3. Financial investment revenues	71	x	x	x
Revenues from stock and deposits (651) of which: controlling interest (651 AE)	72	x	16 757	x
Revenues from other financial investment of which: controlling interest	73	x	x	x
Revenues from land and constructions (652)	74	4 094	x	x
Revenues from other financial investment (653)	75	855 322	859 416	x
Use of adjusting entries created to financial investement (654)	76	x	886 963	x
Revenues from financial investment realization (655)	77	x	6 020 302	7 783 438
4. Transferred revenues from financial investment (656)	78	x	x	-2 760
5. Financial investment cost:	79	x	x	x
Financial investment cost (551)	80	x	11 946	x
Creation of adjusting entries for financial investment (554)	81	x	185 271	x
Financial investment realization cost (555)	82	x	6 537 472	-6 734 689
6. Financial investment profit/loss transferred (657-557)	83	x	x	-531 633
7. Other revenues (658, 659, 661)	84	x	x	1 799 407
8. Other expenses (558, 559, 561)	85	x	x	-1 453 344
9. Taxes and charges (562)	86	x	x	-89 974
10. Income tax on ordinary activities (571, 572, 575)	87	x	x	-98 150
11. Profit from ordinary activities after tax (711 AE)	88	x	x	-548 568
12. Extraordinary revenues (663)	89	x	x	64 655
13. Extraordinary expenses (553)	90	x	x	-368 161
14. Profit on extraordinary activities (711AE)	91	x	x	-303 506
15. Income tax on extraordinary activities (573, 574)	92	x	x	-1 526
16. PROFIT/LOSS for current accounting period (711)	93	x	x	-853 598
Control No.	999	49 263 293	113 657 620	90 507 649

¹⁾ Profit and Loss account of Hasičská poisťovňa, j. s. c. included into the summary is compiled by interim financial statement as of 30 Nov 2002, because the insurer did not submit any financial statement as of 31 Dec 2002

²⁾ Total Profit and Loss account of insurers as of 31 Dec 2002 does not list the Slovak Insurers Bureau Profit and Loss account